
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **September 30, 2017**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number **001-35169**

RLJ LODGING TRUST

(Exact Name of Registrant as Specified in Its Charter)

Maryland

(State or Other Jurisdiction of Incorporation or Organization)

27-4706509

(I.R.S. Employer Identification No.)

3 Bethesda Metro Center, Suite 1000

Bethesda, Maryland

(Address of Principal Executive Offices)

20814

(Zip Code)

(301) 280-7777

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| | | | |
|-------------------------|--|---------------------------|--------------------------|
| Large accelerated filer | <input checked="" type="checkbox"/> | Accelerated filer | <input type="checkbox"/> |
| Non-accelerated filer | <input type="checkbox"/> (do not check if a smaller reporting company) | Smaller reporting company | <input type="checkbox"/> |
| | | Emerging growth company | <input type="checkbox"/> |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

As of October 30, 2017, 174,910,524 common shares of beneficial interest of the Registrant, \$0.01 par value per share, were outstanding.

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

RLJ Lodging Trust
Consolidated Balance Sheets
(Amounts in thousands, except share and per share data)
(unaudited)

| | September 30, 2017 | December 31, 2016 |
|--|-----------------------|---------------------|
| Assets | | |
| Investment in hotel properties, net | \$ 5,977,524 | \$ 3,367,776 |
| Investment in unconsolidated joint ventures | 24,959 | — |
| Cash and cash equivalents | 421,181 | 456,672 |
| Restricted cash reserves | 78,343 | 67,206 |
| Hotel and other receivables, net of allowance of \$614 and \$182, respectively | 70,818 | 26,018 |
| Deferred income tax asset, net | 68,642 | 44,614 |
| Intangible assets, net | 151,098 | 898 |
| Prepaid expense and other assets | 72,498 | 60,209 |
| Total assets | \$ 6,865,063 | \$ 4,023,393 |
| Liabilities and Equity | | |
| Debt, net | \$ 2,885,739 | \$ 1,582,715 |
| Accounts payable and other liabilities | 273,315 | 137,066 |
| Deferred income tax liability | 11,430 | 11,430 |
| Advance deposits and deferred revenue | 34,532 | 11,975 |
| Accrued interest | 16,305 | 3,444 |
| Distributions payable | 26,495 | 41,486 |
| Total liabilities | 3,247,816 | 1,788,116 |
| Commitments and Contingencies (Note 11) | | |
| Equity | | |
| Shareholders' equity: | | |
| Preferred shares of beneficial interest, \$0.01 par value, 50,000,000 shares authorized | | |
| Series A Cumulative Convertible Preferred Shares, \$0.01 par value, 12,950,000 shares authorized; 12,879,475 shares issued and outstanding, liquidation value of \$328,266 at September 30, 2017 | 366,936 | — |
| Common shares of beneficial interest, \$0.01 par value, 450,000,000 shares authorized; 174,913,606 and 124,364,178 shares issued and outstanding at September 30, 2017 and December 31, 2016, respectively | 1,749 | 1,244 |
| Additional paid-in capital | 3,206,193 | 2,187,333 |
| Accumulated other comprehensive income (loss) | 677 | (4,902) |
| (Distributions in excess of net earnings) retained earnings | (25,326) | 38,249 |
| Total shareholders' equity | 3,550,229 | 2,221,924 |
| Noncontrolling interest: | | |
| Noncontrolling interest in consolidated joint ventures | 11,125 | 5,973 |
| Noncontrolling interest in the Operating Partnership | 11,463 | 7,380 |
| Total noncontrolling interest | 22,588 | 13,353 |
| Preferred equity in a consolidated joint venture, liquidation value of \$45,401 at September 30, 2017 | 44,430 | — |
| Total equity | 3,617,247 | 2,235,277 |
| Total liabilities and equity | \$ 6,865,063 | \$ 4,023,393 |

The accompanying notes are an integral part of these consolidated financial statements.

RLJ Lodging Trust
Consolidated Statements of Operations and Comprehensive Income
(Amounts in thousands, except share and per share data)
(unaudited)

| | For the three months ended September 30, | | For the nine months ended September 30, | |
|---|--|------------------|---|-------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Revenue | | | | |
| Operating revenue | | | | |
| Room revenue | \$ 292,046 | \$ 260,659 | \$ 770,751 | \$ 777,211 |
| Food and beverage revenue | 35,580 | 26,001 | 91,392 | 82,602 |
| Other revenue | 13,629 | 9,599 | 31,628 | 28,729 |
| Total revenue | \$ 341,255 | \$ 296,259 | \$ 893,771 | \$ 888,542 |
| Expense | | | | |
| Operating expense | | | | |
| Room expense | \$ 69,380 | \$ 59,671 | \$ 176,523 | \$ 173,783 |
| Food and beverage expense | 27,061 | 19,135 | 66,458 | 59,477 |
| Management and franchise fee expense | 29,571 | 29,607 | 86,110 | 90,869 |
| Other operating expense | 78,120 | 62,162 | 195,000 | 184,133 |
| Total property operating expense | 204,132 | 170,575 | 524,091 | 508,262 |
| Depreciation and amortization | 45,231 | 40,953 | 122,136 | 122,532 |
| Property tax, insurance and other | 23,618 | 20,575 | 60,929 | 60,032 |
| General and administrative | 9,506 | 7,215 | 28,757 | 23,522 |
| Transaction costs | 32,607 | 98 | 36,923 | 257 |
| Total operating expense | 315,094 | 239,416 | 772,836 | 714,605 |
| Operating income | 26,161 | 56,843 | 120,935 | 173,937 |
| Other income | 110 | 112 | 323 | 86 |
| Interest income | 1,157 | 430 | 2,306 | 1,240 |
| Interest expense | (19,650) | (14,552) | (48,527) | (44,233) |
| Gain on settlement of investment in loan | 2,670 | — | 2,670 | — |
| Income before equity in income from unconsolidated joint ventures | 10,448 | 42,833 | 77,707 | 131,030 |
| Equity in income from unconsolidated joint ventures | 57 | — | 57 | — |
| Income before income tax expense | 10,505 | 42,833 | 77,764 | 131,030 |
| Income tax expense | (6,375) | (1,439) | (9,362) | (5,397) |
| Income from operations | 4,130 | 41,394 | 68,402 | 125,633 |
| Loss on sale of hotel properties | (19) | (5) | (49) | (155) |
| Net income | 4,111 | 41,389 | 68,353 | 125,478 |
| Net (income) loss attributable to noncontrolling interests: | | | | |
| Noncontrolling interest in consolidated joint ventures | (32) | (32) | 5 | (7) |
| Noncontrolling interest in the Operating Partnership | (43) | (183) | (318) | (553) |
| Preferred distributions from a consolidated joint venture | (122) | — | (122) | — |
| Net income attributable to RLJ | 3,914 | 41,174 | 67,918 | 124,918 |
| Preferred dividends | (2,093) | — | (2,093) | — |
| Net income attributable to common shareholders | \$ 1,821 | \$ 41,174 | \$ 65,825 | \$ 124,918 |
| Basic per common share data: | | | | |
| Net income per share attributable to common shareholders | \$ 0.01 | \$ 0.33 | \$ 0.50 | \$ 1.00 |
| Weighted-average number of common shares | 140,249,961 | 123,621,323 | 129,317,120 | 123,635,010 |

| Diluted per common share data: | | | | | | | | |
|--|----|-------------|----|-------------|----|-------------|----|-------------|
| Net income per share attributable to common shareholders | \$ | 0.01 | \$ | 0.33 | \$ | 0.50 | \$ | 1.00 |
| Weighted-average number of common shares | | 140,307,269 | | 123,836,452 | | 129,399,177 | | 123,859,753 |
| Dividends declared per common share | \$ | 0.33 | \$ | 0.33 | \$ | 0.99 | \$ | 0.99 |
| Comprehensive income: | | | | | | | | |
| Net income | \$ | 4,111 | \$ | 41,389 | \$ | 68,353 | \$ | 125,478 |
| Unrealized gain (loss) on interest rate derivatives | | 1,746 | | 9,470 | | 5,579 | | (16,144) |
| Comprehensive income | | 5,857 | | 50,859 | | 73,932 | | 109,334 |
| Comprehensive (income) loss attributable to the noncontrolling interest in consolidated joint ventures | | (32) | | (32) | | 5 | | (7) |
| Comprehensive income attributable to the noncontrolling interest in the Operating Partnership | | (43) | | (183) | | (318) | | (553) |
| Comprehensive income attributable to the preferred distributions from a consolidated joint venture | | (122) | | — | | (122) | | — |
| Comprehensive income attributable to RLJ | \$ | 5,660 | \$ | 50,644 | \$ | 73,497 | \$ | 108,774 |

The accompanying notes are an integral part of these consolidated financial statements.

