# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2019

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

**Commission File Number 001-35169** 

to

# **RLJ LODGING TRUST**

(Exact Name of Registrant as Specified in Its Charter)

Maryland

(State or Other Jurisdiction of Incorporation or Organization)

3 Bethesda Metro Center, Suite 1000

Bethesda, Maryland

(Address of Principal Executive Offices)

(301) 280-7777

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  $\boxtimes$  Yes o No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). 🖾 Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	$\boxtimes$	Accelerated filer	0
Non-accelerated filer	0	Smaller reporting company	0
		Emerging growth company	0

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes 🗵 No

20814

(Zip Code)

27-4706509

(I.R.S. Employer Identification No.)

Securities registered pursuant to Section 12(b) of the	e Exchange Act:	
Title of Class	Trading Symbol	Name of Exchange on Which Registered
Common Shares of beneficial interest, par value \$0.01 per share	RLJ	New York Stock Exchange

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of May 1, 2019, 173,650,571 common shares of beneficial interest of the Registrant, \$0.01 par value per share, were outstanding.

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# PART I. FINANCIAL INFORMATION

### Item 1. Financial Statements

### RLJ Lodging Trust Consolidated Balance Sheets (Amounts in thousands, except share and per share data) (unaudited)

_		March 31, 2019		December 31, 2018	
Assets					
Investment in hotel properties, net	\$	5,355,545	\$	5,378,651	
Investment in unconsolidated joint ventures		21,952		22,279	
Cash and cash equivalents		241,481		320,147	
Restricted cash reserves		54,217		64,695	
Hotel and other receivables, net of allowance of \$353 and \$598, respectively		67,605		52,115	
Lease right-of-use assets		149,492		—	
Deferred income tax asset, net		46,114		47,395	
Intangible assets, net		5,143		52,448	
Prepaid expense and other assets		58,981		67,367	
Total assets	\$	6,000,530	\$	6,005,097	
Liabilities and Equity					
Debt, net	\$	2,200,146	\$	2,202,676	
Accounts payable and other liabilities		169,398		203,833	
Deferred income tax liability		2,766		2,766	
Advance deposits and deferred revenue		30,133		25,411	
Lease liabilities		124,146		_	
Accrued interest		15,124		7,913	
Distributions payable		65,595		65,557	
Total liabilities		2,607,308		2,508,156	
Commitments and Contingencies (Note 11)					
Equity					
Shareholders' equity:					
Preferred shares of beneficial interest, \$0.01 par value, 50,000,000 shares authorized					
Series A Cumulative Convertible Preferred Shares, \$0.01 par value, 12,950,000 shares authorized; 12,879,475 shares issued and outstanding, liquidation value of \$328,266, at March 31, 2019 and December 31, 2018		366,936		366,936	
Common shares of beneficial interest, \$0.01 par value, 450,000,000 shares authorized; 173,667,027 and 174,019,616 shares issued and outstanding at March 31, 2019 and December 31, 2018, respectively		1,737		1,740	
Additional paid-in capital		3,187,285		3,195,381	
Accumulated other comprehensive (loss) income		(191)		16,195	
Distributions in excess of net earnings		(187,092)		(150,476)	
Total shareholders' equity		3,368,675		3,429,776	
Noncontrolling interest:					
Noncontrolling interest in consolidated joint ventures		13,861		11,908	
Noncontrolling interest in the Operating Partnership		10,686		10,827	
Total noncontrolling interest		24,547		22,735	
Preferred equity in a consolidated joint venture, liquidation value of \$45,544 at December 31, 2018		_		44,430	
Total equity		3,393,222		3,496,941	
Total liabilities and equity	\$	6,000,530	\$	6,005,097	

The accompanying notes are an integral part of these consolidated financial statements.

# RLJ Lodging Trust Consolidated Statements of Operations and Comprehensive Income (Amounts in thousands, except share and per share data)

(unaudited)

		·	ed March 31,
Revenues	2019		2018
Operating revenues			
Room revenue	\$ 337,6	70 \$	357,645
Food and beverage revenue	44,2		52,195
Other revenue	17,3		19,753
Total revenues	399,2		429,593
Expenses	······		427,373
Operating expenses			
Room expense	84,1	38	89,969
Food and beverage expense	34,2		41,263
Management and franchise fee expense	34,1		35,676
Other operating expense	97,1		106,123
Total property operating expenses	249,6		273,031
Depreciation and amortization	58,40		61,408
Property tax, insurance and other	30,5		34,499
General and administrative	11,1		10,913
Transaction costs	5.		1,672
Total operating expenses	350,3	52	381,523
Other income	2		1,093
Interest income	1,1	71	1,230
Interest expense	(20,0		(28,701
Loss on sale of hotel properties, net		_	(3,734
Gain on extinguishment of indebtedness, net		_	7,659
Income before equity in loss from unconsolidated joint ventures	30,2	8	25,617
Equity in loss from unconsolidated joint ventures	(3)	31)	(381
Income before income tax expense	29,9	.7	25,236
Income tax expense	(1,5)	36)	(1,342
Net income	28,3	31	23,894
Net loss (income) attributable to noncontrolling interests:			
Noncontrolling interest in consolidated joint ventures	3.	53	234
Noncontrolling interest in the Operating Partnership	(	92)	(73
Preferred distributions - consolidated joint venture	(1)	36)	(366
Redemption of preferred equity - consolidated joint venture	(1,1)	53)	
Net income attributable to RLJ	27,2	53	23,689
Preferred dividends	(6,2	(9)	(6,279
Net income attributable to common shareholders	\$ 20,9	74 \$	17,410
Basic per common share data:			
Net income per share attributable to common shareholders	\$ 0.	2 \$	0.10
Weighted-average number of common shares	172,796,9		174,193,671

Diluted per common share data:		
Net income per share attributable to common shareholders	\$ 0.12	\$ 0.10
Weighted-average number of common shares	 172,856,230	 174,268,815
Comprehensive income:		
Net income	\$ 28,331	\$ 23,894
Unrealized (loss) gain on interest rate derivatives	(14,136)	17,857
Reclassification of unrealized gain on discontinued cash flow hedges to interest expense	(2,250)	—
Comprehensive income	 11,945	 41,751
Comprehensive loss (income) attributable to noncontrolling interests:		
Noncontrolling interest in consolidated joint ventures	353	234
Noncontrolling interest in the Operating Partnership	(92)	(73)
Preferred distributions - consolidated joint venture	(186)	(366)
Redemption of preferred equity - consolidated joint venture	(1,153)	—
Comprehensive income attributable to RLJ	\$ 10,867	\$ 41,546

The accompanying notes are an integral part of these consolidated financial statements.

### RLJ Lodging Trust Consolidated Statements of Changes in Equity (Amounts in thousands, except share data) (unaudited)

	Shareholders' Equity Noncontrolling Interest										
	Preferre	d Stock Amount	<u> </u>	ommon Sto Par Value	ck Additional Paid-in Capital	Distributions in excess of net earnings	Accumulated Other Comprehensiv Income (Loss)		Consolidated Joint Ventures	Preferred Equity in a Consolidated Joint Venture	Total Equity
Balance at December 31, 2018	12,879,475	\$366,936	174,019,616	\$1,740	\$3,195,381	\$ (150,476)	\$ 16,195	\$ 10,827	\$ 11,908	\$ 44,430	\$3,496,941
Net income (loss) Unrealized loss on interest rate derivatives	_	_	_	_	_	27,253	(14,136)	92	(353)	1,339	28,331 (14,136)
Reclassification of unrealized gain on discontinued cash flow hedges to interest expense	_	_	_	_	_	_	(2,250)	_	_	_	(2,250)
Redemption of Operating Partnership units	_	_	_	_	_	_	_	(9)	_	_	(9)
Contributions from joint venture partners	_	_	_	_	_	_	_	_	2,306	_	2,306
Issuance of restricted stock	—		271,028	3	(3)	_	—	_	_	_	
Amortization of share-based compensation	_	_	_	_	2,828	_	_	_	_	_	2,828
Shares acquired to satisfy minimum required federal and state tax withholding on vesting restricted stock	_	_	(19,274)	_	(366)	_	_	_	_	_	(366)
Shares acquired as part of a share repurchase program	_	_	(602,309)	(6)	(10,555)	_	_	_	_	_	(10,561)
Forfeiture of restricted stock	_	_	(2,034)	_	_	_	_	_	_	_	_
Distributions on preferred shares	_		_	_	_	(6,279)	_	_	_	_	(6,279)
Distributions on common shares and units	_	_	_	_	_	(57,590)	_	(224)	_	_	(57,814)
Preferred distributions - consolidated joint venture	_	_	_	_	_		_			(186)	(186)
Redemption of preferred equity - consolidated joint venture	_	_	_	_	_	_	_	_	_	(45,583)	(45,583)
Balance at March 31, 2019	12,879,475	\$366,936	173,667,027	\$1,737	\$3,187,285	\$ (187,092)	\$ (191)	\$ 10,686	\$ 13,861	\$ —	\$3,393,222

The accompanying notes are an integral part of these consolidated financial statements.

### RLJ Lodging Trust Consolidated Statements of Changes in Equity (Amounts in thousands, except share data) (unaudited)

	Shareholders' Equity					Noncontrolling Interest					
	Preferre	d Stock	Co	ommon Sto	ck						
Balance at	Shares	Amount	Shares	Par Value	Additional Paid-in Capital	Distributions in excess of net earnings	Accumulated Other Comprehensive Income	Operating Partnership	Consolidated Joint Ventures	Preferred Equity in a Consolidated Joint Venture	Total Equity
December 31, 2017	12,879,475	\$366,936	174,869,046	\$1,749	\$3,208,002	\$ (82,566)	\$ 8,846	\$ 11,181	\$ 11,700	\$ 44,430	\$3,570,278
Net income (loss)	_	—	—	—	_	23,689	—	73	(234)	366	23,894
Unrealized gain on interest rate derivatives	_	_	_	_	_	_	17,857	_	_	_	17,857
Contributions from joint venture partners		_	_	_	_	_	_	_	74	_	74
Issuance of restricted stock	—	_	360,416	4	(4)	—	—	—	—	—	—
Amortization of share-based compensation	_		_	_	2,649	_	_	_	_	_	2,649
Shares acquired to satisfy minimum required federal and state tax withholding on vesting restricted stock	_	_	(21,031)	(1)	(462)	_	_	_	_	_	(463)
Forfeiture of restricted stock	_	_	(2,479)	_	_	_	—	_	_	_	_
Distributions on preferred shares	—	—	—	_	_	(6,279)	_	—	_	_	(6,279)
Distributions on common shares and units	_	—	_	_	_	(57,988)	_	(256)	—	—	(58,244)
Preferred distributions - consolidated joint venture	_	_	_	_	_	_	_	_	_	(366)	(366)
Balance at March 31, 2018	12,879,475	\$366,936	175,205,952	\$1,752	\$3,210,185	\$ (123,144)	\$ 26,703	\$ 10,998	\$ 11,540	\$ 44,430	\$3,549,400

The accompanying notes are an integral part of these consolidated financial statements.

### RLJ Lodging Trust Consolidated Statements of Cash Flows (Amounts in thousands) (unaudited)

For the three months ended March 31. 2019 2018 Cash flows from operating activities Net income \$ 28,331 23,894 \$ Adjustments to reconcile net income to cash flow provided by operating activities: Loss on sale of hotel properties, net 3,734 Gain on extinguishment of indebtedness, net (7,659)Depreciation and amortization 58,403 61,408 Amortization of deferred financing costs 792 929 Other amortization (483) (1,391)Unrealized gain on discontinued cash flow hedges (2,250)\_\_\_\_ 381 Equity in loss from unconsolidated joint ventures 381 550 Distributions of income from unconsolidated joint ventures 250 2,514 Amortization of share-based compensation 2.725 Deferred income taxes 1.281 1,103 Changes in assets and liabilities: Hotel and other receivables, net (15,490) (16,822) Prepaid expense and other assets 77 289 Accounts payable and other liabilities (11, 206)(22,507)4,722 Advance deposits and deferred revenue 6,874 Accrued interest 7,211 (2,022)Net cash flow provided by operating activities 75,044 50,975 Cash flows from investing activities 116,076 Proceeds from the sale of hotel properties, net Improvements and additions to hotel properties (43, 447)(38,583) Additions to property and equipment (52)(27)Contributions to unconsolidated joint ventures (603) Net cash flow (used in) provided by investing activities (44, 102)77,466 Cash flows from financing activities 140,000 300,000 Borrowings under Revolver (539,028) Redemption of senior notes Scheduled mortgage loan principal payments (1.568)(1,663)Repayments of mortgage loans (139,500)Repurchase of common shares under a share repurchase program (10,561)Repurchase of common shares to satisfy employee tax withholding requirements (366) (462) (6,279) Distributions on preferred shares (6,279) Distributions on common shares (57,426) (57,707)Distributions on Operating Partnership units (248)(224)Redemption of Operating Partnership units (9) Payments of deferred financing costs (564)(3,515)Preferred distributions - consolidated joint venture (312)(366) Redemption of preferred equity - consolidated joint venture (45, 583)Contributions from joint venture partners 2,306 74 (309,194) Net cash flow used in financing activities (120,086)(89,144) (180,753) Net change in cash, cash equivalents, and restricted cash reserves Cash, cash equivalents, and restricted cash reserves, beginning of year 384,842 659,076 478,323 \$ 295,698 \$ Cash, cash equivalents, and restricted cash reserves, end of period

The accompanying notes are an integral part of these consolidated financial statements.