RLJ Lodging Trust
Consolidated Statements of Changes in Equity
(Amounts in thousands, except share data)
(unaudited)

| | Shareholders' Equity | | | | | | Noncontrolling Interest | | | | | |
|---|----------------------|------------------|--------------------|----------------|----------------------------|--------------------|--|---|-----------------------|-----------------------------|--|--------------|
| | Preferred Stock | | Common Stock | | | | Retained Earnings (Distributions in excess of net earnings) | Accumulated Other Comprehensive Income (Loss) | Operating Partnership | Consolidated Joint Ventures | Preferred Equity in a Consolidated Joint Venture | Total Equity |
| | Shares | Amount | Shares | Par Value | Additional Paid-in Capital | Shares | | | | | | |
| Balance at December 31, 2016 | — | \$ — | 124,364,178 | \$1,244 | \$2,187,333 | \$ 38,249 | \$ (4,902) | \$ 7,380 | \$ 5,973 | \$ — | \$2,235,277 | |
| Net income (loss) | — | — | — | — | — | 67,918 | — | 318 | (5) | 122 | 68,353 | |
| Unrealized gain on interest rate derivatives | — | — | — | — | — | — | 5,579 | — | — | — | 5,579 | |
| Issuance of common shares | — | — | 50,358,104 | 504 | 1,015,723 | — | — | — | — | — | 1,016,227 | |
| Issuance of Operating Partnership units | — | — | — | — | — | — | — | 4,342 | — | — | 4,342 | |
| Issuance of Series A Cumulative Convertible Preferred Shares | 12,879,475 | 366,936 | — | — | — | — | — | — | — | — | 366,936 | |
| Noncontrolling interest recorded in connection with the Mergers | — | — | — | — | — | — | — | — | 5,157 | — | 5,157 | |
| Preferred equity in a consolidated joint venture | — | — | — | — | — | — | — | — | — | 44,430 | 44,430 | |
| Issuance of restricted stock | — | — | 425,076 | 4 | (4) | — | — | — | — | — | — | |
| Amortization of share-based compensation | — | — | — | — | 7,964 | — | — | — | — | — | 7,964 | |
| Shares acquired to satisfy minimum required federal and state tax withholding on vesting restricted stock | — | — | (105,378) | (2) | (2,214) | — | — | — | — | — | (2,216) | |
| Shares acquired as part of a share repurchase program | — | — | (122,508) | (1) | (2,609) | — | — | — | — | — | (2,610) | |
| Forfeiture of restricted stock | — | — | (5,866) | — | — | — | — | — | — | — | — | |
| Distributions on preferred shares | — | — | — | — | — | (2,093) | — | — | — | — | (2,093) | |
| Distributions on common shares and units | — | — | — | — | — | (129,400) | — | (577) | — | — | (129,977) | |
| Preferred distributions to consolidated joint venture | — | — | — | — | — | — | — | — | — | (122) | (122) | |
| Balance at September 30, 2017 | 12,879,475 | \$366,936 | 174,913,606 | \$1,749 | \$3,206,193 | \$ (25,326) | \$ 677 | \$ 11,463 | \$ 11,125 | \$ 44,430 | \$3,617,247 | |

The accompanying notes are an integral part of these consolidated financial statements.

RLJ Lodging Trust
Consolidated Statements of Changes in Equity
(Amounts in thousands, except share data)
(unaudited)

| | Shareholders' Equity | | | | Noncontrolling Interest | | | Total Equity |
|---|----------------------|-----------------|--------------------------------|----------------------|---|--------------------------|-------------------------------|--------------------|
| | Common Stock | | | | Accumulated Other Comprehensive Loss | Operating Partnership | Consolidated Joint Venture | |
| | Shares | Par Value | Additional Paid- in Capital | Retained Earnings | | | | |
| Balance at December 31, 2015 | 124,635,675 | \$ 1,246 | \$ 2,195,732 | \$ 2,439 | \$ (16,602) | \$ 11,532 | \$ 6,177 | \$2,200,524 |
| Net income (loss) | — | — | — | 124,918 | — | 553 | 7 | 125,478 |
| Unrealized loss on interest rate derivatives | — | — | — | — | (16,144) | — | — | (16,144) |
| Distributions to joint venture partner | — | — | — | — | — | — | (259) | (259) |
| Redemption of Operating Partnership units | 335,250 | 3 | 4,322 | — | — | (4,325) | — | — |
| Issuance of restricted stock | 581,544 | 6 | (6) | — | — | — | — | — |
| Amortization of share-based compensation | — | — | 3,935 | — | — | — | — | 3,935 |
| Share grants to trustees | 2,554 | — | 57 | — | — | — | — | 57 |
| Shares acquired to satisfy minimum required federal and state tax withholding on vesting restricted stock | (218,443) | (2) | (4,958) | — | — | — | — | (4,960) |
| Shares acquired as part of a share repurchase program | (610,607) | (6) | (13,265) | — | — | — | — | (13,271) |
| Forfeiture of restricted stock | (426,310) | (4) | 4 | — | — | — | — | — |
| Distributions on common shares and units | — | — | — | (123,417) | — | (552) | — | (123,969) |
| Balance at September 30, 2016 | <u>124,299,663</u> | <u>\$ 1,243</u> | <u>\$ 2,185,821</u> | <u>\$ 3,940</u> | <u>\$ (32,746)</u> | <u>\$ 7,208</u> | <u>\$ 5,925</u> | <u>\$2,171,391</u> |

The accompanying notes are an integral part of these consolidated financial statements.

RLJ Lodging Trust
Consolidated Statements of Cash Flows
(Amounts in thousands)
(unaudited)

| | For the nine months ended September 30, | |
|--|---|-------------------|
| | 2017 | 2016 |
| Cash flows from operating activities | | |
| Net income | \$ 68,353 | \$ 125,478 |
| Adjustments to reconcile net income to cash flow provided by operating activities: | | |
| Loss on sale of hotel properties | 49 | 155 |
| Gain on settlement of investment in loan | (2,670) | — |
| Depreciation and amortization | 122,136 | 122,532 |
| Amortization of deferred financing costs | 2,597 | 3,103 |
| Other amortization | (104) | 563 |
| Equity in income from unconsolidated joint ventures | (57) | — |
| Distributions of income from unconsolidated joint ventures | 750 | — |
| Accretion of interest income on investment in loan | (664) | (430) |
| Share grants to trustees | — | 57 |
| Amortization of share-based compensation | 7,964 | 3,935 |
| Deferred income taxes | 7,972 | 4,217 |
| Changes in assets and liabilities: | | |
| Hotel and other receivables, net | (16,493) | (12,119) |
| Prepaid expense and other assets | 74 | (3,932) |
| Accounts payable and other liabilities | 28,411 | 7,856 |
| Advance deposits and deferred revenue | (1,238) | 666 |
| Accrued interest | (9,751) | (1,677) |
| Net cash flow provided by operating activities | 207,329 | 250,404 |
| Cash flows from investing activities | | |
| Acquisition of FelCor, net of cash acquired | (41,921) | — |
| Proceeds from the sale of hotel properties, net | (49) | 2,629 |
| Improvements and additions to hotel properties | (58,853) | (58,881) |
| Additions to property and equipment | (152) | (211) |
| Proceeds from the settlement of an investment in loan | 12,792 | — |
| Distributions from unconsolidated joint ventures in excess of earnings | — | — |
| Decrease (increase) in restricted cash reserves, net | 5,901 | (9,913) |
| Net cash flow used in investing activities | (82,282) | (66,376) |
| Cash flows from financing activities | | |
| Borrowings under Revolver | — | 51,000 |
| Repayments under Revolver | — | (51,000) |
| Proceeds from mortgage loans | — | 11,000 |
| Payments of mortgage loans principal | (3,168) | (2,760) |
| Repurchase of common shares under a share repurchase program | (2,610) | (13,271) |
| Repurchase of common shares to satisfy employee withholding requirements | (2,216) | (4,960) |
| Distributions on common shares | (150,701) | (123,345) |
| Distributions on Operating Partnership units | (667) | (654) |
| Payments of deferred financing costs | (1,050) | (5,344) |
| Preferred distributions - consolidated joint venture | (126) | — |
| Distributions to joint venture partners | — | (259) |
| Net cash flow used in financing activities | (160,538) | (139,593) |
| Net change in cash and cash equivalents | (35,491) | 44,435 |
| Cash and cash equivalents, beginning of period | 456,672 | 134,192 |
| Cash and cash equivalents, end of period | \$ 421,181 | \$ 178,627 |

The accompanying notes are an integral part of these consolidated financial statements.

RLJ Lodging Trust
Notes to the Consolidated Financial Statements
(unaudited)

1. Organization

RLJ Lodging Trust (the "Company") was formed as a Maryland real estate investment trust ("REIT") on January 31, 2011. The Company is a self-advised and self-administered REIT that acquires primarily premium-branded, focused-service and compact full-service hotels. The Company elected to be taxed as a REIT, for U.S. federal income tax purposes, commencing with its taxable year ended December 31, 2011.

Substantially all of the Company's assets and liabilities are held by, and all of its operations are conducted through, RLJ Lodging Trust, L.P. (the "Operating Partnership"). The Company is the sole general partner of the Operating Partnership. As of September 30, 2017, there were 175,687,508 units of limited partnership interest in the Operating Partnership ("OP units") outstanding and the Company owned, through a combination of direct and indirect interests, 99.6% of the outstanding OP units.

As of September 30, 2017, the Company owned 159 hotel properties with approximately 31,350 rooms, located in 26 states and the District of Columbia. The Company, through wholly-owned subsidiaries, owned a 100% interest in 155 of its hotel properties, a 98.3% controlling interest in the DoubleTree Metropolitan Hotel New York City, a 95% controlling interest in The Knickerbocker, and 50% interests in entities owning two hotel properties. The Company consolidates its real estate interests in the 157 hotel properties in which it holds a controlling financial interest, and the Company records the real estate interests in the two hotels in which it holds an indirect 50% interest using the equity method of accounting. The Company leases 158 of the 159 hotel properties to its taxable REIT subsidiaries ("TRS"), of which the Company owns a controlling financial interest.

2. Merger with FelCor Lodging Trust Incorporated

On August 31, 2017 (the "Acquisition Date"), the Company, the Operating Partnership, Rangers Sub I, LLC, a wholly owned subsidiary of the Operating Partnership ("Rangers"), and Rangers Sub II, LP, a wholly owned subsidiary of the Operating Partnership ("Partnership Merger Sub"), consummated the transactions contemplated by the definitive Agreement and Plan of Merger (the "Merger Agreement"), dated as of April 23, 2017, with FelCor Lodging Trust Incorporated ("FelCor") and FelCor Lodging Limited Partnership ("FelCor LP") pursuant to which Partnership Merger Sub merged with and into FelCor LP, with FelCor LP surviving as a wholly owned subsidiary of the Operating Partnership (the "Partnership Merger"), and, immediately thereafter, FelCor merged with and into Rangers, with Rangers surviving as a wholly owned subsidiary of the Operating Partnership (the "REIT Merger" and, together with the Partnership Merger, the "Mergers").