#### RLJ Lodging Trust Notes to the Consolidated Financial Statements (unaudited)

### 1. Organization

RLJ Lodging Trust (the "Company") was formed as a Maryland real estate investment trust ("REIT") on January 31, 2011. The Company is a selfadvised and self-administered REIT that owns primarily premium-branded, high-margin, focused-service and compact full-service hotels. The Company elected to be taxed as a REIT, for U.S. federal income tax purposes, commencing with its taxable year ended December 31, 2011.

Substantially all of the Company's assets and liabilities are held by, and all of its operations are conducted through, RLJ Lodging Trust, L.P. (the "Operating Partnership"). The Company is the sole general partner of the Operating Partnership. As of March 31, 2019, there were 174,439,770 units of limited partnership interest in the Operating Partnership ("OP units") outstanding and the Company owned, through a combination of direct and indirect interests, 99.6% of the outstanding OP units.

As of March 31, 2019, the Company owned 151 hotel properties with approximately 28,800 rooms, located in 25 states and the District of Columbia. The Company, through wholly-owned subsidiaries, owned a 100% interest in 147 of its hotel properties, a 98.3% controlling interest in the DoubleTree Metropolitan Hotel New York City, a 95% controlling interest in The Knickerbocker, and 50% interests in entities owning two hotel properties. The Company consolidates its real estate interests in the 149 hotel properties in which it holds a controlling financial interest, and the Company records the real estate interests in the two hotels in which it holds an indirect 50% interest using the equity method of accounting. The Company leases 150 of the 151 hotel properties to its taxable REIT subsidiaries ("TRS"), of which the Company owns a controlling financial interest.

### 2. Summary of Significant Accounting Policies

The Company's Annual Report on Form 10-K for the year ended December 31, 2018 contains a discussion of the Company's significant accounting policies. Other than noted below, there have been no other significant changes to the Company's significant accounting policies since December 31, 2018.

#### Basis of Presentation and Principles of Consolidation

The unaudited consolidated financial statements and related notes have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP") and in conformity with the rules and regulations of the Securities and Exchange Commission ("SEC") applicable to financial information. The unaudited financial statements include all adjustments that are necessary, in the opinion of management, to fairly state the consolidated balance sheets, statements of operations and comprehensive income, statements of changes in equity and statements of cash flows.

The unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto as of and for the year ended December 31, 2018, included in the Company's Annual Report on Form 10-K filed with the SEC on March 1, 2019.

The consolidated financial statements include the accounts of the Company, the Operating Partnership and its wholly-owned subsidiaries, and joint ventures in which the Company has a majority voting interest and control. For the controlled subsidiaries that are not wholly-owned, the third-party ownership interest represents a noncontrolling interest, which is presented separately in the consolidated financial statements. The Company also records the real estate interests in two joint ventures in which it holds an indirect 50% interest using the equity method of accounting. All intercompany balances and transactions have been eliminated in consolidation.

### Reclassifications

Certain prior year amounts in these financial statements have been reclassified to conform to the current year presentation with no impact to net income and comprehensive income, shareholders' equity or cash flows.

### Use of Estimates

The preparation of the Company's financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of certain assets and liabilities and the amounts of contingent assets and liabilities at the balance sheet date and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Derivative Financial Instruments

In August 2017, the Financial Accounting Standards Board (the "FASB") issued Accounting Standards Update ("ASU") 2017-12, *Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities.* The guidance amends the hedge accounting recognition and presentation requirements in ASC 815. The guidance simplifies the application of hedge accounting and it better aligns the financial reporting for hedging activities with the entity's economic and risk management activities. All changes in the fair value of highly effective cash flow hedges will be recorded in other comprehensive income and they will be reclassified to earnings when the hedged item impacts earnings. The Company adopted this new standard on January 1, 2019. Based on the Company's assessment, the adoption of this standard did not have a material impact on the Company's consolidated financial statements.

#### Leases

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, which provides the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e. lessees and lessors). The Company adopted this standard on January 1, 2019 using the modified retrospective transition approach. There are two methods of applying the modified retrospective transition approach and the Company elected to not adjust the comparative periods in the consolidated financial statements and footnotes, so the Company did not recognize a cumulative effect adjustment on the date of adoption. The comparative historical periods will be presented in accordance with ASC 840, *Leases*.

As a lessee in a lease contract, the Company recognizes a lease right-of-use asset and a lease liability on the consolidated balance sheet. The Company is a lessee in a variety of lease contracts, such as ground leases, parking leases, office leases and equipment leases. The Company classifies its leases as either an operating lease or a finance lease based on the principle of whether or not the lease is effectively a financed purchase of the leased asset. For operating leases, the Company recognizes lease expense on a straight-line basis over the term of the lease. For finance leases, the Company recognizes lease expense on the effective interest method, which results in the interest component of each lease payment being recognized as interest expense and the lease right-of-use asset being amortized into amortization expense using the straight-line method over the term of the lease. For leases with an initial term of 12 months or less, the Company will not recognize a lease right-of-use asset and a lease liability on the consolidated balance sheet and lease expense will be recognized on a straight-line basis over the lease liability on the consolidated balance sheet and lease expense will be recognized on a straight-line basis over the lease liability on the consolidated balance sheet and lease expense will be recognized on a

At the lease commencement date, the Company determines the lease term by incorporating the fixed, non-cancelable lease term plus any lease extension option terms that are reasonably certain of being exercised. The ability to extend the lease term is at the Company's sole discretion. The Company calculates the present value of the future lease payments over the lease term in order to determine the lease liability and the related lease right-of-use asset that is recognized on the consolidated balance sheet.

Certain lease contracts may include an option to purchase the leased property, which is at the Company's sole discretion. The Company's lease contracts do not contain any material residual value guarantees or material restrictive covenants.

The Company's leases include a base lease payment, which is recognized as lease expense on a straight-line basis over the lease term. In addition, certain of the Company's leases may include an additional lease payment that is based on either (i) a percentage of the respective hotel property's financial results, or (ii) the frequency to which the leased asset is used, or (iii) the lease payments are adjusted periodically for inflation; all of which are recognized as variable lease expense, when incurred, in the consolidated statements of operations and comprehensive income.

The Company will use the implicit rate in a lease contract in order to determine the present value of the future lease payments over the lease term. If the implicit rate in the lease contract is not available, then the Company will use its incremental borrowing rate at the lease commencement date. The Company determined its incremental borrowing rate for each lease contract by using the U.S. Treasury interest rates yield curve, and then making adjustments for the lease term, the Company's credit spread, the Company's ability to borrow on a secured basis, the quality and condition of the lease dasset and

the current economic environment. For purposes of adopting ASC 842, the Company used its incremental borrowing rate on January 1, 2019 for the operating leases that commenced prior to that date.

As a lessor in a lease contract, the Company classifies its leases as either an operating lease, direct financing lease, or a sales-type lease. The Company leases space at its hotel properties to third parties, who lease the space for their restaurants or retail locations. The Company classifies these lease contracts as operating leases, so the Company will continue to recognize the underlying leased asset as an investment in hotel properties on the consolidated balance sheets. Lease revenue is recognized on a straight-line basis over the lease term. Variable lease revenue is recognized over the lease term when it is earned and becomes receivable from the lessee, according to the provisions of the respective lease contract. The Company only capitalizes the incremental direct costs of leasing, so any indirect costs of leasing will be expensed as incurred.

The Company elected the following practical expedients in adopting the new standard:

- The Company elected the package of practical expedients that allows the Company to not reassess:
  - (i) whether any expired or existing contracts meet the definition of a lease;
  - (ii) the lease classification for any expired or existing leases; and
  - (iii) the initial direct costs for any existing leases.
- The Company elected a practical expedient to make an accounting policy election to not recognize a right-of-use asset and a lease liability for leases with an initial term of 12 months or less.
- The Company elected a practical expedient to allow the Company to not reassess whether an existing land easement not previously accounted for as
  a lease under ASC 840 would now be considered to be a lease under ASC 842.
- The Company elected the practical expedient whereby lessors, by class of underlying asset, are not required to separate the nonlease components from the lease components, if certain conditions are met.

Upon adoption of this standard on January 1, 2019, the Company recognized lease liabilities and the related lease right-of-use assets on the consolidated balance sheet for its ground leases, parking leases, office leases and equipment leases. In addition to recognizing the lease liabilities and the related lease right-of-use assets on the date of adoption, the Company reclassified its below market ground lease intangible assets from intangible assets, net on the consolidated balance sheet to the lease right-of-use assets. In addition, the Company reclassified its above market ground lease liabilities and deferred rent liabilities from accounts payable and other liabilities on the consolidated balance sheet to the lease right-of-use assets.

The following table summarizes the impact of adopting this guidance on the consolidated balance sheet (in thousands):

	January 1, 2019							
	 As Previously Reported	Impact of the Adoption of ASC 842			As Adjusted			
Lease right-of-use assets	\$ —	\$	150,803	\$	150,803			
Intangible assets, net	\$ 52,448	\$	(46,772)	\$	5,676			
Accounts payable and other liabilities	\$ 203,833	\$	(20,704)	\$	183,129			
Lease liabilities	\$ _	\$	124,735	\$	124,735			

There was no impact to the Company's consolidated statement of operations and comprehensive income and the consolidated statement of cash flows. Refer to Note 11, *Commitments and Contingencies*, for the Company's disclosures about its lease contracts.

#### Recently Issued Accounting Pronouncements

In August 2018, the SEC issued SEC Final Rule 33-10532, *Disclosure Update and Simplification*. The amendments add certain disclosure requirements, such as requiring entities to disclose the current and comparative quarter and year-to-date changes in shareholders' equity for interim periods. The Company adopted the new disclosure requirement relating to changes in shareholders' equity for interim periods on January 1, 2019. Based on the Company's assessment, the adoption of the new disclosures did not have a material impact on the Company's consolidated financial statements.

In August 2018, the FASB issued ASU 2018-13, *Fair Value Measurement (Topic 820): Disclosure Framework - Changes to the Disclosure Requirements for Fair Value Measurement.* The guidance modifies the disclosure requirements for fair value measurements by removing or modifying some of the disclosures, while also adding new disclosures. The guidance is effective for annual reporting periods beginning after December 15, 2019, and the interim periods within those annual periods, with early adoption permitted. The Company will adopt this new standard on January 1, 2020. Based on the Company's assessment, the adoption of this standard is not expected to have a material impact on the Company's consolidated financial statements.

### 3. Investment in Hotel Properties

Investment in hotel properties consisted of the following (in thousands):

	March 31, 2019			December 31, 2018
Land and improvements	\$	1,210,136	\$	1,209,416
Buildings and improvements		4,717,087		4,694,490
Furniture, fixtures and equipment		825,041		813,797
		6,752,264		6,717,703
Accumulated depreciation		(1,396,719)		(1,339,052)
Investment in hotel properties, net	\$	5,355,545	\$	5,378,651

For the three months ended March 31, 2019 and 2018, the Company recognized depreciation expense related to its investment in hotel properties of approximately \$57.7 million and \$58.8 million, respectively.

#### 4. Investment in Unconsolidated Joint Ventures

As of March 31, 2019 and December 31, 2018, the Company owned 50% interests in joint ventures that owned two hotel properties. The Company also owned 50% interests in joint ventures that owned real estate and a condominium management business that are associated with two of its resort hotel properties. The Company accounts for the investments in these unconsolidated joint ventures under the equity method of accounting. The Company makes adjustments to the equity in income (loss) from unconsolidated joint ventures related to the difference between the Company's basis in the investment in the unconsolidated joint ventures as compared to the historical basis of the assets and liabilities of the joint ventures. As of March 31, 2019 and December 31, 2018, the unconsolidated joint ventures' debt consisted entirely of non-recourse mortgage debt.

The following table summarizes the components of the Company's investments in unconsolidated joint ventures (in thousands):

	March 31, 2019			December 31, 2018
Equity basis of the joint venture investments	\$	157	\$	117
Cost of the joint venture investments in excess of the joint venture book value		21,795		22,162
Investment in unconsolidated joint ventures	\$	21,952	\$	22,279

The following table summarizes the components of the Company's equity in loss from unconsolidated joint ventures (in thousands):

		For the three months ended March 31,					
	2	2019	2018				
Unconsolidated joint ventures net loss attributable to the Company	\$	(14)	\$	(14)			
Depreciation of cost in excess of book value		(367)		(367)			
Equity in loss from unconsolidated joint ventures	\$	(381)	\$	(381)			

### 5. Sale of Hotel Properties

During the three months ended March 31, 2019, the Company did not sell any hotel properties.

During the three months ended March 31, 2018, the Company sold two hotel properties for a total sale price of approximately \$119.2 million. In connection with these transactions, the Company recorded an aggregate \$3.7 million loss on sales, which is included in loss on sale of hotel properties, net in the accompanying consolidated statement of operations and comprehensive income. The loss on sale is presented net of a gain on extinguishment of indebtedness of \$5.1 million associated with the two hotel properties that were sold.

The following table discloses the hotel properties that were sold during the three months ended March 31, 2018:

Hotel Property Name	Location	Sale Date	Rooms
Embassy Suites Boston Marlborough	Marlborough, MA	February 21, 2018	229
Sheraton Philadelphia Society Hill Hotel	Philadelphia, PA	March 27, 2018	364
		Total	593

# 6. Revenue

The Company recognized revenue from the following geographic markets (in thousands):

	For the three months ended March 31, 2019							For the three months ended March 31, 2018									
	Roo	om Revenue		Food and Beverage Revenue	Oth	er Revenue	Т	fotal Revenue	Food and Beverage Room Revenue Revenue			Oth	er Revenue	То	tal Revenue		
Northern California	\$	50,881	\$	4,956	\$	1,421	\$	57,258	\$	54,269	\$	5,360	\$	1,737	\$	61,366	
South Florida		44,646		5,849		2,057		52,552		46,780		5,732		1,829		54,341	
Southern California		29,064		3,692		2,090		34,846		30,413		4,128		1,926		36,467	
Austin		24,097		2,960		951		28,008		23,674		2,497		912		27,083	
New York City		22,659		2,903		963		26,525		22,640		2,786		914		26,340	
Houston		16,252		964		1,170		18,386		16,580		981		929		18,490	
Chicago		12,906		2,964		436		16,306		12,943		2,932		374		16,249	
Denver		13,130		2,844		306		16,280		14,648		3,039		232		17,919	
Washington, DC		13,367		335		550		14,252		14,809		652		523		15,984	
Louisville		9,390		3,830		530		13,750		8,258		3,103		473		11,834	
Other		101,278		12,949		6,877		121,104		112,631		20,985		9,904		143,520	
Total	\$	337,670	\$	44,246	\$	17,351	\$	399,267	\$	357,645	\$	52,195	\$	19,753	\$	429,593	

#### 7. Debt

The Company's debt consisted of the following (in thousands):

	Μ	larch 31, 2019	December 31, 2018
Senior Notes	\$	504,141	\$ 505,322
Revolver and Term Loans, net		1,309,619	1,169,165
Mortgage loans, net		386,386	528,189
Debt, net	\$	2,200,146	\$ 2,202,676

Senior Notes

The Company's senior unsecured notes are referred to as the "Senior Notes". The Company's Senior Notes consisted of the following (in thousands):

				 Outstanding	Borr	owings at
	Number of Assets Encumbered	Interest Rate	Maturity Date	 March 31, 2019		December 31, 2018
Senior unsecured notes (1) (2) (3)		6.00%	June 2025	\$ 504,141	\$	505,322

- (1) Requires payments of interest only through maturity.
- (2) The senior unsecured notes include \$29.1 million and \$30.3 million at March 31, 2019 and December 31, 2018, respectively, related to fair value adjustments on the senior unsecured notes that were assumed in the Mergers.
- (3) The Company has the option to redeem the senior unsecured notes beginning June 1, 2020 at a price of 103.0% of face value.

The Senior Notes are subject to customary financial covenants. As of March 31, 2019 and December 31, 2018, the Company was in compliance with all financial covenants.

#### Revolver and Term Loans

The Company has the following unsecured credit agreements in place:

- \$600.0 million revolving credit facility with a scheduled maturity date of April 22, 2020 with a one-year extension option if certain conditions are satisfied (the "Revolver");
- \$400.0 million term loan with a scheduled maturity date of April 22, 2021 (the "\$400 Million Term Loan Maturing 2021");
- \$150.0 million term loan with a scheduled maturity date of January 22, 2022 (the "\$150 Million Term Loan Maturing 2022");
- \$400.0 million term loan with a scheduled maturity date of January 25, 2023 (the "\$400 Million Term Loan Maturing 2023"); and
- \$225.0 million term loan with a scheduled maturity date of January 25, 2023 (the "\$225 Million Term Loan Maturing 2023").

The \$400 Million Term Loan Maturing 2021, the \$150 Million Term Loan Maturing 2022, the \$400 Million Term Loan Maturing 2023, and the \$225 Million Term Loan Maturing 2023 are collectively the "Term Loans". The Revolver and Term Loans are subject to customary financial covenants. As of March 31, 2019 and December 31, 2018, the Company was in compliance with all financial covenants.

The Company's unsecured credit agreements consisted of the following (in thousands):

				Outstanding I	Borrowin	igs at
	Interest Rate at March 31, 2019 (1)	Maturity Date	М	arch 31, 2019	Dec	ember 31, 2018
Revolver (2)	3.99%	April 2020	\$	140,000	\$	—
\$400 Million Term Loan Maturing 2021	3.11%	April 2021		400,000		400,000
\$150 Million Term Loan Maturing 2022	3.08%	January 2022		150,000		150,000
\$400 Million Term Loan Maturing 2023	3.78%	January 2023		400,000		400,000
\$225 Million Term Loan Maturing 2023	3.78%	January 2023		225,000		225,000
				1,315,000		1,175,000
Deferred financing costs, net (3)				(5,381)		(5,835)
Total Revolver and Term Loans, net			\$	1,309,619	\$	1,169,165

(1) Interest rate at March 31, 2019 gives effect to interest rate hedges.

(2) At March 31, 2019 and December 31, 2018, there was \$460.0 million and \$600.0 million of borrowing capacity on the Revolver, respectively. The Company has the ability to further increase the borrowing capacity to \$750.0 million, subject to certain lender requirements. In April 2019, the Company paid off the outstanding balance on the Revolver by using the cash proceeds that were received from entering into two new mortgage loans (discussed further below).

(3) Excludes \$1.2 million and \$1.5 million as of March 31, 2019 and December 31, 2018, respectively, related to deferred financing costs on the Revolver, which are included in prepaid expense and other assets in the accompanying consolidated balance sheets.



### Mortgage Loans

The Company's mortgage loans consisted of the following (in thousands):

					Outstanding	Borrowings at
	Number of Assets Encumbered	Interest Rate at March 31, 2019 (1)	Maturity Date		March 31, 2019	December 31, 2018
Mortgage loan				(3) \$		\$ 140,250
Mortgage loan (2)	4	4.09%	October 2019	(4)	150,000	150,000
Mortgage loan (2) (5)	5	4.59%	March 2021		85,000	85,000
Mortgage loan (6)	1	5.25%	June 2022		31,850	32,066
Mortgage loan (7)	3	4.95%	October 2022		91,121	91,737
Mortgage loan (8)	1	4.94%	October 2022		29,371	29,569
	14			_	387,342	528,622
Deferred financing costs, net					(956)	(433)
Total mortgage loans, net				\$	386,386	\$ 528,189

- (1) Interest rate at March 31, 2019 gives effect to interest rate hedges.
- (2) Requires payments of interest only through maturity.
- (3) In March 2019, the Company paid off the mortgage loan in full.

(4) In October 2018, the Company extended the maturity date for a one-year term. In April 2019, the Company entered into a new \$200.0 million mortgage loan and a new \$96.0 million mortgage loan. The Company used the cash proceeds from the two new mortgage loans to pay off the \$150.0 million mortgage loan in full and to pay off the \$140.0 million outstanding balance on the Revolver.

(5) The five hotels encumbered by the mortgage loan are cross-collateralized. In April 2019, the Company refinanced the \$85.0 million mortgage loan for an amended interest rate of LIBOR + 1.60% and an amended maturity date of April 2026, inclusive of all extension options. The Company also replaced the five hotels that were encumbered by the mortgage loan with four other hotels.

(6) Includes \$0.6 million at \$0.6 million at March 31, 2019 and December 31, 2018, respectively, related to a fair value adjustment on a mortgage loan that was assumed in conjunction with an acquisition.

(7) Includes \$1.7 million at March 31, 2019 and December 31, 2018, respectively, related to fair value adjustments on the mortgage loans that were assumed in the Mergers.

(8) Includes \$0.6 million at \$0.6 million at March 31, 2019 and December 31, 2018, respectively, related to a fair value adjustment on the mortgage loan that was assumed in the Mergers.

Certain mortgage agreements are subject to customary financial covenants. The Company was in compliance with all financial covenants at March 31, 2019 and December 31, 2018.

#### Interest Expense

The components of the Company's interest expense consisted of the following (in thousands):

	Fo	or the three mont	hs ended	March 31,
		2019		2018
Senior Notes	\$	5,944	\$	10,587
Revolver and Term Loans		10,153		10,578
Mortgage loans		5,423		6,607
Amortization of deferred financing costs		792		929
Unrealized gain on discontinued cash flow hedges		(2,250)		
Total interest expense	\$	20,062	\$	28,701

# 8. Derivatives and Hedging Activities

The following interest rate swaps have been designated as cash flow hedges (in thousands):

				Notiona	l value	at		Fair v	alue at	
Hedge type	Interest rate	Maturity	Ma	rch 31, 2019	Dec	ember 31, 2018	Mar	ch 31, 2019	Decem	ber 31, 2018
Swap-cash flow	2.02%	March 2019	\$	_	\$	125,000	\$	_	\$	148
Swap-cash flow	1.94%	March 2019		_		100,000		_		136
Swap-cash flow	1.27%	March 2019		_		125,000		_		447
Swap-cash flow	1.96%	March 2019		—		100,000		_		153
Swap-cash flow	1.85%	March 2019		_		50,000		_		93
Swap-cash flow	1.81%	March 2019		—		50,000		_		99
Swap-cash flow	1.74%	March 2019		_		25,000		_		54
Swap-cash flow (1)	1.80%	September 2020		—		30,855		_		370
Swap-cash flow (1)	1.80%	September 2020		_		76,670		_		919
Swap-cash flow (1)	1.80%	September 2020		—		32,725		_		392
Swap-cash flow (1)	1.81%	October 2020		_		143,000		_		1,808
Swap-cash flow	1.15%	April 2021		100,000		100,000		2,322		3,072
Swap-cash flow	1.20%	April 2021		100,000		100,000		2,215		2,955
Swap-cash flow	2.15%	April 2021		75,000		75,000		147		539
Swap-cash flow	1.91%	April 2021		75,000		75,000		534		967
Swap-cash flow	1.61%	June 2021		50,000		50,000		707		1,057
Swap-cash flow	1.56%	June 2021		50,000		50,000		772		1,129
Swap-cash flow	1.71%	June 2021		50,000		50,000		595		934
Swap-cash flow	2.29%	December 2022		200,000		200,000		(970)		938
Swap-cash flow	2.29%	December 2022		125,000		125,000		(588)		607
Swap-cash flow	2.38%	December 2022		200,000		200,000		(1,656)		259
Swap-cash flow	2.38%	December 2022		100,000		100,000		(820)		139
Swap-cash flow (2)	2.75%	November 2023		100,000		100,000		(1,920)		(1,020)
Swap-cash flow (3)	2.51%	December 2023		75,000		_		(891)		_
Swap-cash flow (3)	2.39%	December 2023		75,000				(638)		
			\$	1,375,000	\$	2,083,250	\$	(191)	\$	16,195

During the three months ended March 31, 2019, the Company discontinued accounting for these interest rate swaps as cash flow hedges because the hedged (1) forecasted transactions were no longer probable of occurring as a result of debt paydowns in March and April 2019. Therefore, the Company reclassified approximately \$2.3 million of the unrealized gains included in accumulated other comprehensive income to interest expense in the consolidated statements of operations and comprehensive income.

(2) (3) Effective in November 2020.

Effective in January 2021.

The following interest rate swaps have not been designated as hedging instruments (in thousands):

				Notional value at				Fair value at				
Derivative type	Interest rate	Maturity	Ma	urch 31, 2019	Decem	ber 31, 2018	Mare	ch 31, 2019	Decemb	er 31, 2018		
Interest rate swap (1)	1.80%	September 2020	\$	30,690	\$	_	\$	240	\$			
Interest rate swap (1)	1.80%	September 2020		76,260		_		597		_		
Interest rate swap (1)	1.80%	September 2020		32,550		_		255				
Interest rate swap (1)	1.81%	October 2020		143,000		_		1,158		_		
			\$	282,500	\$		\$	2,250	\$	—		

(1) During the three months ended March 31, 2019, the Company discontinued accounting for these interest rate swaps as cash flow hedges. The Company will recognize all changes in the fair value of these interest rate swaps in interest expense in the consolidated statements of operations and comprehensive income.

As of March 31, 2019 and December 31, 2018, the aggregate fair value of the interest rate swap assets of \$9.5 million and \$17.2 million, respectively, was included in prepaid expense and other assets in the accompanying consolidated balance sheets. As of March 31, 2019 and December 31, 2018, the aggregate fair value of the interest rate swap liabilities of \$7.5 million and \$1.0 million, respectively, was included in accounts payable and other liabilities in the accompanying consolidated balance sheets.

As of March 31, 2019, there was approximately \$0.2 million of unrealized losses included in accumulated other comprehensive loss related to interest rate hedges that are effective in offsetting the variable cash flows. As of December 31, 2018, there was approximately \$16.2 million of unrealized gains included in accumulated other comprehensive income related to interest rate hedges that are effective in offsetting the variable cash flows. There was no ineffectiveness recorded on the designated hedges during the three months ended March 31, 2018. For the three months ended March 31, 2019 and 2018, approximately \$2.6 million and \$0.4 million, respectively, of the amounts included in accumulated other comprehensive income (loss) were reclassified into interest expense for the interest rate swaps that have been designated as cash flow hedges. Approximately \$6.4 million of the unrealized gains included in accumulated other comprehensive loss at March 31, 2019 is expected to be reclassified into interest expense within the next 12 months.

#### 9. Fair Value

#### Fair Value Measurement

Fair value is defined as the price that would be received upon the sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market. The fair value hierarchy has three levels of inputs, both observable and unobservable:

- Level 1 Inputs include quoted market prices in an active market for identical assets or liabilities.
- Level 2 Inputs are market data, other than Level 1, that are observable either directly or indirectly. Level 2 inputs include quoted market prices for similar assets or liabilities, quoted market prices in an inactive market, and other observable information that can be corroborated by market data.
- Level 3 Inputs are unobservable and corroborated by little or no market data.