Upon completion of the REIT Merger and under the terms of the Merger Agreement, each issued and outstanding share of common stock, par value \$0.01 per share, of FelCor (other than shares held by any wholly owned subsidiary of FelCor or by the Company or any of its subsidiaries) was converted into the right to receive 0.362 (the "Common Exchange Ratio") common shares of beneficial interest, par value \$0.01 per share, of the Company (the "Common Shares"), and each issued and outstanding share of \$1.95 Series A cumulative convertible preferred stock, par value \$0.01 per share, of FelCor was converted into the right to receive one \$1.95 Series A Cumulative Convertible Preferred Share, par value \$0.01 per share, of the Company (a "Series A Preferred Share").

Upon completion of the Partnership Merger and under the terms of the Merger Agreement, each limited partner of FelCor LP was entitled to elect to exchange its outstanding common limited partnership units in FelCor LP (the "FelCor LP Common Units") for a number of newly issued Common Shares based on the Common Exchange Ratio. Upon completion of the Partnership Merger, each outstanding FelCor LP Common Unit of any holder who did not make the foregoing election was converted into the right to receive a number of common limited partnership units in the Operating Partnership (the "OP Units") based on the Common Exchange Ratio. No fractional shares of units of Common Shares or OP Units were issued in the Mergers, and the value of any fractional interests was paid in cash.

The Company accounted for the Mergers under the acquisition method of accounting in ASC 805, *Business Combinations*. As a result of the Mergers, the Company acquired an ownership interest in the following 37 hotel properties:

| Hotel Property Name | Location | Ownership Interest | Management Company | Rooms |
|--|---------------------|---------------------------|---------------------------|---------------|
| DoubleTree Suites by Hilton Austin | Austin, TX | 100% | Hilton | 188 |
| DoubleTree Suites by Hilton Orlando - Lake Buena Vista | Orlando, FL | 100% | Hilton | 229 |
| Embassy Suites Atlanta - Buckhead | Atlanta, GA | 100% | Hilton | 316 |
| Embassy Suites Birmingham | Birmingham, AL | 100% | Hilton | 242 |
| Embassy Suites Boston Marlborough | Marlborough, MA | 100% | Hilton | 229 |
| Embassy Suites Dallas - Love Field | Dallas, TX | 100% | Aimbridge Hospitality | 248 |
| Embassy Suites Deerfield Beach - Resort & Spa | Deerfield Beach, FL | 100% | Hilton | 244 |
| Embassy Suites Fort Lauderdale 17th Street | Fort Lauderdale, FL | 100% | Hilton | 361 |
| Embassy Suites Los Angeles - International Airport South | El Segundo, CA | 100% | Hilton | 349 |
| Embassy Suites Mandalay Beach - Hotel & Resort | Oxnard, CA | 100% | Hilton | 250 |
| Embassy Suites Miami - International Airport | Miami, FL | 100% | Hilton | 318 |
| Embassy Suites Milpitas Silicon Valley | Milpitas, CA | 100% | Hilton | 266 |
| Embassy Suites Minneapolis - Airport | Bloomington, MN | 100% | Hilton | 310 |
| Embassy Suites Myrtle Beach - Oceanfront Resort | Myrtle Beach, SC | 100% | Hilton | 255 |
| Embassy Suites Napa Valley | Napa, CA | 100% | Hilton | 205 |
| Embassy Suites Orlando - International Drive South/Convention Center | Orlando, FL | 100% | Hilton | 244 |
| Embassy Suites Phoenix - Biltmore | Phoenix, AZ | 100% | Hilton | 232 |
| Embassy Suites San Francisco Airport - South San Francisco | San Francisco, CA | 100% | Hilton | 312 |
| Embassy Suites San Francisco Airport - Waterfront | Burlingame, CA | 100% | Hilton | 340 |
| Embassy Suites Secaucus - Meadowlands (1) | Secaucus, NJ | 50% | Hilton | 261 |
| Hilton Myrtle Beach Resort | Myrtle Beach, SC | 100% | Hilton | 385 |
| Holiday Inn San Francisco - Fisherman's Wharf | San Francisco, CA | 100% | InterContinental Hotels | 585 |
| San Francisco Marriott Union Square | San Francisco, CA | 100% | Marriott Hotel Services | 400 |
| Sheraton Burlington Hotel & Conference Center | Burlington, VT | 100% | Marriott Hotel Services | 309 |
| Sheraton Philadelphia Society Hill Hotel | Philadelphia, PA | 100% | Marriott Hotel Services | 364 |
| The Fairmont Copley Plaza | Boston, MA | 100% | FRHI Hotels & Resorts | 383 |
| The Knickerbocker New York | New York, NY | 95% | Highgate Hotels | 330 |
| The Mills House Wyndham Grand Hotel | Charleston, SC | 100% | Wyndham | 216 |
| The Vinoy Renaissance St. Petersburg Resort & Golf Club | St. Petersburg, FL | 100% | Marriott Hotel Services | 361 |
| Wyndham Boston Beacon Hill | Boston, MA | 100% | Wyndham | 304 |
| Wyndham Houston - Medical Center Hotel & Suites | Houston, TX | 100% | Wyndham | 287 |
| Wyndham New Orleans - French Quarter | New Orleans, LA | 100% | Wyndham | 374 |
| Wyndham Philadelphia Historic District | Philadelphia, PA | 100% | Wyndham | 364 |
| Wyndham Pittsburgh University Center | Pittsburgh, PA | 100% | Wyndham | 251 |
| Wyndham San Diego Bayside | San Diego, CA | 100% | Wyndham | 600 |
| Wyndham Santa Monica At The Pier | Santa Monica, CA | 100% | Wyndham | 132 |
| Chateau LeMoynes - French Quarter, New Orleans (2) | New Orleans, LA | 50% | InterContinental Hotels | 171 |
| | | | | <u>11,215</u> |

- (1) The Company owns an indirect 50% ownership interest in the real estate at this hotel property and records the real estate interests using the equity method of accounting. The Company leases the hotel property to its TRS, of which the Company owns a controlling financial interest in the operating lessee, so the Company consolidates its ownership interest in the leased hotel.
- (2) The Company owns an indirect 50% ownership interest in this hotel property and accounts for its ownership interest using the equity method of accounting. This hotel property is operated without a lease.

The total consideration for the Mergers was approximately \$1.4 billion, which included the Company issuing approximately 50.4 million common shares at \$20.18 per share, to FelCor common stockholders, approximately 12.9 million Series A Preferred Shares at \$28.49 per share, to former FelCor preferred stockholders, approximately 0.2 million OP Units at \$20.18 per unit, to former FelCor LP limited partners, and cash. The total consideration consisted of the following (in thousands):

| | Total Consideration |
|----------------------------|----------------------------|
| Common Shares | \$ 1,016,227 |
| Series A Preferred Shares | 366,936 |
| OP Units | 4,342 |
| Cash, net of cash acquired | 41,921 |
| Total consideration | \$ 1,429,426 |

The Company allocated the purchase price consideration as follows (in thousands):

| | August 31, 2017 |
|--|------------------------|
| Investment in hotel properties | \$ 2,673,629 |
| Investment in unconsolidated joint ventures | 25,651 |
| Restricted cash reserves | 17,038 |
| Hotel and other receivables | 28,308 |
| Deferred income tax asset | 32,000 |
| Intangible assets | 151,706 |
| Prepaid expenses and other assets | 22,525 |
| Debt | (1,305,337) |
| Accounts payable and other liabilities | (115,788) |
| Advance deposits and deferred revenue | (23,795) |
| Accrued interest | (22,612) |
| Distributions payable | (4,312) |
| Noncontrolling interest in consolidated joint ventures | (5,157) |
| Preferred equity in a consolidated joint venture | (44,430) |
| Total consideration | \$ 1,429,426 |

The estimated fair values for the assets acquired and the liabilities assumed are preliminary and are subject to change during the measurement period as additional information related to the inputs and assumptions used in determining the fair value of the assets and liabilities becomes available. Subsequent adjustments to the preliminary purchase price allocation are not expected to have a material impact to the Company's consolidated financial statements.

The Company used the following valuation methodologies, inputs, and assumptions to estimate the fair value of the assets acquired, the liabilities assumed, and the equity interests acquired:

- Investment in hotel properties — The Company estimated the fair values of the land and improvements, buildings and improvements, and furniture, fixtures, and equipment at the hotel properties by using a combination of the market, cost, and income approaches. These valuation methodologies are based on significant Level 2 and Level 3 inputs in the fair value hierarchy, such as estimates of future income growth, capitalization rates, discount rates, capital expenditures, and cash flow projections at the respective hotel properties.
- Investment in unconsolidated joint ventures — The Company estimated the fair value of its real estate interests in the unconsolidated joint ventures by using the same valuation methodologies for the investment in hotel properties noted above. The Company recognized the net assets acquired based on its respective ownership interest in the joint venture according to the joint venture agreement.
- Deferred income tax asset — The Company estimated the fair value of the deferred income tax asset by estimating the amount of the net operating loss that will be utilized in future periods by the acquired taxable REIT subsidiaries. The Company then applied its applicable effective tax rate against the net operating losses to determine the appropriate

deferred tax asset to recognize. This valuation methodology is based on Level 2 and Level 3 inputs in the fair value hierarchy.

- **Intangible assets** — The Company estimated the fair value of its below market lease intangible assets by calculating the present value of the difference between the contractual rental amounts paid according to the in-place lease agreements and the market rental rates for similar leased space, measured over a period equal to the remaining non-cancelable term of the lease. This valuation methodology is based on Level 2 and Level 3 inputs in the fair value hierarchy. The below market lease intangible assets are amortized as adjustments to rental expense over the remaining terms of the respective leases. The Company estimated the fair value of the advanced bookings intangible asset by using the income approach to determine the projected cash flows that a hotel property will receive as a result of future hotel room and guests events that have already been reserved and pre-booked at the hotel property as of the Acquisition Date. This valuation methodology is based on Level 3 inputs in the fair value hierarchy. The advanced bookings intangible asset is amortized to depreciation and amortization over the duration of the hotel room and guest event reservations period at the hotel property. The Company recognized the following intangible assets in the Mergers (dollars in thousands):

| | | Weighted Average Amortization Period (in Years) |
|--------------------------------|-------------------|--|
| Below market ground leases | \$ 128,181 | 53 |
| Advanced bookings | 15,146 | 1 |
| Other intangible assets | 8,379 | 6 |
| Total intangible assets | \$ 151,706 | 45 |

- **Above market lease liabilities** — The Company estimated the fair value of its above market lease liabilities by calculating the present value of the difference between the contractual rental amounts paid according to the in-place lease agreements and the market rental rates for similar leased space, measured over a period equal to the remaining non-cancelable term of the lease. This valuation methodology is based on Level 2 and Level 3 inputs in the fair value hierarchy. The Company recognized approximately \$14.6 million of above market lease liabilities in the Mergers, which are included in accounts payable and other liabilities in the accompanying consolidated balance sheet. The above market lease liabilities are amortized as adjustments to rental expense over the remaining terms of the respective leases.
- **Debt** — The Company estimated the fair value of the Senior Notes by using publicly available trading prices, market interest rates, and spreads for the Senior Notes, which are Level 2 and Level 3 inputs in the fair value hierarchy. The Company estimated the fair value of the mortgage loans using a discounted cash flow model and incorporated various inputs and assumptions for the effective borrowing rates for debt with similar terms and the loan to estimated fair value of the collateral, which are Level 3 inputs in the fair value hierarchy.
- **Noncontrolling interest in consolidated joint ventures** — The Company estimated the fair value of the consolidated joint ventures by using the same valuation methodologies for the investment in hotel properties noted above. The Company then recognized the fair value of the noncontrolling interest in the consolidated joint ventures based on the joint venture partner's ownership interest in the consolidated joint venture. This valuation methodology is based on Level 2 and Level 3 inputs and assumptions in the fair value hierarchy.
- **Preferred equity in a consolidated joint venture** — The Company estimated the fair value of the preferred equity in a consolidated joint venture by comparing the contractual terms of the preferred equity agreement to market-based terms of a similar preferred equity agreement, which is based on Level 3 inputs in the fair value hierarchy.
- **Restricted cash reserves, hotel and other receivables, prepaid expenses and other assets, accounts payable and other liabilities, advance deposits and deferred revenue, accrued interest, and distributions payable** — The carrying amounts of the assets acquired, the liabilities assumed, and the equity interests acquired approximate fair value because of their short term maturities.

For the hotel properties acquired during the nine months ended September 30, 2017, the total revenues and net income from the date of acquisition through September 30, 2017 are included in the accompanying consolidated statements of operations as follows (in thousands):

| | For the one month ended September 30, 2017 |
|------------|---|
| Revenue | \$ 66,457 |
| Net income | \$ 6,768 |

Other than the acquisition of FelCor, there were no other acquisitions of hotel properties during the nine months ended September 30, 2017.

The following table presents the costs that were incurred in connection with the Mergers (in thousands):

| | For the three months ended September 30, 2017 | For the nine month ended September 30, 2017 |
|-------------------|--|--|
| Transaction costs | \$ 30,270 | \$ 34,517 |
| Integration costs | 2,193 | 2,193 |
| | <u>\$ 32,463</u> | <u>\$ 36,710</u> |

The transaction costs primarily related to transfer taxes and financial advisory, legal, and other professional service fees in connection with the Mergers. The integration costs primarily related to professional fees and employee-related costs, including compensation for transition employees. The merger-related costs noted above were expensed to transaction costs in the consolidated statements of operations.

The following unaudited condensed pro forma financial information presents the results of operations as if the Mergers had taken place on January 1, 2016. The unaudited condensed pro forma financial information is not necessarily indicative of what the actual results of operations of the Company would have been assuming the Mergers had taken place on January 1, 2016, nor is it indicative of the results of operations for future periods. The unaudited condensed pro forma financial information is as follows (in thousands):

| | For the three months ended September 30, | | For the nine months ended September 30, | |
|--|---|--------------------|--|--------------------|
| | 2017 | 2016 | 2017 | 2016 |
| | <i>(unaudited)</i> | | | |
| Revenue | \$ 482,839 | \$ 511,860 | \$ 1,431,409 | \$ 1,538,257 |
| Net income attributable to common shareholders | <u>\$ 37,820</u> | <u>\$ 57,379</u> | <u>\$ 114,710</u> | <u>\$ 154,282</u> |
| Net income per share attributable to common shareholders - basic | <u>\$ 0.22</u> | <u>\$ 0.33</u> | <u>\$ 0.66</u> | <u>\$ 0.89</u> |
| Net income per share attributable to common shareholders - diluted | <u>\$ 0.22</u> | <u>\$ 0.33</u> | <u>\$ 0.66</u> | <u>\$ 0.89</u> |
| Weighted-average number of shares outstanding - basic | <u>174,186,944</u> | <u>173,979,427</u> | <u>174,141,367</u> | <u>173,993,114</u> |
| Weighted-average number of shares outstanding - diluted | <u>174,244,252</u> | <u>174,194,556</u> | <u>174,223,424</u> | <u>174,217,857</u> |

3. Summary of Significant Accounting Policies

The Company's Annual Report on Form 10-K for the year ended December 31, 2016 contains a discussion of the significant accounting policies. Other than noted below, there have been no other significant changes to the Company's significant accounting policies since December 31, 2016.

Basis of Presentation and Principles of Consolidation

The unaudited consolidated financial statements and related notes have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP") and in conformity with the rules and regulations of the Securities and Exchange Commission ("SEC") applicable to financial information. The unaudited financial statements include all adjustments that are necessary, in the opinion of management, to fairly state the

consolidated balance sheets, statements of operations and comprehensive income, statements of changes in equity and statements of cash flows.

The unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto as of and for the year ended December 31, 2016, included in the Company's Annual Report on Form 10-K filed with the SEC on February 23, 2017.

The consolidated financial statements include the accounts of the Company, the Operating Partnership and its wholly-owned subsidiaries, and joint ventures in which the Company has a majority voting interest and control. For the controlled subsidiaries that are not wholly-owned, the third-party ownership interest represents a noncontrolling interest, which is presented separately in the consolidated financial statements. The Company also records the real estate interests in two joint ventures in which it holds an indirect 50% interest using the equity method of accounting. All intercompany balances and transactions have been eliminated in consolidation.

Reclassifications

Certain prior year amounts in these financial statements have been reclassified to conform to the current year presentation with no impact to net income, shareholders' equity or cash flows.

Use of Estimates

The preparation of the Company's financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of certain assets and liabilities and the amounts of contingent assets and liabilities at the balance sheet date and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Investment in Unconsolidated Joint Ventures

If the Company determines that it does not have a controlling financial interest in a joint venture, either through a controlling financial interest in a variable interest entity or through the Company's voting interest in a voting interest entity, but the Company exercises significant influence over the operating and financial policies of the joint venture, the Company accounts for the joint venture using the equity method of accounting. Under the equity method of accounting, the Company's investment is adjusted each reporting period to recognize the Company's share of the net earnings or losses of the joint venture.

The Company periodically reviews the carrying value of its investment in unconsolidated joint ventures to determine if any circumstances may indicate that the carrying value of the investment exceeds its fair value on an other-than-temporary basis. When an impairment indicator is present, the Company will estimate the fair value of the investment, which will be determined by using internally developed discounted cash flow models, third-party appraisals, or if appropriate, the net sales proceeds from pending offers. If the estimated fair value is less than the carrying value, and management determines that the decline in value is considered to be other-than-temporary, the Company will recognize an impairment loss on its investment in the joint venture.

Recently Issued Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, *Revenue from Contracts with Customers*, which supersedes or replaces nearly all GAAP revenue recognition guidance. The new guidance establishes a new control-based revenue recognition model that changes the basis for deciding when revenue is recognized over time or at a point in time and expands the disclosures about revenue. The new guidance also applies to sales of real estate and the new principles-based approach is largely based on the transfer of control of the real estate to the buyer. The guidance is effective for annual reporting periods beginning after December 15, 2017, and the interim periods within those annual periods, with early adoption permitted. The Company expects to adopt this new standard on January 1, 2018 using the modified retrospective transition method. Based on the Company's assessment, the adoption of this standard will not have a material impact on the Company's consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The new guidance will require lessees to recognize a right-of-use asset and a lease liability for most of their leases on the balance sheet, and an entity will need to classify its leases as either an operating or finance lease in order to determine the income statement presentation. Leases with a term of 12 months or less will be accounted for similar to the existing guidance today for operating leases. Lessors will classify their leases using an approach that is substantially equivalent to the existing guidance today for operating, direct financing, or sales-type leases. Lessors may only capitalize the incremental direct costs of leasing, so any indirect costs of leasing will be

expensed as incurred. The new guidance requires an entity to separate the lease components from the non-lease components in a contract, with the lease components being accounted for in accordance with ASC 842 and the non-lease components being accounted for in accordance with other applicable accounting guidance. The guidance is effective for annual reporting periods beginning after December 15, 2018, and the interim periods within those annual periods, with early adoption permitted. The Company expects to adopt this new standard on January 1, 2019. The Company has not yet completed its analysis on this new standard, but it believes the application of the new standard will result in the recording of a right-of-use asset and a lease liability on the consolidated balance sheet for each of its ground leases and equipment leases, which represent the majority of the Company's current operating lease payments. The Company does not expect the adoption of this standard will materially affect its consolidated statements of operations.