#### Fair Value of Financial Instruments

The Company used the following market assumptions and/or estimation methods:

- Cash and cash equivalents, restricted cash reserves, hotel and other receivables, accounts payable and other liabilities The carrying amounts reported in the consolidated balance sheets for these financial instruments approximate fair value because of their short term maturities.
- Debt The Company estimated the fair value of the Senior Notes by using publicly available trading prices, market interest rates, and spreads for
  the Senior Notes, which are Level 2 and Level 3 inputs in the fair value hierarchy. The Company estimated the fair value of the Revolver and Term
  Loans by using a discounted cash flow model and incorporating various inputs and assumptions for the effective borrowing rates for debt with
  similar terms, which are Level 3 inputs in the fair value hierarchy. The Company estimated the fair value of the mortgage loans by using a
  discounted cash flow model and incorporating various inputs and assumptions for the effective borrowing rates for debt with
  similar terms, which are Level 3 inputs in the fair value hierarchy. The Company estimated the fair value of the mortgage loans by using a
  discounted cash flow model and incorporating various inputs and assumptions for the effective borrowing rates for debt with similar terms and the
  loan to estimated fair value of the collateral, which are Level 3 inputs in the fair value hierarchy.

The fair value of the Company's debt was as follows (in thousands):

	 March	31, 20	19	December 31, 2018					
	Carrying Value Fair Value				<b>Carrying Value</b>		Fair Value		
Senior Notes	\$ 504,141	\$	493,224	\$	505,322	\$	492,554		
Revolver and Term Loans, net	1,309,619		1,315,855		1,169,165		1,175,000		
Mortgage loans, net	386,386		391,342		528,189		528,404		
Debt, net	\$ 2,200,146	\$	2,200,421	\$	2,202,676	\$	2,195,958		

#### Recurring Fair Value Measurements

The following table presents the Company's fair value hierarchy for those financial assets and liabilities measured at fair value on a recurring basis as of March 31, 2019 (in thousands):

			Fair Val	ue at Ma	rch 31, 2019	
	Level 1	l _	Level 2		Level 3	Total
Interest rate swap asset	\$		\$ 9,5	542 \$	S —	\$ 9,542
Interest rate swap liability		—	(7,4	483)	—	(7,483)
Total	\$		\$ 2,0	)59 \$	S —	\$ 2,059

The following table presents the Company's fair value hierarchy for those financial assets and liabilities measured at fair value on a recurring basis as of December 31, 2018 (in thousands):

		Fair Value at De	cembe	r 31, 2018	
	Level 1	Level 2		Level 3	Total
Interest rate swap asset	\$ 	\$ 17,215	\$	_	\$ 17,215
Interest rate swap liability		(1,020)		—	(1,020)
Total	\$ _	\$ 16,195	\$	_	\$ 16,195

The fair values of the derivative financial instruments are determined using widely accepted valuation techniques including a discounted cash flow analysis on the expected cash flows for each derivative. The Company determined that the significant inputs, such as interest yield curves and discount rates, used to value its derivatives fall within Level 2 of the fair value hierarchy and that the credit valuation adjustments associated with the Company's counterparties and its own credit risk utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. As of March 31, 2019, the Company assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and determined that the credit valuation adjustments were not significant to the overall valuation of its derivatives. As a result, the Company determined that its derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

### 10. Income Taxes

The Company has elected to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the "Code"). To qualify as a REIT, the Company must meet a number of organizational and operational requirements, including a requirement that it distribute at least 90% of its REIT taxable income, subject to certain adjustments and excluding any net capital gain, to shareholders. The Company's intention is to adhere to the REIT qualification requirements and to maintain its qualification for taxation as a REIT. As a REIT, the Company is generally not subject to federal corporate income tax on the portion of taxable income that is distributed to shareholders. If the Company fails to qualify for taxation as a REIT in any taxable year, the Company will be subject to U.S. federal income taxes at regular corporate rates (including any applicable alternative minimum tax) and it may not be able to qualify as a REIT for four subsequent taxable years. As a REIT, the Company may be subject to U.S. federal, state, and local income taxes at the applicable rates.

The Company accounts for income taxes using the asset and liability method. Under this method, deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to the differences between the financial statement carrying amounts of existing assets and liabilities and their respective income tax bases, and for net operating loss,

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capital loss and tax credit carryforwards. The deferred tax assets and liabilities are measured using the enacted income tax rates in effect for the year in which those temporary differences are expected to be realized or settled. The effect on the deferred tax assets and liabilities from a change in tax rates is recognized in earnings in the period when the new rate is enacted. However, deferred tax assets are recognized only to the extent that it is more likely than not that they will be realized based on consideration of all available evidence, including the future reversals of existing taxable temporary differences, future projected taxable income and tax planning strategies. Valuation allowances are provided if, based upon the weight of the available evidence, it is more likely than not that some or all of the deferred tax assets will not be realized.

The Company had no accruals for tax uncertainties as of March 31, 2019 and December 31, 2018.

### 11. Commitments and Contingencies

Leases

As of March 31, 2019, 14 of the Company's hotel properties were subject to ground leases that cover the land underlying the respective hotels. The ground leases are classified as operating leases. During the three months ended March 31, 2019, the total ground lease expense was \$3.8 million, which consisted of \$2.9 million of fixed lease expense and \$0.9 million of variable lease expense. The ground lease expense is included in property tax, insurance and other in the accompanying consolidated statements of operations and comprehensive income.

The Residence Inn Chicago Oak Brook is subject to a ground lease with an initial term expiring in 2100. After the initial term, the Company may extend the ground lease for an additional term of 99 years. The ground lease expense was de minimis for the three months ended March 31, 2019.

The Marriott Louisville Downtown is subject to a ground lease with an initial term expiring in 2053. After the initial term, the ground lease may be extended for up to four additional 25 year terms at the Company's option. The ground lease expense was de minimis for the three months ended March 31, 2019.

The Courtyard Austin Downtown Convention Center and Residence Inn Austin Downtown Convention Center are subject to a ground lease with a term expiring in 2100. The ground lease expense was \$0.2 million for the three months ended March 31, 2019.

The Hilton Garden Inn Bloomington is subject to a ground lease with an initial term expiring in 2053. After the initial term, the ground lease automatically extends for up to five additional 10 year terms unless certain conditions are met. The ground lease expense was de minimis for the three months ended March 31, 2019.

A portion of the site of the Courtyard Charleston Historic District is subject to a ground lease with a term expiring in 2096. The ground lease expense was \$0.3 million for the three months ended March 31, 2019.

The Courtyard Waikiki Beach is subject to a ground lease with a term expiring in 2112. The ground lease expense was \$0.9 million for the three months ended March 31, 2019.

A portion of the site of the Residence Inn Palo Alto Los Altos is subject to a ground lease with a term expiring in 2033. The ground lease expense was de minimis for the three months ended March 31, 2019.

The DoubleTree Suites by Hilton Orlando Lake Buena Vista is subject to a ground lease with an initial term expiring in 2032. After the initial term, the Company may extend the ground lease for an additional term of 25 years to 2057. The ground lease expense was \$0.2 million for the three months ended March 31, 2019.

The Embassy Suites San Francisco Airport Waterfront is subject to a ground lease with a term expiring in 2059. The ground lease expense was \$0.6 million for the three months ended March 31, 2019.

The Wyndham Boston Beacon Hill is subject to a ground lease with a term expiring in 2028. The ground lease expense was \$0.2 million for the three months ended March 31, 2019.

The Wyndham New Orleans French Quarter is subject to a ground lease with a term expiring in 2065. The ground lease expense was \$0.1 million for the three months ended March 31, 2019.

The Wyndham Pittsburgh University Center is subject to a ground lease with an initial term expiring in 2038. After the initial term, the Company may extend the ground lease for up to five additional 9 year renewal terms to 2083. The ground lease expense was \$0.2 million for the three months ended March 31, 2019.

The Wyndham San Diego Bayside is subject to a ground lease with a term expiring in 2029. The ground lease expense was \$1.2 million for the three months ended March 31, 2019.

Certain of the Company's hotel properties are subject to long-term contracts to lease parking spaces. The parking leases are classified as operating leases. The total parking lease expense was \$0.1 million for the three months ended March 31, 2019, which is included in other operating expense in the accompanying consolidated statements of operations and comprehensive income.

The Company is subject to an office lease for its corporate headquarters in Bethesda, Maryland with a term expiring in 2026. In addition, the Company is subject to an office lease in Dallas, Texas with a term expiring in 2027. The office leases are classified as operating leases. The total office lease expense was \$0.4 million for the three months ended March 31, 2019, which is included in general and administrative in the accompanying consolidated statements of operations and comprehensive income.

The Company is subject to a number of equipment leases for copiers, printers, kitchen equipment, and vehicles. The equipment leases are classified as operating leases. The total equipment lease expense was \$0.3 million for the three months ended March 31, 2019, which is included in other operating expense in the accompanying consolidated statements of operations and comprehensive income.

The future lease payments for the Company's operating leases were as follows (in thousands):

	N	farch 31, 2019	December 31, 2018		
2019	\$	8,386	\$	11,200	
2020		11,229		11,257	
2021		11,823		11,840	
2022		10,213		10,218	
2023		10,277		10,283	
Thereafter		556,988		557,647	
Total future lease payments		608,916	\$	612,445	
Less: Imputed interest		484,770			
Lease liabilities	\$	124,146			

The following table presents certain information related to the Company's operating leases as of March 31, 2019:

Weighted average remaining lease term	63 years
Weighted average discount rate (1)	7.06%

(1) Upon adoption of the new lease accounting standard, the discount rates used for the Company's operating leases were determined at January 1, 2019.

#### Restricted Cash Reserves

The Company is obligated to maintain cash reserve funds for future capital expenditures at the hotels (including the periodic replacement or refurbishment of furniture, fixtures and equipment (FF&E)) as determined pursuant to the management agreements, franchise agreements and/or mortgage loan documents. The management agreements, franchise agreements and/or mortgage loan documents require the Company to reserve cash ranging typically from 3.0% to 5.0% of the individual hotel's revenues. Any unexpended amounts will remain the property of the Company upon termination of the management agreements, franchise agreements or mortgage loan documents. As of March 31, 2019 and December 31, 2018, approximately \$54.2 million and \$64.7 million, respectively, was available in the restricted cash reserves for future capital expenditures, real estate taxes and insurance.

### Litigation

Other than the legal proceeding mentioned below, neither the Company nor any of its subsidiaries is currently involved in any regulatory or legal proceedings that management believes will have a material and adverse effect on the Company's financial position, results of operations or cash flows.

Prior to the Mergers, on March 24, 2016, an affiliate of InterContinental Hotels Group PLC ("IHG"), which was previously the hotel management company for three of FelCor's hotels (two of which were sold in 2006, and one of which was converted by FelCor into a Wyndham brand and operation in 2013), notified FelCor that the National Retirement Fund in which the employees at those hotels had participated had assessed a withdrawal liability of \$8.3 million, with required quarterly payments including interest, in connection with the termination of IHG's operation of those hotels. FelCor's management agreements with IHG stated that it may be obligated to indemnify and hold IHG harmless for some or all of any amount ultimately contributed to the pension trust fund with respect to those hotels.

Based on the current assessment of the claim, resolution of this matter may not occur until 2022. The Company plans to vigorously defend the underlying claims and, if appropriate, IHG's demand for indemnification.

#### Management Agreements

As of March 31, 2019, 150 of the Company's hotel properties were operated pursuant to long-term management agreements with initial terms ranging from 3 to 25 years. This number includes 41 hotel properties that receive the benefits of a franchise agreement pursuant to management agreements with Hilton, Hyatt, Marriott, or Wyndham. Each management company receives a base management fee generally between 3.0% and 3.5% of hotel revenues. Management agreements that include the benefits of a franchise agreement incur a base management fee generally between 3.0% and 7.0% of hotel revenues. The management companies are also eligible to receive an incentive management fee if hotel operating income, as defined in the management agreements, exceeds certain thresholds. The incentive management fee is generally calculated as a percentage of hotel operating income after the Company has received a priority return on its investment in the hotel.

Management fees are included in management and franchise fee expense in the accompanying consolidated statements of operations and comprehensive income. For the three months ended March 31, 2019 and 2018, the Company incurred management fee expense, including amortization of deferred management fees, of approximately \$14.1 million and \$15.9 million, respectively.

The Wyndham management agreements guarantee minimum levels of annual net operating income at each of the Wyndham-managed hotels for each year of the initial 10-year term to December 31, 2022, subject to an aggregate \$100.0 million limit over the term and an annual \$21.5 million limit. The Company recognizes the pro-rata portion of the projected aggregate full-year guaranties as a reduction of Wyndham's contractual management and other fees.

#### Franchise Agreements

As of March 31, 2019, 108 of the Company's hotel properties were operated under franchise agreements with initial terms ranging from 10 to 30 years. This number excludes 41 hotel properties that receive the benefits of a franchise agreement pursuant to management agreements with Hilton, Hyatt, Marriott, or Wyndham. In addition, one hotel is not operated with a hotel brand so it does not have a franchise agreement. Franchise agreements allow the hotel properties to operate under the respective brands. Pursuant to the franchise agreements, the Company pays a royalty fee, generally between 4.0% and 6.0% of room revenue, plus additional fees for marketing, central reservation systems and other franchisor costs generally between 1.0% and 4.3% of room revenue. Certain hotels are also charged a royalty fee of generally 3.0% of food and beverage revenues.

Franchise fees are included in management and franchise fee expense in the accompanying consolidated statements of operations and comprehensive income. For the three months ended March 31, 2019 and 2018, the Company incurred franchise fee expense of approximately \$20.0 million and \$19.7 million, respectively.

### 12. Equity

#### Common Shares of Beneficial Interest

In 2015, the Company's board of trustees authorized a share repurchase program to acquire up to \$400.0 million of common shares through December 31, 2016 (the "2015 Share Repurchase Program). On February 17, 2017, the Company's

board of trustees increased the authorized amount that may be repurchased by \$40.0 million to a total of \$440.0 million. On February 16, 2018, the Company's board of trustees extended the duration of the 2015 Share Repurchase Program to February 28, 2019. During the three months ended March 31, 2018, the Company did not repurchase and retire any of its common shares.