In August 2016, the FASB issued ASU 2016-15, *Statement of Cash Flows (Topic 230), Classification of Certain Cash Receipts and Cash Payments*. This new guidance is intended to reduce the diversity in practice in how certain transactions are classified in the statement of cash flows. In addition, in November 2016, the FASB issued ASU 2016-18, *Statement of Cash Flows (Topic 230), Restricted Cash*. This new guidance provides additional guidance related to transfers between cash and restricted cash and how entities present, in their statement of cash flows, the cash receipts and cash payments that directly affect the restricted cash accounts. Both of these ASUs will be effective for the annual reporting periods beginning after December 15, 2017, and the interim periods within those annual periods. Early adoption is permitted, provided that all of the amendments are adopted in the same period, and the guidance requires application using a retrospective transition method. The Company expects to adopt the new guidance on January 1, 2018. The adoption of ASU 2016-15 and ASU 2016-18 will modify the Company's current disclosures and classifications within the consolidated statement of cash flows, but such modifications are not expected to have a material impact on the Company's consolidated financial statements.

In January 2017, the FASB issued ASU 2017-01, *Business Combinations (Topic 805): Clarifying the Definition of a Business*. The new guidance clarifies the definition of a business with the objective of adding guidance to assist companies and other reporting organizations with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. The changes to the definition of a business will likely result in more acquisitions being accounted for as asset acquisitions across all industries. The guidance is effective for annual reporting periods beginning after December 15, 2017, and the interim periods within those annual periods. The Company expects to adopt this new guidance on January 1, 2018. Based on the Company's assessment, the Company will evaluate each future acquisition (or disposal) to determine whether it will be considered to be an acquisition (or disposal) of assets or a business. The Company does not believe the accounting for each future acquisition (or disposal) of assets or a business will be materially different, therefore, the adoption of this guidance will not have a material impact on the Company's consolidated financial statements.

In February 2017, the FASB issued ASU 2017-05, *Other Income - Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets*. The new guidance clarifies that ASC 610-20 applies to the derecognition of nonfinancial assets, including real estate, and in substance nonfinancial assets, which are defined as assets or a group of assets for which substantially all of the fair value consists of nonfinancial assets and the group or subsidiary is not a business. As a result of the new guidance, sales and partial sales of real estate assets will be accounted for similar to all other sales of nonfinancial and in substance nonfinancial assets. The guidance is effective for annual reporting periods beginning after December 15, 2017, and the interim periods within those annual periods, with early adoption permitted. The Company expects to adopt this new guidance on January 1, 2018. Based on the Company's assessment, the adoption of this guidance will not have a material impact on the Company's consolidated financial statements.

4. Investment in Hotel Properties

Investment in hotel properties consisted of the following (in thousands):

| | September 30, 2017 | December 31, 2016 |
|-------------------------------------|--------------------|-------------------|
| Land and improvements | \$ 1,306,524 | \$ 675,889 |
| Buildings and improvements | 5,004,884 | 3,050,043 |
| Furniture, fixtures and equipment | 736,135 | 595,816 |
| | 7,047,543 | 4,321,748 |
| Accumulated depreciation | (1,070,019) | (953,972) |
| Investment in hotel properties, net | \$ 5,977,524 | \$ 3,367,776 |

For the three and nine months ended September 30, 2017, the Company recognized depreciation and amortization expense related to its investment in hotel properties of approximately \$44.1 million and \$120.8 million, respectively. For the three and

nine months ended September 30, 2016, the Company recognized depreciation and amortization expense related to its investment in hotel properties of approximately \$40.9 million and \$122.3 million, respectively.

Impairment

The Company determined that there was no impairment of any assets for either the three and nine months ended September 30, 2017 or 2016.

5. Investment in Unconsolidated Joint Ventures

As of September 30, 2017, the Company owned 50% interests in joint ventures that owned two hotel properties. The Company also owned 50% interests in joint ventures that owned real estate and a condominium management business that are associated with two of our resort hotel properties. The Company accounts for the investments in these unconsolidated joint ventures under the equity method of accounting. The Company makes adjustments to the equity in income from unconsolidated joint ventures related to the difference between the Company's basis in the investment in the unconsolidated joint ventures as compared to the historical basis of the assets and liabilities of the joint ventures. As of September 30, 2017, the unconsolidated joint ventures' debt consisted entirely of non-recourse mortgage debt.

The following table summarizes the components of the Company's investments in unconsolidated joint ventures (in thousands):

| | September 30, 2017 |
|---|---------------------------|
| Equity basis of the joint venture investments | \$ 930 |
| Cost of the joint venture investments in excess of the joint venture book value | 24,029 |
| Investment in unconsolidated joint ventures | <u>\$ 24,959</u> |

The following table summarizes the components of the Company's equity in income from unconsolidated joint ventures (in thousands):

| | For the one month ended September 30, 2017 |
|---|---|
| Unconsolidated joint venture net income attributable to the Company | \$ 150 |
| Depreciation of cost in excess of book value | (93) |
| Equity in income from unconsolidated joint ventures | <u>\$ 57</u> |

6. Sale of Hotel Properties

During the nine months ended September 30, 2017, the Company did not sell any hotel properties.

During the nine months ended September 30, 2016, the Company sold one hotel property for a sale price of approximately \$2.9 million. In conjunction with this transaction, the Company recorded a \$0.2 million loss on sale which is included in the accompanying consolidated statement of operations.

The following table discloses the hotel property that was sold during the nine months ended September 30, 2016:

| Hotel Property Name | Location | Sale Date | Rooms |
|----------------------------------|------------------|-------------------|--------------|
| Holiday Inn Express Merrillville | Merrillville, IN | February 22, 2016 | 62 |
| | | Total | <u>62</u> |

Investment in Loan

In November 2009, the Company purchased a mortgage loan that was collateralized by one hotel property. The loan matured on September 6, 2017. At the date of maturity, the Company's investment in loan receivable balance was \$10.1 million and the Company received \$12.8 million in net proceeds from the debtor. Accordingly, the Company recognized a gain on settlement of investment in loan of approximately \$2.7 million.

7. Debt

The Company's debt consisted of the following (in thousands):

| | September 30, 2017 | December 31, 2016 |
|------------------------------|---------------------|---------------------|
| Senior Notes | \$ 1,066,275 | \$ — |
| Revolver and Term Loans, net | 1,170,540 | 1,169,308 |
| Mortgage loans, net | 648,924 | 413,407 |
| Debt, net | <u>\$ 2,885,739</u> | <u>\$ 1,582,715</u> |

Senior Notes

The Company's senior secured notes and the senior unsecured notes are collectively the "Senior Notes". The Company's Senior Notes consisted of the following (in thousands):

| | Number of Assets Encumbered | Interest Rate | Maturity Date | Outstanding Borrowings at | |
|------------------------------------|-----------------------------|---------------|---------------|---------------------------|-------------------|
| | | | | September 30, 2017 | December 31, 2016 |
| Senior secured notes (1) (2) (3) | 9 | 5.63% | March 2023 | \$ 555,046 | \$ — |
| Senior unsecured notes (1) (2) (4) | — | 6.00% | June 2025 | 511,229 | — |
| Total Senior Notes | | | | <u>\$ 1,066,275</u> | <u>\$ —</u> |

(1) Requires payments of interest only through maturity.

(2) Includes \$30.0 million and \$36.2 million at September 30, 2017 related to fair value adjustments on the senior secured notes and the senior unsecured notes, respectively, that were assumed in the Mergers.

(3) The Company has the option to redeem the senior secured notes beginning March 1, 2018 at a premium of 102.8%.

(4) The Company has the option to redeem the senior unsecured notes beginning June 1, 2020 at a premium of 103.0%.

The Senior Notes are subject to customary financial covenants. As of September 30, 2017, the Company was in compliance with all financial covenants.

Revolver and Term Loans

The Company has the following unsecured credit agreements in place:

- \$600.0 million revolving credit facility with a scheduled maturity date of April 22, 2020 with a one-year extension option if certain conditions are satisfied (the "Revolver");
- \$400.0 million term loan with a scheduled maturity date of March 20, 2019 (the "\$400 Million Term Loan Maturing 2019");
- \$225.0 million term loan with a scheduled maturity date of November 20, 2019 (the "\$225 Million Term Loan Maturing 2019");
- \$400.0 million term loan with a scheduled maturity date of April 22, 2021 (the "\$400 Million Term Loan Maturing 2021"); and
- \$150.0 million term loan with a scheduled maturity date of January 22, 2022 (the "\$150 Million Term Loan Maturing 2022").

The \$400 Million Term Loan Maturing 2019, the \$225 Million Term Loan Maturing 2019, the \$400 Million Term Loan Maturing 2021, and the \$150 Million Term Loan Maturing 2022 are collectively the "Term Loans". The Revolver and Term Loans are subject to customary financial covenants. As of September 30, 2017 and December 31, 2016, the Company was in compliance with all financial covenants.

The Company's unsecured credit agreements consisted of the following (in thousands):

| | Interest Rate at September 30, 2017 (1) | Maturity Date | Outstanding Borrowings at | |
|---------------------------------------|--|---------------|---------------------------|-------------------|
| | | | September 30, 2017 | December 31, 2016 |
| Revolver (2) | 2.73% | April 2020 | \$ — | \$ — |
| \$400 Million Term Loan Maturing 2019 | 2.72% | March 2019 | 400,000 | 400,000 |
| \$225 Million Term Loan Maturing 2019 | 4.04% | November 2019 | 225,000 | 225,000 |
| \$400 Million Term Loan Maturing 2021 | 3.00% | April 2021 | 400,000 | 400,000 |
| \$150 Million Term Loan Maturing 2022 | 3.43% | January 2022 | 150,000 | 150,000 |
| | | | 1,175,000 | 1,175,000 |
| Deferred financing costs, net (3) | | | (4,460) | (5,692) |
| Total Revolver and Term Loans, net | | | \$ 1,170,540 | \$ 1,169,308 |

(1) Interest rate at September 30, 2017 gives effect to interest rate hedges.

(2) At September 30, 2017 and December 31, 2016, there was \$600.0 million and \$400.0 million, respectively, of borrowing capacity on the Revolver. On August 31, 2017, the Company amended the Revolver to increase the borrowing capacity from \$400.0 million to \$600.0 million. The Company has the ability to further increase the borrowing capacity to \$750.0 million, subject to certain lender requirements.

(3) Excludes \$2.7 million and \$2.3 million as of September 30, 2017 and December 31, 2016, respectively, related to deferred financing costs on the Revolver, which are included in prepaid expense and other assets in the accompanying consolidated balance sheets.

Mortgage Loans

The Company's mortgage loans consisted of the following (in thousands):

| Lender | Number of Assets Encumbered | Interest Rate at September 30, 2017 (1) | Maturity Date | | Principal balance at | |
|-------------------------------|--------------------------------|--|---------------|-----|----------------------|-------------------|
| | | | | | September 30, 2017 | December 31, 2016 |
| Wells Fargo (5) | 4 | 4.04% | March 2018 | (3) | \$ 144,000 | \$ 146,250 |
| Wells Fargo (2) | 4 | 4.03% | October 2018 | (4) | 150,000 | 150,000 |
| PNC Bank (2) (6) | 5 | 3.33% | March 2021 | (7) | 85,000 | 85,000 |
| Wells Fargo (9) | 1 | 5.25% | June 2022 | | 33,078 | 33,666 |
| PNC Bank/Wells Fargo (10) | 4 | 4.95% | October 2022 | | 121,614 | — |
| Prudential (11) | 1 | 4.94% | October 2022 | | 30,504 | — |
| Scotiabank (2) (8) (12) | 1 | LIBOR + 3.00% | December 2017 | | 85,514 | — |
| | 20 | | | | 649,710 | 414,916 |
| Deferred financing costs, net | | | | | (786) | (1,509) |
| Total mortgage loans, net | | | | | \$ 648,924 | \$ 413,407 |

(1) Interest rate at September 30, 2017 gives effect to interest rate hedges.

(2) Requires payments of interest only through maturity.

(3) The maturity date may be extended for four one-year terms at the Company's option, subject to certain lender requirements.

(4) In October 2017, the Company extended the maturity date for a one-year term. The maturity date may be extended for three additional one-year terms at the Company's option, subject to certain lender requirements.

(5) Two of the four hotels encumbered by the Wells Fargo loan are cross-collateralized.

(6) The five hotels encumbered by the PNC Bank loan are cross-collateralized.

(7) The maturity date may be extended for two one-year terms at the Company's option, subject to certain lender requirements.

(8) This mortgage loan can be extended for one year, subject to certain lender requirements.

(9) Includes \$0.9 million and \$1.0 million at September 30, 2017 and December 31, 2016, respectively, related to a fair value adjustment on mortgage debt assumed in conjunction with an acquisition.

(10) Includes \$3.2 million at September 30, 2017 related to fair value adjustments on the mortgage loans that were assumed in the Mergers.

(11) Includes \$0.8 million at September 30, 2017 related to a fair value adjustment on the mortgage loan that was assumed in the Mergers.

(12) Includes \$0.5 million at September 30, 2017 related to a fair value adjustment on the mortgage loan that was assumed in the Mergers.

Certain mortgage agreements are subject to customary financial covenants. The Company was in compliance with all financial covenants at September 30, 2017 and December 31, 2016.

Interest Expense

The components of the Company's interest expense consisted of the following (in thousands):

| | For the three months ended September 30, | | For the nine months ended September 30, | |
|--|--|-----------|---|-----------|
| | 2017 | 2016 | 2017 | 2016 |
| Senior Notes | \$ 3,980 | \$ — | \$ 3,980 | \$ — |
| Revolver and Term Loans | 9,834 | 9,662 | 28,981 | 29,138 |
| Mortgage loans | 4,943 | 4,009 | 12,969 | 11,992 |
| Amortization of deferred financing costs | 893 | 881 | 2,597 | 3,103 |
| Total interest expense | \$ 19,650 | \$ 14,552 | \$ 48,527 | \$ 44,233 |

8. Derivatives and Hedging

The Company's interest rate swaps consisted of the following (in thousands):

| Hedge type | Interest rate | Maturity | Notional value at | | Fair value at | |
|--------------------|---------------|----------------|---------------------|---------------------|--------------------|-------------------|
| | | | September 30, 2017 | December 31, 2016 | September 30, 2017 | December 31, 2016 |
| Swap-cash flow | 1.12% | November 2017 | \$ 275,000 | \$ 275,000 | \$ 75 | \$ (558) |
| Swap-cash flow | 1.56% | March 2018 | 175,000 | 175,000 | (223) | (1,251) |
| Swap-cash flow | 1.64% | March 2018 | 175,000 | 175,000 | (288) | (1,413) |
| Swap-cash flow | 1.83% | September 2018 | 15,840 | 16,088 | (65) | (193) |
| Swap-cash flow | 1.75% | September 2018 | 15,840 | 16,088 | (53) | (172) |
| Swap-cash flow | 1.83% | September 2018 | 38,880 | 39,488 | (160) | (474) |
| Swap-cash flow | 1.75% | September 2018 | 39,840 | 40,462 | (134) | (433) |
| Swap-cash flow | 1.83% | September 2018 | 17,280 | 17,550 | (71) | (211) |
| Swap-cash flow | 1.75% | September 2018 | 16,320 | 16,575 | (55) | (177) |
| Swap-cash flow | 2.02% | March 2019 | 125,000 | 125,000 | (945) | (2,090) |
| Swap-cash flow | 1.94% | March 2019 | 100,000 | 100,000 | (644) | (1,505) |
| Swap-cash flow | 1.27% | March 2019 | 125,000 | 125,000 | 493 | 54 |
| Swap-cash flow (1) | 1.96% | March 2019 | 100,000 | 100,000 | (517) | (516) |
| Swap-cash flow (1) | 1.85% | March 2019 | 50,000 | 50,000 | (184) | (184) |
| Swap-cash flow (1) | 1.81% | March 2019 | 50,000 | 50,000 | (159) | (159) |
| Swap-cash flow (1) | 1.74% | March 2019 | 25,000 | 25,000 | (57) | (57) |
| Swap-cash flow (2) | 1.80% | September 2020 | 33,000 | 33,000 | 28 | 111 |
| Swap-cash flow (2) | 1.80% | September 2020 | 82,000 | 82,000 | 70 | 277 |
| Swap-cash flow (2) | 1.80% | September 2020 | 35,000 | 35,000 | 30 | 118 |
| Swap-cash flow | 1.81% | October 2020 | 143,000 | 143,000 | (425) | (1,113) |
| Swap-cash flow (3) | 1.15% | April 2021 | 100,000 | 100,000 | 2,097 | 2,513 |
| Swap-cash flow (3) | 1.20% | April 2021 | 100,000 | 100,000 | 1,943 | 2,360 |
| Swap-cash flow (3) | 2.15% | April 2021 | 75,000 | 75,000 | (735) | (410) |
| Swap-cash flow (3) | 1.91% | April 2021 | 75,000 | — | (176) | — |
| Swap-cash flow | 1.61% | June 2021 | 50,000 | 50,000 | 303 | 224 |
| Swap-cash flow | 1.56% | June 2021 | 50,000 | 50,000 | 410 | 352 |
| Swap-cash flow | 1.71% | June 2021 | 50,000 | 50,000 | 119 | 5 |
| | | | <u>\$ 2,137,000</u> | <u>\$ 2,064,251</u> | <u>\$ 677</u> | <u>\$ (4,902)</u> |

(1) Effective between the maturity of the existing swap in November 2017 and the maturity of the debt in March 2019.

(2) Effective between the maturity of the existing swaps in September 2018 and September 2020.

(3) Effective between the maturity of the existing swaps in March 2018 and the maturity of the debt in April 2021.

As of September 30, 2017 and December 31, 2016, the aggregate fair value of the interest rate swap assets of \$5.6 million and \$6.0 million, respectively, was included in prepaid expense and other assets in the accompanying consolidated balance sheets. As of September 30, 2017 and December 31, 2016, the aggregate fair value of the interest rate swap liabilities of \$4.9 million and \$10.9 million, respectively, was included in accounts payable and other liabilities in the accompanying consolidated balance sheets.

As of September 30, 2017, there was approximately \$0.7 million of unrealized gains included in accumulated other comprehensive income related to interest rate hedges that are effective in offsetting the variable cash flows. As of December 31, 2016, there was approximately \$4.9 million of unrealized losses included in accumulated other comprehensive loss related to interest rate hedges that are effective in offsetting the variable cash flows. There was no ineffectiveness recorded on the designated hedges during the three and nine month periods ended September 30, 2017 and 2016. For the three and nine months ended September 30, 2017, approximately \$1.3 million and \$6.2 million, respectively, of amounts included in

accumulated other comprehensive loss were reclassified into interest expense. For the three and nine months ended September 30, 2016, approximately \$4.0 million and \$12.3 million, respectively, of amounts included in accumulated other comprehensive loss were reclassified into interest expense. Approximately \$3.6 million of the unrealized losses included in accumulated other comprehensive income (loss) at September 30, 2017 is expected to be reclassified into interest expense within the next 12 months.