On February 15, 2019, the Company's board of trustees approved a new share repurchase program to acquire up to \$250.0 million of common shares from March 1, 2019 to February 28, 2020 (the "2019 Share Repurchase Program"). During the three months ended March 31, 2019, the Company repurchased and retired 602,309 common shares for approximately \$10.6 million, of which \$10.4 million was repurchased under the 2015 Share Repurchase Program. As of March 31, 2019, the 2019 Share Repurchase Program had a remaining capacity of \$249.8 million.

The Company declared a cash dividend of \$0.33 per common share during each of the three months ended March 31, 2019 and 2018.

#### Series A Preferred Shares

On August 31, 2017, the Company designated and authorized the issuance of up to 12,950,000 \$1.95 Series A Preferred Shares. The Company issued 12,879,475 Series A Preferred Shares at a price of \$28.49 per share. The holders of the Series A Preferred Shares are entitled to receive dividends that are payable in cash in an amount equal to the greater of (i) \$1.95 per annum or (ii) the cash distributions declared or paid for the corresponding period on the number of common shares into which a Series A Preferred Share is then convertible.

The Company declared a cash dividend of \$0.4875 on each Series A Preferred Share during each of the three months ended March 31, 2019 and 2018.

#### Noncontrolling Interest in Consolidated Joint Ventures

The Company consolidates the joint venture that owns the DoubleTree Metropolitan Hotel New York City hotel property, which has a third-party partner that owns a noncontrolling 1.7% ownership interest in the joint venture. In addition, the Company consolidates the joint venture that owns The Knickerbocker hotel property, which has a third-party partner that owns a noncontrolling 5% ownership interest in the joint venture. Lastly, the Company owns a controlling financial interest in the operating lessee of the Embassy Suites Secaucus Meadowlands hotel property, which has a third-party partner that owns a noncontrolling 49% ownership interest in the joint venture. The third-party ownership interests are included in the noncontrolling interest in consolidated joint ventures on the consolidated balance sheets.

### Noncontrolling Interest in the Operating Partnership

The Company consolidates the Operating Partnership, which is a majority-owned limited partnership that has a noncontrolling interest. The outstanding OP Units held by the limited partners are redeemable for cash, or at the option of the Company, for a like number of common shares. As of March 31, 2019, 772,743 outstanding OP Units were held by the limited partners. The noncontrolling interest is included in the noncontrolling interest in the Operating Partnership on the consolidated balance sheets.

#### Consolidated Joint Venture Preferred Equity

The Company's joint venture that redeveloped The Knickerbocker raised \$45.0 million (\$44.4 million net of issuance costs) through the sale of redeemable preferred equity under the EB-5 Immigrant Investor Program. The purchasers received a 3.25% annual return, plus a 0.25% non-compounding annual return that was paid upon redemption. The preferred equity raised by the joint venture is included in preferred equity in a consolidated joint venture on the consolidated balance sheets. On February 15, 2019, the Company redeemed the preferred equity in full.

#### 13. Equity Incentive Plan

The Company may issue share-based awards to officers, employees, non-employee trustees and other eligible persons under the RLJ Lodging Trust 2015 Equity Incentive Plan (the "2015 Plan"). The 2015 Plan provides for a maximum of 7,500,000 common shares to be issued in the form of share options, share appreciation rights, restricted share awards, unrestricted share awards, share units, dividend equivalent rights, long-term incentive units, other equity-based awards and cash bonus awards.

#### Share Awards

From time to time, the Company may award unvested restricted shares under the 2015 Plan as compensation to officers, employees and non-employee trustees. The issued shares vest over a period of time as determined by the board of trustees at the date of grant. The Company recognizes compensation expense for time-based unvested restricted shares on a straight-line basis over the vesting period based upon the fair market value of the shares on the date of issuance, adjusted for forfeitures.

Non-employee trustees may also elect to receive unrestricted shares under the 2015 Plan as compensation that would otherwise be paid in cash for their services. The shares issued to non-employee trustees in lieu of cash compensation are unrestricted and include no vesting conditions. The Company recognizes compensation expense for the unrestricted shares issued in lieu of cash compensation on the date of issuance based upon the fair market value of the shares on that date.

A summary of the unvested restricted shares as of March 31, 2019 is as follows:

	2019					
	Number of Shares	Weighted-Average Grant Date Fair Value				
Unvested at January 1, 2019	740,792	\$	21.89			
Granted (1)	271,028		18.97			
Vested	(64,614)		22.85			
Forfeited	(2,034)		21.78			
Unvested at March 31, 2019	945,172	\$	20.98			

(1) During the three months ended March 31, 2019, the Company issued restricted shares to officers that vest on an annual basis over a four-year period.

For the three months ended March 31, 2019 and 2018, the Company recognized approximately \$2.1 million and \$2.0 million, respectively, of share-based compensation expense related to restricted share awards. As of March 31, 2019, there was \$16.8 million of total unrecognized compensation costs related to unvested restricted share awards and these costs are expected to be recognized over a weighted-average period of 2.7 years. The total fair value of the shares vested (calculated as the number of shares multiplied by the vesting date share price) during the three months ended March 31, 2019 and 2018 was approximately \$1.2 million and \$1.4 million, respectively.

### Performance Units

In February 2018, the Company awarded 264,000 performance units with a grant date fair value of \$13.99 per unit to certain employees. The performance units vest over a four-year period, including three years of performance-based vesting plus an additional one year of time-based vesting.

In February 2019, the Company awarded 260,000 performance units with a grant date fair value of \$19.16 per unit to certain employees. The performance units vest over a four-year period, including three years of performance-based vesting (the "2019 performance units measurement period") plus an additional one year of time-based vesting. These performance units may convert into restricted shares at a range of 25% to 200% of the number of performance units granted contingent upon the Company achieving an absolute total shareholder return and a relative total shareholder return over the measurement period at specified percentiles of the peer group, as defined by the award. If at the end of the 2019 performance units measurement period the target criterion is met, then 50% of the restricted shares will vest immediately. The remaining 50% will vest one year later. The award recipients will not be entitled to receive any dividends prior to the date of conversion. For any restricted shares issued upon conversion, the award recipient will be entitled to receive payment of an amount equal to all dividends that would have been paid if such restricted shares had been issued at the beginning of the 2019 performance units measurement period. The fair value of the performance units is determined using a Monte Carlo simulation with the following assumptions: a risk-free interest rate of 2.52%, volatility of 27.19%, and an expected term equal to the requisite service period for the awards. The Company estimated the compensation expense for the performance units on a straight-line basis using a calculation that recognizes 50% of the grant date fair value over three years and 50% of the grant date fair value over four years.



For the three months ended March 31, 2019 and 2018, the Company recognized approximately \$0.7 million and \$0.5 million, respectively, of share-based compensation expense related to the performance unit awards. As of March 31, 2019, there was \$7.6 million of total unrecognized compensation costs related to the performance unit awards and these costs are expected to be recognized over a weighted-average period of 2.8 years.

As of March 31, 2019, there were 2,712,162 common shares available for future grant under the 2015 Plan.

### 14. Earnings per Common Share

Basic earnings per common share is calculated by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding during the period excluding the weighted-average number of unvested restricted shares outstanding during the period. Diluted earnings per common share is calculated by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding during the period. Diluted earnings per common share is calculated by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding during the period, plus any shares that could potentially be outstanding during the period. The potential shares consist of the unvested restricted share grants and unvested performance units, calculated using the treasury stock method. Any anti-dilutive shares have been excluded from the diluted earnings per share calculation.

Unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating shares and are considered in the computation of earnings per share pursuant to the two-class method. If there were any undistributed earnings allocable to the participating shares, they would be deducted from net income attributable to common shareholders used in the basic and diluted earnings per share calculations.

The limited partners' outstanding OP Units (which may be redeemed for common shares under certain circumstances) have been excluded from the diluted earnings per share calculation as there was no effect on the amounts for the three months ended March 31, 2019 and 2018, since the limited partners' share of income would also be added back to net income attributable to common shareholders.

The computation of basic and diluted earnings per common share is as follows (in thousands, except share and per share data):

	 For the three months ended March 31,			
	2019		2018	
Numerator:				
Net income attributable to RLJ	\$ 27,253	\$	23,689	
Less: Preferred dividends	(6,279)		(6,279)	
Less: Dividends paid on unvested restricted shares	(312)		(328)	
Net income attributable to common shareholders excluding amounts attributable to unvested restricted shares	\$ 20,662	\$	17,082	

Denominator:			
Weighted-average number of common shares - basic	172,796,998		174,193,671
Unvested restricted shares	59,232		75,144
Weighted-average number of common shares - diluted	172,856,230		174,268,815
Net income per share attributable to common shareholders - basic	\$ 0.12	\$	0.10
Net income per share attributable to common shareholders - diluted	\$ 0.12	\$	0.10
		·	

### 15. Supplemental Information to Statements of Cash Flows (in thousands)

		For the three months ended March 31,			
		2019	9 2018		
Reconciliation of cash, cash equivalents, and restricted cash reserves					
Cash and cash equivalents	\$	241,481	\$	401,943	
Restricted cash reserves		54,217		76,380	
Cash, cash equivalents, and restricted cash reserves	\$	295,698	\$	478,323	
Interest paid	<u>\$</u>	15,701	\$	32,257	
Income taxes paid	<u>\$</u>	43	\$	1,623	
Operating cash flow lease payments for operating leases	<u>\$</u>	3,589			
Supplemental investing and financing transactions					
In conjunction with the sale of hotel properties, the Company recorded the following:			*		
Sale of hotel properties	\$	_	\$	119,200	
Transaction costs		—		(2,587)	
Operating prorations				(537)	
Proceeds from the sale of hotel properties, net	\$		\$	116,076	
Supplemental non-cash transactions					
Accrued capital expenditures	\$	6,720	\$	5,314	

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with our consolidated financial statements and related notes included elsewhere in this report, as well as the information contained in our Annual Report on Form 10-K for the year ended December 31, 2018, filed with the SEC on March 1, 2019 (the "Annual Report"), which is accessible on the SEC's website at www.sec.gov.

### **Statement Regarding Forward-Looking Information**

The following information contains certain statements, other than purely historical information, including estimates, projections, statements relating to our business plans, objectives and expected operating results, and the assumptions upon which those statements are based, that are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements generally are identified by the use of the words "believe," "project," "expect," "anticipate," "estimate," "plan," "may," "will," "will continue," "intend," "should," or similar expressions. Although we believe that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, beliefs and expectations, such forward-looking statements are not predictions of future events or guarantees of future performance and our actual results could differ materially from those set forth in the forward-looking statements. Some factors that might cause such a difference include the following: the current global economic uncertainty, increased direct competition, changes in government regulations or accounting rules, changes in local, national and global real estate conditions, declines in the lodging industry, seasonality of the lodging industry, risks related to natural disasters, such as earthquakes and hurricanes, hostilities, including future terrorist attacks or fear of hostilities that affect travel, our ability to obtain lines of credit or permanent financing on satisfactory terms, changes in interest rates, access to capital through offerings of our common and preferred shares of beneficial interest, or debt, our ability to identify suitable acquisitions, our ability to close on identified acquisitions and integrate those businesses and inaccuracies of our accounting estimates. Given these uncertainties, undue reliance should not be placed on such

Except as required by law, we undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise. We caution investors not to place undue reliance on these forward-looking statements and urge investors to carefully review the disclosures we make concerning risks and uncertainties in the sections entitled "Forward-Looking Statements," "Risk Factors," and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report, as well as the risks, uncertainties and other factors discussed in this Quarterly Report on Form 10-Q and identified in other documents filed by us with the SEC.

#### Overview

We are a self-advised and self-administered Maryland real estate investment trust ("REIT") that owns primarily premium-branded, high-margin, focusedservice and compact full-service hotels. Our hotels are concentrated in markets that we believe exhibit multiple demand generators and attractive long-term growth prospects. We believe premium-branded, focused-service and compact full-service hotels with these characteristics generate high levels of Revenue per Available Room ("RevPAR"), strong operating margins and attractive returns.

Our strategy is to own primarily premium-branded, focused-service and compact full-service hotels. Focused-service and compact full-service hotels typically generate most of their revenue from room rentals, have limited food and beverage outlets and meeting space, and require fewer employees than traditional full-service hotels. We believe these types of hotels have the potential to generate attractive returns relative to other types of hotels due to their ability to achieve RevPAR levels at or close to those achieved by traditional full-service hotels while achieving higher profit margins due to their more efficient operating model and less volatile cash flows.

As we look at factors that could impact our business, we find that the consumer is generally in good financial health, job creation remains positive, and an increase in wages is adding to consumers' disposable income. While geopolitical and global economic uncertainty still exists, we remain cautiously optimistic that positive employment trends, high consumer confidence, and elevated corporate sentiment will continue to drive economic expansion in the U.S. and generate positive lodging demand and RevPAR growth for the industry. However, in light of accelerating supply and signs of slowing economic growth, RevPAR growth is likely to be moderate. Low unemployment rates can impact the cost of labor through higher wages and benefits, which negatively impact our financial and operating results.

We continue to follow a prudent and disciplined capital allocation strategy. We will continue to look for and weigh all possible investment decisions against the highest and best returns for our shareholders over the long term. We believe that our cash on hand and expected access to capital (including availability under our revolving credit facility ("Revolver")) along with our senior management team's experience, extensive industry relationships and asset management expertise, will enable us to pursue investment opportunities that generate additional internal and external growth.