9. Fair Value

Fair Value Measurement

Fair value is defined as the price that would be received upon the sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market. The fair value hierarchy has three levels of inputs, both observable and unobservable:

- Level 1 — Inputs include quoted market prices in an active market for identical assets or liabilities.
- Level 2 — Inputs are market data, other than Level 1, that are observable either directly or indirectly. Level 2 inputs include quoted market prices for similar assets or liabilities, quoted market prices in an inactive market, and other observable information that can be corroborated by market data.
- Level 3 — Inputs are unobservable and corroborated by little or no market data.

Fair Value of Financial Instruments

The Company used the following market assumptions and/or estimation methods:

- Cash and cash equivalents, restricted cash reserves, hotel and other receivables, accounts payable and other liabilities — The carrying amounts reported in the consolidated balance sheets for these financial instruments approximate fair value because of their short term maturities.
- Debt — The Company estimated the fair value of the Senior Notes by using publicly available trading prices, market interest rates, and spreads for the Senior Notes, which are Level 2 and Level 3 inputs in the fair value hierarchy. The Company estimated the fair value of the Revolver and Term Loans by using a discounted cash flow model and incorporating various inputs and assumptions for the effective borrowing rates for debt with similar terms, which are Level 3 inputs in the fair value hierarchy. The Company estimated the fair value of the mortgage loans using a discounted cash flow model and incorporating various inputs and assumptions for the effective borrowing rates for debt with similar terms and the loan to estimated fair value of the collateral, which are Level 3 inputs in the fair value hierarchy.

The fair value of the Company's debt was as follows (in thousands):

| | September 30, 2017 | | December 31, 2016 | |
|------------------------------|---------------------|---------------------|---------------------|---------------------|
| | Carrying Value | Fair Value | Carrying Value | Fair Value |
| Senior Notes | \$ 1,066,275 | \$ 1,053,797 | \$ — | \$ — |
| Revolver and Term Loans, net | 1,170,540 | 1,175,739 | 1,169,308 | 1,176,798 |
| Mortgage loans, net | 648,924 | 641,707 | 413,407 | 402,134 |
| Debt, net | <u>\$ 2,885,739</u> | <u>\$ 2,871,243</u> | <u>\$ 1,582,715</u> | <u>\$ 1,578,932</u> |

Recurring Fair Value Measurements

The following table presents the Company's fair value hierarchy for those financial assets and liabilities measured at fair value on a recurring basis as of September 30, 2017 (in thousands):

| | Fair Value at September 30, 2017 | | | |
|------------------------------|----------------------------------|----------|---------|----------|
| | Level 1 | Level 2 | Level 3 | Total |
| Interest rate swap asset | \$ — | \$ 5,569 | \$ — | \$ 5,569 |
| Interest rate swap liability | — | (4,892) | — | (4,892) |
| Total | \$ — | \$ 677 | \$ — | \$ 677 |

The following table presents the Company's fair value hierarchy for those financial assets and liabilities measured at fair value on a recurring basis as of December 31, 2016 (in thousands):

| | Fair Value at December 31, 2016 | | | |
|------------------------------|---------------------------------|------------|---------|------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Interest rate swap asset | \$ — | \$ 6,014 | \$ — | \$ 6,014 |
| Interest rate swap liability | — | (10,916) | — | (10,916) |
| Total | \$ — | \$ (4,902) | \$ — | \$ (4,902) |

The fair values of the derivative financial instruments are determined using widely accepted valuation techniques including a discounted cash flow analysis on the expected cash flows for each derivative. The Company determined that the significant inputs, such as interest yield curves and discount rates, used to value its derivatives fall within Level 2 of the fair value hierarchy and that the credit valuation adjustments associated with the Company's counterparties and its own credit risk utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. As of September 30, 2017, the Company assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and determined that the credit valuation adjustments were not significant to the overall valuation of its derivatives. As a result, the Company determined that its derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

10. Income Taxes

The Company has elected to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the "Code"), commencing with its taxable year ended December 31, 2011. To qualify as a REIT, the Company must meet a number of organizational and operational requirements, including a requirement that it distribute at least 90% of its REIT taxable income, subject to certain adjustments and excluding any net capital gain, to shareholders. The Company's intention is to adhere to the REIT qualification requirements and to maintain its qualification for taxation as a REIT. As a REIT, the Company is generally not subject to federal corporate income tax on the portion of taxable income that is distributed to shareholders. If the Company fails to qualify for taxation as a REIT in any taxable year, the Company will be subject to U.S. federal income taxes at regular corporate rates (including any applicable alternative minimum tax) and it may not be able to qualify as a REIT for four subsequent taxable years. As a REIT, the Company may be subject to certain state and local taxes on its income and property, and to federal income and excise taxes on undistributed taxable income. The Company's taxable REIT subsidiaries ("TRS") will generally be subject to U.S. federal, state, and local income taxes at the applicable rates.

The Company accounts for income taxes using the asset and liability method. Under this method, deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to the differences between the financial statement carrying amounts of existing assets and liabilities and their respective income tax bases, and for net operating loss, capital loss and tax credit carryforwards. The deferred tax assets and liabilities are measured using the enacted income tax rates in effect for the year in which those temporary differences are expected to be realized or settled. The effect on the deferred tax assets and liabilities from a change in tax rates is recognized in earnings in the period when the new rate is enacted. However, deferred tax assets are recognized only to the extent that it is more likely than not that they will be realized based on consideration of all available evidence, including the future reversals of existing taxable temporary differences, future projected taxable income and tax planning strategies. Valuation allowances are provided if, based upon the weight of the available evidence, it is more likely than not that some or all of the deferred tax assets will not be realized.

The Company had no accruals for tax uncertainties as of September 30, 2017 and December 31, 2016.

11. Commitments and Contingencies

Restricted Cash Reserves

The Company is obligated to maintain cash reserve funds for future capital expenditures at the hotels (including the periodic replacement or refurbishment of furniture, fixtures and equipment ("FF&E")) as determined pursuant to the management agreements, franchise agreements and/or mortgage loan documents. The management agreements, franchise agreements and/or mortgage loan documents require the Company to reserve cash ranging typically from 3.0% to 5.0% of the individual hotel's revenues and maintain the reserves in restricted cash reserve escrows. Any unexpended amounts will remain the property of the Company upon termination of the management agreements, franchise agreements or mortgage loan documents. As of September 30, 2017 and December 31, 2016, approximately \$78.3 million and \$67.2 million, respectively, was available in the restricted cash reserves for future capital expenditures, real estate taxes and insurance.

Litigation

Other than the legal proceedings mentioned below, neither the Company nor any of its subsidiaries is currently involved in any regulatory or legal proceedings that management believes will have a material and adverse effect on the Company's financial position, results of operations or cash flows.

Shareholder Litigation

The Company and several affiliated entities were named as defendants in four putative shareholder class action lawsuits filed in connection with RLJ's merger with FelCor. The first case, *Assad v. FelCor Lodging Trust, Inc. et al.*, Case No. 1:17-cv-01744 (D. Md.) (the "Assad Lawsuit"), named as defendants the Company and certain affiliated entities, as well as FelCor, its former directors, and FelCor LP. The Assad Lawsuit was filed on June 26, 2017 in the United States District Court for the District of Maryland (the "Maryland Court"). The second case, *Bagheri v. FelCor Lodging Trust, Inc., et al.*, Case No. 3:17-cv-01892 (the "Bagheri Lawsuit"), named as defendants the Company and certain affiliated entities, as well as FelCor, its former directors, and FelCor LP. The Bagheri Lawsuit was filed on July 17, 2017 in the United States District Court for the Northern District of Texas but was subsequently transferred to the Maryland Court. The third case, *Johnson v. FelCor Lodging Trust Inc., et al.*, Case No. 1:17-cv-01786 (D. Md.) (the "Johnson Lawsuit"), named as defendants FelCor and its former directors. The Johnson Lawsuit was filed on June 28, 2017 in the Maryland Court. The fourth case, *Sachs Investment Group v. FelCor Lodging Trust Inc., et al.*, Case No. 1:17-cv-01933 (D. Md.) (the "Sachs Lawsuit"), named as defendants FelCor and its former directors. The Sachs Lawsuit was filed on July 11, 2017 in the Maryland Court. Each of the lawsuits allege violations of the Securities and Exchange Act of 1934 (the "Exchange Act") arising in connection with the filing of the Company's Registration Statement on Form S-4 (the "Registration Statement") that was filed in connection with the Company's merger with FelCor. The plaintiffs in the lawsuits sought, among other things, damages, rescission of the Mergers, changes to the Registration Statement, an award of attorney's fees, and declaratory relief stating that the defendants violated the Exchange Act.

On July 21, 2017, the plaintiff in the Johnson Lawsuit filed a motion for preliminary injunction seeking to enjoin the Mergers. On August 8, 2017, however, the plaintiff withdrew that motion and represented that certain supplemental disclosures made by FelCor had addressed the basis for its preliminary injunction request.

On August 10, 2017, an order was entered consolidating the three original Maryland cases under the caption *In Re FelCor Lodging Securities Litig.*, Case No. 1:17-cv-1786 (the "Consolidated Action"). The Assad Lawsuit was designated as the lead case for the Consolidated Action. On September 28, 2017, the Bagheri Lawsuit was also consolidated into the Consolidated Action.

On August 11, 2017, the Maryland Court entered an order regarding the selection of a Lead Plaintiff for the Consolidated Action. No stockholder moved for appointment and no Lead Plaintiff was appointed by the Court.