As of March 31, 2019, we owned 151 hotel properties with approximately 28,800 rooms, located in 25 states and the District of Columbia. We owned, through wholly-owned subsidiaries, a 100% interest in 147 of our hotel properties, a 98.3% controlling interest in the DoubleTree Metropolitan Hotel New York City, a 95% controlling interest in The Knickerbocker, and 50% interests in entities owning two hotel properties. We consolidate our real estate interests in the 149 hotel properties in which we hold a controlling financial interest, and we record the real estate interests in the two hotel properties in which we hold an indirect 50% interest using the equity method of accounting. We lease 150 of the 151 hotel properties to our taxable REIT subsidiaries ("TRS"), of which we own a controlling financial interest.

For U.S. federal income tax purposes, we elected to be taxed as a REIT commencing with our taxable year ended December 31, 2011. Substantially all of our assets and liabilities are held by, and all of our operations are conducted through, our operating partnership RLJ Lodging Trust, L.P. (the "Operating Partnership"). We are the sole general partner of the Operating Partnership. As of March 31, 2019, we owned, through a combination of direct and indirect interests, 99.6% of the units of limited partnership interest in the Operating Partnership ("OP units").

### 2019 Significant Activities

Our significant activities reflect our commitment to creating long-term shareholder value through enhancing our hotel portfolio's quality, recycling capital and maintaining a prudent capital structure. The following significant activities took place:

In February 2019, we fully redeemed the preferred equity under the EB-5 Immigrant Investor Program for \$45.6 million.

- In March 2019, we paid off a mortgage loan in full for an aggregate principal amount of \$139.5 million by using cash borrowings from our Revolver. In April 2019, we entered into a new \$200.0 million mortgage loan and a new \$96.0 million mortgage loan. We used the cash proceeds that were received from the two new mortgage loans to pay off the outstanding balance on the Revolver and to pay off a \$150.0 million mortgage loan in full.
- During the three months ended March 31, 2019, we repurchased and retired 0.6 million common shares for approximately \$10.6 million at an average price per share of \$17.53. As of March 31, 2019, we had \$249.8 million of remaining capacity under the share repurchase program.
- We declared a cash dividend of \$0.4875 on each Series A Preferred Share in the first quarter of 2019.
- We declared a cash dividend of \$0.33 per common share in the first quarter of 2019.

#### **Our Customers**

The majority of our hotels consist of premium-branded, focused-service and compact full-service hotels. As a result of this property profile, the majority of our customers are transient in nature. Transient business typically represents individual business or leisure travelers. The majority of our hotels are located in business districts within major metropolitan areas. Accordingly, business travelers represent the majority of the transient demand at our hotels. As a result, macroeconomic factors impacting business travel have a greater effect on our business than factors impacting leisure travel.

Group business is typically defined as a minimum of 10 guestrooms booked together as part of the same piece of business. Group business may or may not use the meeting space at any given hotel. Given the limited meeting space at the majority of our hotels, group business that utilizes meeting space represents a small component of our customer base.

A number of our hotel properties are affiliated with brands marketed toward extended-stay customers. Extended-stay customers are generally defined as those staying five nights or longer.

### **Our Revenues and Expenses**

Our revenues are primarily derived from the operation of hotels, including the sale of rooms, food and beverage revenue and other revenue, which consists of parking fees, golf, pool and other resort fees, gift shop sales and other guest service fees.

Our operating costs and expenses consist of the costs to provide hotel services, including room expense, food and beverage expense, management and franchise fees and other operating expenses. Room expense includes housekeeping and front office wages and payroll taxes, reservation systems, room supplies, laundry services and other costs. Food and beverage expense primarily includes the cost of food, the cost of beverages and the associated labor costs. Other operating expenses include labor and other costs associated with the other operating department revenue, as well as labor and other costs associated with administrative departments, sales and marketing, repairs and maintenance and utility costs. Our hotels that are subject to franchise agreements are charged a royalty fee, plus additional fees for marketing, central reservation systems and other franchisor costs, in order for the hotel properties to operate under the respective brands. Franchise fees are based on a percentage of room revenue and for certain hotels additional franchise fees are charged for food and beverage revenue. Our hotels are managed by independent, third-party management companies under long-term agreements pursuant to which the management companies typically earn base and incentive management fees based on the levels of revenues and profitability of each individual hotel property. We generally receive a cash distribution from the management companies on a monthly basis, which reflects hotel-level sales less hotel-level operating expenses.

### **Key Indicators of Financial Performance**

We use a variety of operating, financial and other information to evaluate the operating performance of our business. These key indicators include financial information that is prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") as well as other financial measures that are non-GAAP measures. In addition, we use other information that may not be financial in nature, including industry standard statistical information and comparative data. We use this information to measure the operating performance of our individual hotels, groups of hotels and/or business as a whole. We also use these metrics to evaluate the hotels in our portfolio and potential acquisition opportunities to determine each hotel's contribution to cash flow and its potential to provide attractive long-term total returns. The key indicators include:

• Average Daily Rate ("ADR")

- Occupancy
- RevPAR

ADR, Occupancy and RevPAR are commonly used measures within the lodging industry to evaluate operating performance. RevPAR is an important statistic for monitoring operating performance at the individual hotel property level and across our entire business. We evaluate individual hotel RevPAR performance on an absolute basis with comparisons to budget and prior periods, as well as on a regional and company-wide basis. ADR and RevPAR include only room revenue.

We also use non-GAAP measures such as FFO, Adjusted FFO, EBITDA, EBITDA, EBITDA to evaluate the operating performance of our business. For a more in depth discussion of the non-GAAP measures, please refer to the "Non-GAAP Financial Measures" section.

#### **Critical Accounting Policies**

The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amount of assets and liabilities at the date of our financial statements and the reported amounts of revenues and expenses during the reporting period. It is possible that the actual amounts may differ significantly from these estimates and assumptions. We evaluate our estimates, assumptions and judgments on an ongoing basis, based on information that is available to us, our business and industry experience, and various other matters that we believe are reasonable and appropriate for consideration under the circumstances. Our Annual Report on Form 10-K for the year ended December 31, 2018 contains a discussion of our critical accounting policies. There have been no significant changes to our critical accounting policies since December 31, 2018.

#### **Results of Operations**

At March 31, 2019 and 2018, we owned 151 and 156 hotel properties, respectively. Based on when a hotel property is acquired, sold or closed for renovation, the operating results for certain hotel properties are not comparable for the three months ended March 31, 2019 and 2018. The non-comparable hotel properties include seven dispositions that were completed between January 1, 2018 and March 31, 2019.

# Comparison of the three months ended March 31, 2019 to the three months ended March 31, 2018

	For the three months ended March 31,						
		2019		2018		\$ Change	% Change
			(amou	ints in thousands)			
Revenues							
Operating revenues							
Room revenue	\$	337,670	\$	357,645	\$	(19,975)	(5.6)%
Food and beverage revenue		44,246		52,195		(7,949)	(15.2)%
Other revenue		17,351		19,753		(2,402)	(12.2)%
Total revenues		399,267		429,593		(30,326)	(7.1)%
Expenses							
Operating expenses							
Room expense		84,188		89,969		(5,781)	(6.4)%
Food and beverage expense		34,209		41,263		(7,054)	(17.1)%
Management and franchise fee expense		34,118		35,676		(1,558)	(4.4)%
Other operating expense		97,118		106,123		(9,005)	(8.5)%
Total property operating expenses		249,633		273,031		(23,398)	(8.6)%
Depreciation and amortization		58,403		61,408		(3,005)	(4.9)%
Property tax, insurance and other		30,597		34,499		(3,902)	(11.3)%
General and administrative		11,160		10,913		247	2.3 %
Transaction costs		559		1,672		(1,113)	(66.6)%
Total operating expenses		350,352		381,523		(31,171)	(8.2)%
Other income		274		1,093		(819)	(74.9)%
Interest income		1,171		1,230		(59)	(4.8)%
Interest expense		(20,062)		(28,701)		8,639	(30.1)%
Loss on sale of hotel properties, net		_		(3,734)		3,734	(100.0)%
Gain on extinguishment of indebtedness, net				7,659		(7,659)	100.0 %
Income before equity in loss from unconsolidated joint ventures		30,298		25,617		4,681	18.3 %
Equity in loss from unconsolidated joint ventures		(381)		(381)			<u> </u>
Income before income tax expense		29,917		25,236		4,681	18.5 %
Income tax expense		(1,586)		(1,342)		(244)	18.2 %
Net income	-	28,331		23,894		4,437	18.6 %
Net loss (income) attributable to noncontrolling interests:		,					
Noncontrolling interest in consolidated joint ventures		353		234		119	50.9 %
Noncontrolling interest in the Operating Partnership		(92)		(73)		(19)	26.0 %
Preferred distributions - consolidated joint venture		(186)		(366)		180	(49.2)%
Redemption of preferred equity - consolidated joint venture		(1,153)				(1,153)	100.0 %
Net income attributable to RLJ		27,253		23,689		3,564	15.0 %
Preferred dividends		(6,279)		(6,279)			— %
Net income attributable to common shareholders	\$	20,974	\$	17,410	\$	3,564	20.5 %
Net income attributable to common shareholders	ψ	20,774	Ψ	17,410	Ψ	5,504	20.5

### Revenues

Total revenues decreased \$30.3 million, or 7.1%, to \$399.3 million for the three months ended March 31, 2019 from \$429.6 million for the three months ended March 31, 2018. The decrease was a result of a \$20.0 million decrease in room revenue, a \$7.9 million decrease in food and beverage revenue, and a \$2.4 million decrease in other revenue.

### Room Revenue

Room revenue decreased \$20.0 million, or 5.6%, to \$337.7 million for the three months ended March 31, 2019 from \$357.6 million for the three months ended March 31, 2018. The decrease was a result of a \$24.3 million decrease in room revenue attributable to the non-comparable properties, partially offset by a \$4.4 million increase in room revenue attributable to the comparable properties. The increase in room revenue from the comparable properties was attributable to a 1.3% increase in RevPAR, led by RevPAR increases in our Northern California and Louisville markets of 15.5% and 13.5%, respectively, which were partially offset by RevPAR decreases in our Denver, South Florida and Southern California markets of 10.4%, 4.6% and 4.4%, respectively.

The following are the year-to-date key hotel operating statistics for the comparable properties owned at March 31, 2019 and 2018, respectively:

	 For the three months ended March 31,				
	2019		2018	% Change	
Number of comparable properties (at end of period)	 150		150		
Occupancy	74.8%		75.3%	(0.7)%	
ADR	\$ 175.32	\$	171.87	2.0 %	
RevPAR	\$ 131.19	\$	129.51	1.3 %	

### Food and Beverage Revenue

Food and beverage revenue decreased \$7.9 million, or 15.2%, to \$44.2 million for the three months ended March 31, 2019 from \$52.2 million for the three months ended March 31, 2018. The decrease was a result of a \$10.5 million decrease in food and beverage revenue attributable to the non-comparable properties, partially offset by a \$2.5 million increase in food and beverage revenue attributable to the comparable properties.

### Other Revenue

Other revenue, which includes revenue derived from ancillary sources such as parking fees, resort fees, gift shop sales and other guest service fees, decreased \$2.4 million, or 12.2%, to \$17.4 million for the three months ended March 31, 2019 from \$19.8 million for the three months ended March 31, 2018. The decrease was due to a \$3.8 million decrease in other revenue attributable to the non-comparable properties, partially offset by a \$1.4 million increase in other revenue attributable to the comparable properties.

### **Property Operating Expenses**

Property operating expenses decreased \$23.4 million, or 8.6%, to \$249.6 million for the three months ended March 31, 2019 from \$273.0 million for the three months ended March 31, 2018. The decrease was due to a \$30.2 million decrease in property operating expenses attributable to the non-comparable properties, partially offset by a \$6.8 million increase in property operating expenses attributable to the comparable properties.

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The components of our property operating expenses for the comparable properties owned at March 31, 2019 and 2018, respectively, were as follows (in thousands):

	For the three months ended March 31,										
	201	2019		2018		2018		2018		\$ Change	% Change
Room expense	\$	84,188	\$	82,590	\$	1,598	1.9%				
Food and beverage expense		34,202		33,465		737	2.2%				
Management and franchise fee expense		34,378		33,208		1,170	3.5%				
Other operating expense		96,877		93,625		3,252	3.5%				
Total property operating expenses	\$	249,645	\$	242,888	\$	6,757	2.8%				

The increase in property operating expenses attributable to the comparable properties was due to higher room expense, food and beverage expense, management and franchise fee expense, and other operating expense. Room expense, food and beverage expense, and other operating expense, which fluctuate based on various factors, including changes in occupancy, labor costs, utilities and insurance costs, increased primarily as a result of increased labor costs. Management fees and franchise fees, which are computed as a percentage of gross revenue and room revenue, respectively, increased as a result of higher revenues at the comparable properties.

#### **Depreciation and Amortization**

Depreciation and amortization expense decreased \$3.0 million, or 4.9%, to \$58.4 million for the three months ended March 31, 2019 from \$61.4 million for the three months ended March 31, 2018. The decrease was a result of a \$5.0 million decrease in depreciation and amortization expense attributable to the non-comparable properties, partially offset by a \$2.0 million increase in depreciation and amortization expense attributable to the comparable properties.

#### Property Tax, Insurance and Other

Property tax, insurance and other expense decreased \$3.9 million, or 11.3%, to \$30.6 million for the three months ended March 31, 2019 from \$34.5 million for the three months ended March 31, 2018. The decrease was attributable to a \$3.9 million decrease in property tax, insurance and other expense attributable to the non-comparable properties.

#### General and Administrative

General and administrative expense increased \$0.2 million, or 2.3%, to \$11.2 million for the three months ended March 31, 2019 from \$10.9 million for the three months ended March 31, 2018.

#### **Transaction Costs**

Transaction costs decreased \$1.1 million, or 66.6%, to \$0.6 million for the three months ended March 31, 2019 from \$1.7 million for the three months ended March 31, 2018. The decrease in transaction costs was primarily attributable to a decrease of approximately \$1.3 million in transaction and integration costs related to the merger with FelCor during the three months ended March 31, 2019.

#### Interest Expense

The components of our interest expense for the three months ended March 31, 2019 and 2018 were as follows (in thousands):

		For the three months ended March 31,							
	2019		2018		2019 201		\$ Change		% Change
Senior Notes	\$	5,944	\$	10,587	\$	(4,643)	(43.9)%		
Revolver and Term Loans		10,153		10,578		(425)	(4.0)%		
Mortgage loans		5,423		6,607		(1,184)	(17.9)%		
Amortization of deferred financing costs		792		929		(137)	(14.7)%		
Unrealized gain on discontinued cash flow hedges		(2,250)		_		(2,250)	100.0 %		
Total interest expense	\$	20,062	\$	28,701	\$	(8,639)	(30.1)%		

Interest expense decreased \$8.6 million to \$20.1 million for the three months ended March 31, 2019 from \$28.7 million for the three months ended March 31, 2018. The decrease in interest expense was primarily due to the redemption of the senior secured notes in March 2018, the repayment of an \$85.0 million mortgage loan in November 2018, and an unrealized gain on certain discontinued cash flow hedges that were reclassified to interest expense from other comprehensive income (loss) during the three months ended March 31, 2019.

#### Gain on Extinguishment of Indebtedness, net

In March 2018, the Company recognized a \$7.7 million gain on extinguishment of indebtedness, which was due to the early redemption of the senior secured notes. The gain on extinguishment of indebtedness related to the early redemption of the senior secured notes excluded \$5.1 million related to two hotel properties that were sold during the three months ended March 31, 2018, which was included in loss on sale of hotel properties, net in the accompanying consolidated statement of operations and comprehensive income. There was no gain or loss on extinguishment of indebtedness during the three months ended March 31, 2019.

#### **Income Taxes**

As part of our structure, we own TRSs that are subject to federal and state income taxes. Income tax expense increased \$0.2 million, or 18.2%, to \$1.6 million for the three months ended March 31, 2019 from \$1.3 million for the three months ended March 31, 2018. The increase in income tax expense was primarily due to higher revenues and taxable income during the three months ended March 31, 2019 as compared to the three months ended March 31, 2018.

#### **Non-GAAP Financial Measures**

We consider the following non-GAAP financial measures useful to investors as key supplemental measures of our performance: (1) FFO, (2) Adjusted FFO, (3) EBITDA, (4) EBITDA*re* and (5) Adjusted EBITDA. These non-GAAP financial measures should be considered along with, but not as alternatives to, net income or loss as a measure of our operating performance. FFO, Adjusted FFO, EBITDA, EBITDA*re*, and Adjusted EBITDA, as calculated by us, may not be comparable to FFO, Adjusted FFO, EBITDA, EBITDA*re* and Adjusted FFO, EBITDA, EBITDA as reported by other companies that do not define such terms exactly as we define such terms.

### **Funds From Operations**

We calculate funds from operations ("FFO") in accordance with standards established by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income or loss, excluding gains or losses from sales of real estate, impairment, the cumulative effect of changes in accounting principles, plus depreciation and amortization, and adjustments for unconsolidated partnerships and joint ventures. Historical cost accounting for real estate assets implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, most real estate industry investors consider FFO to be helpful in evaluating a real estate company's operations. We believe that the presentation of FFO provides useful information to investors regarding our operating performance and can facilitate comparisons of operating performance between periods and between REITs, even though FFO does not represent an amount that accrues directly to common shareholders. Our calculation of FFO may not be comparable to measures calculated by other companies who do not use the NAREIT definition of FFO or do not calculate FFO per diluted share in accordance with NAREIT guidance. Additionally, FFO may not be helpful when comparing us to non-REITs. We present FFO attributable to common shareholders, which includes our OP units, because our OP units may be redeemed for common shares. We believe it is meaningful for the investor to understand FFO attributable to all common shares and OP units.

We further adjust FFO for certain additional items that are not in NAREIT's definition of FFO, such as hotel transaction costs, non-cash income tax expense or benefit, the amortization of share-based compensation, and certain other expenses that we consider outside the normal course of operations. We believe that Adjusted FFO provides useful supplemental information to investors regarding our ongoing operating performance that, when considered with net income and FFO, is beneficial to an investor's understanding of our operating performance.

The following table is a reconciliation of our GAAP net income to FFO attributable to common shareholders and unitholders and Adjusted FFO attributable to common shareholders and unitholders for the three months ended March 31, 2019 and 2018 (in thousands):

	 For the three months ended March 31,			
	2019		2018	
Net income	\$ 28,331	\$	23,894	
Preferred dividends	(6,279)		(6,279)	
Preferred distributions - consolidated joint venture	(186)		(366)	
Redemption of preferred equity - consolidated joint venture	(1,153)		_	
Depreciation and amortization	58,403		61,408	
Loss on sale of hotel properties, net			3,734	
Noncontrolling interest in consolidated joint ventures	353		234	
Adjustments related to consolidated joint ventures (1)	(74)		(75)	
Adjustments related to unconsolidated joint ventures (2)	694		668	
FFO	80,089		83,218	
Transaction costs	559		1,672	
Gain on extinguishment of indebtedness, net			(7,659)	
Amortization of share-based compensation	2,725		2,514	
Non-cash income tax expense	1,281		1,103	
Other (income) expenses (3)	 (2,015)		622	
Adjusted FFO	\$ 82,639	\$	81,470	

(1) Includes depreciation and amortization expense allocated to the noncontrolling interest in the consolidated joint ventures.

(2) Includes our ownership interest of the depreciation and amortization expense of the unconsolidated joint ventures.

(3) Represents income and expenses outside of the normal course of operations, including debt modification costs, hurricane-related costs that were not reimbursed by insurance, executive transition costs, activist shareholder costs and an unrealized gain on certain discontinued cash flow hedges.

#### EBITDA and EBITDAre

Earnings before interest, taxes, depreciation and amortization ("EBITDA") is defined as net income or loss excluding: (1) interest expense; (2) provision for income taxes, including income taxes applicable to sales of assets; and (3) depreciation and amortization. We consider EBITDA useful to an investor in evaluating and facilitating comparisons of our operating performance between periods and between REITs by removing the impact of our capital structure (primarily interest expense) and asset base (primarily depreciation and amortization) from our operating results. In addition, EBITDA is used as one measure in determining the value of hotel acquisitions and disposals.

In addition to EBITDA, we present EBITDA*re* in accordance with NAREIT guidelines, which defines EBITDA*re* as net income or loss excluding interest expense, income tax expense, depreciation and amortization expense, gains or losses from sales of real estate, impairment, and adjustments for unconsolidated joint ventures. We believe that the presentation of EBITDA*re* provides useful information to investors regarding the Company's operating performance and can facilitate comparisons of operating performance between periods and between REITs.

We also present Adjusted EBITDA, which includes additional adjustments for items such as gains or losses on extinguishment of indebtedness, transaction costs, the amortization of share-based compensation, and certain other expenses that we consider outside the normal course of operations. We believe that Adjusted EBITDA provides useful supplemental information to investors regarding our ongoing operating performance that, when considered with net income, EBITDA, and EBITDA*re*, is beneficial to an investor's understanding of our operating performance. We previously presented Adjusted EBITDA in a similar manner, with the exception of the adjustments for noncontrolling interests in consolidated joint ventures, which totaled less than \$0.1 million for both the three months ended March 31, 2018. The rationale for including 100% of Adjusted EBITDA for the consolidated joint ventures with noncontrolling interests is that the full amount of any debt for the consolidated joint ventures is reported in our consolidated balance sheet and the metrics using debt to EBITDA provide a better understanding of the Company's leverage. This is also consistent with NAREIT's definition of EBITDA*re*.

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The following table is a reconciliation of our GAAP net income to EBITDA, EBITDA*re* and Adjusted EBITDA for the three months ended March 31, 2019 and 2018 (in thousands):

	For the three months ended March 31,				
		2019		2018	
Net income	\$	28,331	\$	23,894	
Depreciation and amortization		58,403		61,408	
Interest expense, net of interest income (1)		18,891		27,471	
Income tax expense		1,586		1,342	
Adjustments related to unconsolidated joint ventures (2)		817		795	
EBITDA		108,028		114,910	
Loss on sale of hotel properties, net				3,734	
EBITDAre		108,028		118,644	
Transaction costs		559		1,672	
Gain on extinguishment of indebtedness, net				(7,659)	
Amortization of share-based compensation		2,725		2,514	
Other expenses (2)		234		622	
Adjusted EBITDA	\$	111,546	\$	115,793	

(1) Includes an unrealized gain of \$2.3 million on certain discontinued cash flow hedges that were reclassified to interest expense from other comprehensive income (loss) during the three months ended March 31, 2019.

(2) Includes our ownership interest of the interest, depreciation and amortization expense of the unconsolidated joint ventures.

(3) Represents income and expenses outside of the normal course of operations, including debt modification costs, hurricane-related costs that were not reimbursed by insurance, executive transition costs and activist shareholder costs.

### Liquidity and Capital Resources

Our short-term liquidity requirements consist primarily of the funds necessary to pay for operating expenses and other expenditures directly associated with our hotel properties, including:

- recurring maintenance and capital expenditures necessary to maintain our hotel properties in accordance with brand standards;
- interest expense and scheduled principal payments on outstanding indebtedness;
- distributions necessary to qualify for taxation as a REIT; and
- corporate and other general and administrative expenses.

We expect to meet our short-term liquidity requirements generally through the net cash provided by operations, existing cash balances, short-term borrowings under our Revolver, of which \$460.0 million was available at March 31, 2019, proceeds from the sale of hotel properties, and proceeds from public offerings of common shares.

Our long-term liquidity requirements consist primarily of the funds necessary to pay for the costs of acquiring additional hotel properties, the redevelopments, renovations, expansions and other capital expenditures that need to be made periodically with respect to our hotel properties, and scheduled debt payments, at maturity or otherwise. We expect to meet our long-term liquidity requirements through various sources of capital, including our Revolver and future equity (including OP units) or debt offerings, existing working capital, the net cash provided by operations, long-term mortgage loans and other secured and unsecured borrowings, and the proceeds from the sale of hotel properties.

#### Sources and Uses of Cash

As of March 31, 2019, we had \$295.7 million of cash, cash equivalents and restricted cash reserves as compared to \$384.8 million at December 31, 2018.

# Cash flows from Operating Activities

The net cash flow provided by operating activities totaled \$75.0 million and \$51.0 million for the three months ended March 31, 2019 and 2018, respectively. Our cash flows provided by operating activities generally consist of the net cash generated by our hotel operations, partially offset by the cash paid for corporate expenses and other working capital changes. Refer to the "Results of Operations" section for further discussion of our operating results for the three months ended March 31, 2019 and 2018.

#### Cash flows from Investing Activities

The net cash flow used in investing activities totaled \$44.1 million for the three months ended March 31, 2019 primarily due to \$43.4 million in routine capital improvements and additions to our hotel properties.

The net cash flow provided by investing activities totaled \$77.5 million for the three months ended March 31, 2018 primarily due to \$116.1 million of net cash proceeds from the sale of two hotel properties, partially offset by \$38.6 million in routine capital improvements and additions to our hotel properties.

#### Cash flows from Financing Activities

The net cash flow used in financing activities totaled \$120.1 million for the three months ended March 31, 2019 primarily due to a payment of \$139.5 million to repay a mortgage loan, \$63.9 million in distributions to shareholders and unitholders, a payment of \$45.6 million to redeem the preferred equity in a consolidated joint venture, \$10.6 million paid to repurchase common shares under a share repurchase program, and \$1.6 million in scheduled mortgage loan principal payments. The net cash flow used in financing activities was partially offset by \$140.0 million in borrowings on the Revolver.

The net cash flow used in financing activities totaled \$309.2 million for the three months ended March 31, 2018 primarily due to a payment of \$539.0 million to early redeem the senior secured notes, \$64.2 million in distributions to shareholders and unitholders, \$3.5 million in deferred financing cost payments, and \$1.7 million in scheduled mortgage loan principal payments. The net cash flow used in financing activities was partially offset by \$300.0 million in borrowings on the Revolver.

### **Capital Expenditures and Reserve Funds**

We maintain each of our hotel properties in good repair and condition and in conformity with applicable laws and regulations, franchise agreements and management agreements. The cost of all such routine improvements and alterations are paid out of FF&E reserves, which are funded by a portion of each hotel property's gross revenues. Routine capital expenditures are administered by the property management companies. However, we have approval rights over the capital expenditures as part of the annual budget process for each of our hotel properties.

From time to time, certain of our hotel properties may undergo renovations as a result of our decision to upgrade portions of the hotels, such as guestrooms, public space, meeting space, and/or restaurants, in order to better compete with other hotels and alternative lodging options in our markets. In addition, upon acquisition of a hotel property we often are required to complete a property improvement plan in order to bring the hotel up to the respective franchisor's standards. If permitted by the terms of the management agreement, funding for a renovation will first come from the FF&E reserves. To the extent that the FF&E reserves are not available or sufficient to cover the cost of the renovation, we will fund all or the remaining portion of the renovation with cash and cash equivalents on hand, our Revolver and/or other sources of available liquidity.

With respect to some of our hotels that are operated under franchise agreements with major national hotel brands and for some of our hotels subject to first mortgage liens, we are obligated to maintain FF&E reserve accounts for future capital expenditures at these hotels. The amount funded into each of these reserve accounts is generally determined pursuant to the management agreements, franchise agreements and/or mortgage loan documents for each of the respective hotels, and typically ranges between 3.0% and 5.0% of the respective hotel's total gross revenue. As of March 31, 2019, approximately \$50.8 million was held in FF&E reserve accounts for future capital expenditures.

### **Off-Balance Sheet Arrangements**

As of March 31, 2019, we owned 50% interests in joint ventures that owned two hotel properties. We own more than 50% of the operating lessee for one of these hotels and the other hotel is operated without a lease. The Company also owned 50% interests in joint ventures that owned real estate and a condominium management business that are associated with two of our resort hotel properties. None of our trustees, officers or employees holds an ownership interest in any of these joint ventures or entities.

One of the 50% unconsolidated joint ventures that owns a hotel property has \$20.8 million of non-recourse mortgage debt, of which our pro rata portion was \$10.4 million, none of which is reflected as a liability on our consolidated balance sheet. Our liabilities with regard to the non-recourse debt and the liabilities of our subsidiaries that are members or partners in joint ventures are generally limited to guaranties of the borrowing entity's obligations to pay for the lender's losses caused by misconduct, fraud or misappropriation of funds by the venture and other typical exceptions from the non-recourse provisions in the mortgages, such as for environmental liabilities. In addition, this joint venture is subject to two ground leases with terms expiring in 2044 and 2094.

The other 50% unconsolidated joint venture that owns a hotel property is subject to a ground lease with an initial term expiring in 2021. After the initial term, the joint venture may extend the ground lease for an additional term of 10 years to 2031.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk includes the risks that arise from changes in interest rates, equity prices and other market changes that affect market sensitive instruments. Our primary market risk exposure is to changes in interest rates on our variable rate debt. As of March 31, 2019, we had approximately \$1.6 billion of total variable rate debt outstanding (or 71.3% of total indebtedness) with a weighted-average interest rate of 3.60% per annum. After taking into consideration the effect of interest rate swaps, \$142.5 million (or 6.6% of total indebtedness) was subject to variable rates. As of March 31, 2019, if market interest rates on our variable rate debt not subject to interest rate swaps were to increase by 1.00%, or 100 basis points, interest expense would decrease future earnings and cash flows by approximately \$1.4 million annually, taking into account our existing contractual hedging arrangements.

Our interest rate risk objectives are to limit the impact of interest rate fluctuations on earnings and cash flows and to lower our overall borrowing costs. To achieve these objectives, we manage our exposure to fluctuations in market interest rates through the use of fixed rate debt instruments to the extent that reasonably favorable rates are obtainable. We have entered into derivative financial instruments such as interest rate swaps to mitigate our interest rate risk or to effectively lock the interest rate on a portion of our variable rate debt. We do not enter into derivative or interest rate transactions for speculative purposes.

The following table provides information about our financial instruments that are sensitive to changes in interest rates. For debt obligations outstanding as of March 31, 2019, the following table presents the principal repayments and related weighted-average interest rates by contractual maturity dates (in thousands):

		2019	2020	2021	2022	2023	Thereafter	Total
Fixed rate debt (1)	\$	2,148	\$ 3,361	\$ 3,557	\$ 140,386	\$ —	\$ 475,000	\$ 624,452
Weighted-average interest rate	st	5.01%	5.01%	5.01%	5.01%	%	6.00%	5.76%
Variable rate debt (1)	\$	150,000	\$ 140,000	\$ 485,000	\$ 150,000	\$ 625,000	\$ —	\$ 1,550,000
Weighted-average interest rate (2)	st	4.09%	3.99%	3.37%	3.08%	3.78%	%	3.60%
Total (3)	\$	152,148	\$ 143,361	\$ 488,557	\$ 290,386	\$ 625,000	\$ 475,000	\$ 2,174,452

(1) Excludes \$5.4 million and \$1.0 million of net deferred financing costs on the Term Loans and mortgage loans, respectively.

(2) The weighted-average interest rate gives effect to interest rate swaps, as applicable.

(3) Excludes a total of \$32.0 million related to fair value adjustments on debt.

Our ultimate realized gain or loss with respect to interest rate fluctuations will depend on the exposures that arise during future periods, prevailing interest rates and our hedging strategies at that time.

Changes in market interest rates on our fixed rate debt impact the fair value of our debt, but such changes have no impact to our consolidated financial statements. As of March 31, 2019, the estimated fair value of our fixed rate debt was \$648.3 million, which is based on having the same debt service requirements that could have been borrowed at the date presented, at prevailing current market interest rates. If interest rates were to rise by 1.00%, or 100 basis points, and our fixed rate debt balance remains constant, we expect the fair value of our debt to decrease by approximately \$30.0 million.

#### Item 4. Controls and Procedures

### **Evaluation of Disclosure Controls and Procedures**

In accordance with Rule 13a-15(b) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), the Company's management, under the supervision and participation of the Company's Chief Executive Officer and the Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) as of the end of the period covered by this report. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of March 31, 2019.

### Changes in Internal Control over Financial Reporting

There have been no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15 and 15d-15 of the Exchange Act) during the period ended March 31, 2019 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

The nature of the operations of our hotels exposes our hotel properties, the Company and the Operating Partnership to the risk of claims and litigation in the normal course of their business. Other than routine litigation arising out of the ordinary course of business, the Company is not presently subject to any material litigation nor, to the Company's knowledge, is any material litigation threatened against the Company.

#### Item 1A. Risk Factors

For a discussion of our potential risks and uncertainties, please refer to the "Risk Factors" section in the Annual Report which is accessible on the SEC's website at www.sec.gov. There have been no material changes to the risk factors previously disclosed in the Annual Report.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### Unregistered Sales of Equity Securities

The Company did not sell any securities during the quarter ended March 31, 2019 that were not registered under the Securities Act of 1933, as amended (the "Securities Act").

#### **Issuer Purchases of Equity Securities**

On February 15, 2019, the Company's board of trustees approved the 2019 Share Repurchase Program, authorizing the repurchase of up to \$250.0 million of our common shares from March 1, 2019 to February 28, 2020. During the three months ended March 31, 2019, the Company repurchased and retired 602,309 common shares for approximately \$10.6 million, of which \$10.4 million was repurchased under the 2015 Share Repurchase Program and \$0.2 million was repurchased under the 2019 Share Repurchase Program. As of March 31, 2019, the 2019 Share Repurchase Program had a remaining capacity of \$249.8 million.

During the three months ended March 31, 2019, certain of the Company's employees surrendered common shares owned by them to satisfy their statutory minimum federal and state tax obligations associated with the vesting of restricted common shares of beneficial interest issued under the 2015 Plan.

The following table summarizes all of the share repurchases during the three months ended March 31, 2019:

Period	Total number of shares purchased	erage price 1 per share	Total number of shares purchased as part of publicly announced plans or programs	Maximum number of shares that may yet be purchased under the plans or programs (1)
January 1, 2019 through January 31, 2019	591,151	\$ 17.54	588,150	8,992,158
February 1, 2019 through February 28, 2019	16,273	\$ 19.12	—	8,982,473
March 1, 2019 through March 31, 2019	14,159	\$ 17.45	14,159	14,214,737
Total	621,583		602,309	

(1) The maximum number of shares that may yet be repurchased under the 2019 Share Repurchase Program is calculated by dividing the total dollar amount available to repurchase shares by the closing price of our common shares on the last business day of the respective month.

### Item 3. Defaults Upon Senior Securities

None.

#### Item 4. Mine Safety Disclosures

Not applicable.

#### Item 5. Other Information

On May 3, 2019, the Company held its 2019 Annual Meeting of Shareholders (the "Annual Meeting") at which (i) trustees were elected, (ii) the appointment of PricewaterhouseCoopers LLP ("PWC"), the Company's independent registered public accounting firm, was ratified, (iii) the compensation paid to the Company's named executive officers was approved in an advisory vote and (iv) a non-binding shareholder proposal regarding annual reporting of sexual harassment complaints was not approved. The proposals are described in detail in the Company's Proxy Statement for the Annual Meeting, which was filed with the Securities and Exchange Commission on April 1, 2019. The final results for the votes regarding each proposal are set forth below.

#### Election of Trustees

The following persons were duly elected as trustees of the Company until the 2020 Annual Meeting of Shareholders or until their successors are duly elected and qualified: Robert L. Johnson, Leslie D. Hale, Evan Bayh, Arthur R. Collins, Nathaniel A. Davis, Patricia L. Gibson, Robert M. La Forgia, Robert J. McCarthy and Glenda G. McNeal. The table below sets forth the voting results for each trustee nominee:

Broker tions Non-Votes
19 7,383,727
05 7,383,727
56 7,383,727
46 7,383,727
47 7,383,727
93 7,383,727
7,383,727
78 7,383,727
56 7,383,727
3

### Ratification of PWC as the Company's independent registered public accounting firm

At the Annual Meeting, the Company's shareholders ratified the appointment of PWC as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2019. The table below sets forth the voting results for this proposal:

Votes For		Votes Against	Abstentions	Broker Non-Votes
	154,849,032	722,122	88,002	0

### Advisory Vote to Approve Named Executive Officer Compensation

At the Annual Meeting, the Company's shareholders voted on a non-binding resolution to approve the compensation of the Company's named executive officers. The table below sets forth the voting results for this proposal:

Votes For	Votes Against	Abstentions	Broker Non-Votes	
142,526,543	5,694,867	54,009	7,383,727	

#### Non-Binding Shareholder Proposal Regarding Annual Reporting of Sexual Harassment Complaints

At the Annual Meeting, the Company's shareholders voted on a non-binding shareholder proposal regarding annual reporting of sexual harassment complaints. The table below sets forth the voting results for this proposal:

Votes For	Votes Against	Abstentions	<b>Broker Non-Votes</b>
5,798,470	141,084,855	1,392,094	7,383,727



# Item 6. Exhibits

The exhibits required to be filed by Item 601 of Regulation S-K are noted below:

	Exhibit Index					
Exhibit Number	Description of Exhibit					
3.1	Articles of Amendment and Restatement of Declaration of Trust of RLJ Lodging Trust (incorporated by reference to Exhibit 3.1 to Amendment No. 4 to the Registrant's Registration Statement on Form S-11 (File. No. 333-172011) filed on May 5, 2011)					
3.2	Articles of Amendment to Articles of Amendment and Restatement of Declaration of Trust of RLJ Lodging Trust (incorporated by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed on May 7, 2015).					
3.3	Articles of Amendment to Articles of Amendment and Restatement of Declaration of Trust of RLJ Lodging Trust (incorporated by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed on May 5, 2016)					
3.4	Articles Supplementary to Articles of Amendment and Restatement of Declaration the Registrant's Current Report on Form 8-K filed on February 26, 2015)	on of Trust (incorporated by reference to Exhibit 3.1 to				
3.5	Articles Supplementary designating RLJ Lodging Trust's \$1.95 Series A Cumulative Convertible Preferred Shares, par value \$0.01 per share (incorporated by reference to Exhibit 3.5 to the Registrant's Form 8-A filed on August 30, 2017)					
3.6	Third Amended and Restated Bylaws of RLJ Lodging Trust (incorporated by reference to Exhibit 3.2 to the Registrant's Current Report on Form 8-K filed on May 5, 2016)					
31.1*	Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002					
31.2*	<u>Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>					
32.1*	Certification of Chief Executive Officer and Chief Financial Officer pursuant to the Sarbanes-Oxley Act of 2002	18 U.S.C. 1350, as adopted pursuant to Section 906 of				
101.INS	XBRL Instance Document	Submitted electronically with this report				
101.SCH	XBRL Taxonomy Extension Schema Document	Submitted electronically with this report				
101.CAL	XBRL Taxonomy Calculation Linkbase Document	Submitted electronically with this report				
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document	Submitted electronically with this report				
101.LAB	XBRL Taxonomy Label Linkbase Document	Submitted electronically with this report				
101.PRE	XBRL Taxonomy Presentation Linkbase Document	Submitted electronically with this report				

\*Filed herewith

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**RLJ LODGING TRUST** 

Dated: May 9, 2019	/s/ LESLIE D. HALE
	Leslie D. Hale
	President and Chief Executive Officer
Dated: May 9, 2019	/s/ SEAN M. MAHONEY
	Sean M. Mahoney
	Executive Vice President and Chief Financial Officer
	(Principal Financial Officer)
Dated: May 9, 2019	/s/ CHRISTOPHER A. GORMSEN
	Christopher A. Gormsen
	Senior Vice President and Chief Accounting Officer
	(Principal Accounting Officer)
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### Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Leslie D. Hale, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of RLJ Lodging Trust;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c. Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and

d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of trustees (or persons performing the equivalent functions):

a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

# **RLJ LODGING TRUST**

Dated: May 9, 2019

/s/ LESLIE D. HALE

Leslie D. Hale President and Chief Executive Officer

### Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Sean M. Mahoney, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of RLJ Lodging Trust;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c. Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and

d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of trustees (or persons performing the equivalent functions):

a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

# **RLJ LODGING TRUST**

Dated: May 9, 2019

/s/ SEAN M. MAHONEY

Sean M. Mahoney Executive Vice President and Chief Financial Officer

### Certification Pursuant To 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of RLJ Lodging Trust (the "Company") on Form 10-Q for the quarter ended March 31, 2019 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Leslie D. Hale, President and Chief Executive Officer of the Company, and I, Sean M. Mahoney, Executive Vice President and Chief Financial Officer of the Company, certify, to our knowledge, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

# **RLJ LODGING TRUST**

Dated: May 9, 2019

/s/ LESLIE D. HALE

Leslie D. Hale President and Chief Executive Officer

/s/ SEAN M. MAHONEY

Sean M. Mahoney Executive Vice President and Chief Financial Officer