On October 26, 2017, the plaintiff and defendants in the Bagheri Lawsuit filed a stipulation of voluntary dismissal without prejudice. The Maryland Court entered an order dismissing the lawsuit that same day, and ordered the clerk to close the case.

On November 2, 2017, the plaintiffs in the Assad, Johnson, and Sachs lawsuits filed a notice of voluntary dismissal without prejudice. The Maryland Court entered an order dismissing the lawsuit that same day.

Pension Trust Litigation

Prior to the Mergers, on March 24, 2016, an affiliate of InterContinental Hotels Group PLC ("IHG"), which was previously the hotel management company for three of FelCor's hotels (two of which were sold in 2006, and one of which was converted by FelCor into a Wyndham brand and operation in 2013), notified FelCor that the National Retirement Fund in which the employees at those hotels had participated had assessed a withdrawal liability of \$8.3 million, with required quarterly payments including interest, in connection with the termination of IHG's operation of those hotels. FelCor's hotel management agreements with IHG stated that it may be obligated to indemnify and hold IHG harmless for some or all of any amount ultimately contributed to the pension trust fund with respect to those hotels.

Based on the current assessment of the claim, the resolution of this matter may not occur until 2022. As of September 30, 2017, the Company had accrued approximately \$5.7 million for the future quarterly payments to the pension trust fund.

The Company plans to vigorously defend the underlying claims and, if appropriate, IHG's demand for indemnification.

Management Agreements

As of September 30, 2017, 158 of the Company's hotel properties were operated pursuant to long-term management agreements with initial terms ranging from 3 to 25 years. This number includes certain hotel properties that receive the benefits of a franchise agreement pursuant to management agreements with Hilton (nineteen hotels), Hyatt (ten hotels), Marriott (eight hotels), Wyndham (eight hotels), and other hotel brands (two hotels). Each management company receives a base management fee generally between 3.0% and 3.5% of hotel revenues. Management agreements that include the benefits of a franchise agreement incur a base management fee generally between 2.0% and 7.0% of hotel revenues. The management companies are also eligible to receive an incentive management fee if hotel operating income, as defined in the management agreements, exceeds certain thresholds. The incentive management fee is generally calculated as a percentage of hotel operating income after the Company has received a priority return on its investment in the hotel. Management fees are included in management and franchise fee expense in the accompanying consolidated statements of operations. For the three and nine months ended September 30, 2017, the Company incurred management fee expense, including amortization of deferred management fees, of approximately \$10.9 million and \$32.5 million, respectively. For the three and nine months ended September 30, 2016, the Company incurred management fee expense, including amortization of deferred management fees, of approximately \$10.6 million and \$34.2 million, respectively.

The Wyndham management agreements guarantee minimum levels of annual net operating income at each of the Wyndham-managed hotels for each year of the initial 10-year term to 2023, subject to an aggregate \$100 million limit over the term and an annual \$21.5 million limit. During the one month ended September 30, 2017, the Company recorded \$1.2 million for the pro-rata portion of the projected aggregate full-year guaranties. The Company recognized this amount as a reduction of Wyndham's contractual management and other fees.

Franchise Agreements

As of September 30, 2017, 110 of the Company's hotel properties were operated under franchise agreements with initial terms ranging from 10 to 30 years. This number excludes certain hotel properties that receive the benefits of a franchise agreement pursuant to management agreements with Hilton (nineteen hotels), Hyatt (ten hotels), Marriott (eight hotels), Wyndham (eight hotels), and other hotel brands (two hotels), respectively. In addition, The Knickerbocker is not operated with a hotel brand so the hotel does not have a franchise agreement. Franchise agreements allow the hotel properties to operate under the respective brands. Pursuant to the franchise agreements, the Company pays a royalty fee, generally between 4.0% and 6.0% of room revenue, plus additional fees for marketing, central reservation systems and other franchisor costs generally between 1.0% and 4.3% of room revenue. Certain hotels are also charged a royalty fee of generally 3.0% of food and beverage revenues. Franchise fees are included in management and franchise fee expense in the accompanying consolidated statements of operations. For the three and nine months ended September 30, 2017, the Company incurred franchise fee expense of approximately \$18.6 million and \$53.6 million, respectively. For the three and nine months ended September 30, 2016, the Company incurred franchise fee expense of approximately \$19.0 million and \$56.6 million, respectively.

12. Equity

Common Shares of Beneficial Interest

In 2015, the Company's board of trustees authorized a share repurchase program to acquire up to \$400.0 million of the Common Shares through December 31, 2016. On February 17, 2017, the Company's board of trustees extended the duration of the share repurchase program to February 28, 2018 and increased the authorized amount that may be repurchased by \$40.0 million to a total of \$440.0 million. During the nine months ended September 30, 2017, the Company repurchased and retired 122,508 Common Shares for approximately \$2.6 million. As of September 30, 2017, the share repurchase program had a remaining capacity of \$198.9 million. During the nine months ended September 30, 2016, the Company repurchased and retired 610,607 Common Shares for approximately \$13.3 million.

As a result of the REIT Merger, the Company issued 50.4 million Common Shares at a price of \$20.18 per share to former FelCor common stockholders as consideration in the REIT Merger.

Series A Preferred Shares

On August 31, 2017, the Company designated and authorized the issuance of up to 12,950,000 \$1.95 Series A Preferred Shares. The Company issued 12,879,475 Series A Preferred Shares, at a price of \$28.49 per share, to former FelCor preferred stockholders as consideration in the REIT Merger. The holders of the Series A Preferred Shares are entitled to receive dividends that are payable in cash in an amount equal to the greater of (i) \$1.95 per annum or (ii) the cash distributions declared or paid for the corresponding period on the number of Common Shares into which a Series A Preferred Share is then convertible.

Noncontrolling Interest

The Company consolidates the Operating Partnership, which is a majority-owned limited partnership that has a noncontrolling interest. The outstanding OP Units held by the limited partners are redeemable for cash, or at the option of the Company, for a like number of Common Shares. As a result of the Partnership Merger, the Operating Partnership issued 215,152 OP units at a price of \$20.18 per unit, to former FelCor LP limited partners as consideration in the Partnership Merger. As of September 30, 2017, 773,902 outstanding OP Units are held by the limited partners. During the nine months ended September 30, 2016, the Company issued 335,250 Common Shares in exchange for redeemed OP Units. The noncontrolling interest is included in the noncontrolling interest in the Operating Partnership on the consolidated balance sheets.

Consolidated Joint Venture Preferred Equity

The Company's joint venture that redeveloped The Knickerbocker raised \$45.0 million (\$44.4 million net of issuance costs) through the sale of redeemable preferred equity under the EB-5 Immigrant Investor Program. The purchasers receive a 3.25% current annual return (which increases to 8% if the Company does not redeem the equity interest before the fifth anniversary of the respective equity issuance), plus a 0.25% non-compounding annual return payable at redemption. The preferred equity raised by the joint venture is included in preferred equity in a consolidated joint venture on the consolidated balance sheets.

13. Equity Incentive Plan

The Company may issue share-based awards to officers, employees, non-employee trustees and other eligible persons under the RLJ Lodging Trust 2015 Equity Incentive Plan (the "2015 Plan"). The 2015 Plan provides for a maximum of 7,500,000 Common Shares to be issued in the form of share options, share appreciation rights, restricted share awards, unrestricted share awards, share units, dividend equivalent rights, long-term incentive units, other equity-based awards and cash bonus awards.

Share Awards

From time to time, the Company may award unvested restricted shares under the 2015 Plan as compensation to officers, employees and non-employee trustees. The issued shares vest over a period of time as determined by the board of trustees at the date of grant. The Company recognizes compensation expense for time-based unvested restricted shares on a straight-line basis over the vesting period based upon the fair market value of the shares on the date of issuance, adjusted for forfeitures.

Non-employee trustees may also elect to receive unrestricted shares under the 2015 Plan as compensation that would otherwise be paid in cash for their services. The shares issued to non-employee trustees in lieu of cash compensation are unrestricted and include no vesting conditions. The Company recognizes compensation expense for the unrestricted shares issued in lieu of cash compensation on the date of issuance based upon the fair market value of the shares on that date.

A summary of the unvested restricted shares as of September 30, 2017 is as follows:

| | 2017 | |
|---------------------------|------------------|--|
| | Number of Shares | Weighted-Average Grant Date Fair Value |
| Unvested at January 1, | 649,447 | \$ 23.00 |
| Granted | 425,076 | 23.15 |
| Vested | (271,551) | 23.67 |
| Forfeited | (5,866) | 23.27 |
| Unvested at September 30, | 797,106 | \$ 22.86 |

For the three and nine months ended September 30, 2017, the Company recognized approximately \$2.0 million and \$6.7 million, respectively, of share-based compensation expense related to restricted share awards. For the three and nine months ended September 30, 2016, the Company recognized approximately \$1.6 million and \$5.0 million, respectively, of share-based compensation expense related to restricted share awards, which includes a benefit of \$0.5 million as a result of the forfeiture of unvested restricted shares upon the resignation of the Company's President and Chief Executive Officer in May 2016. As of September 30, 2017, there was \$16.6 million of total unrecognized compensation costs related to unvested restricted share awards and these costs are expected to be recognized over a weighted-average period of 2.5 years. The total fair value of the shares vested (calculated as the number of shares multiplied by the vesting date share price) during the nine months ended September 30, 2017 and 2016 was approximately \$5.7 million and \$4.5 million, respectively.

Performance Units

In July 2012, the Company awarded performance units to certain employees. The performance units vested over a four-year period, including three years of performance-based vesting (the "2012 performance units measurement period") plus an additional one year of time-based vesting. In July 2015, following the end of the 2012 performance units measurement period, the Company issued 838,934 restricted shares upon conversion of the performance units. Half of the restricted shares vested immediately and the remaining half vested in July 2016. In May 2016, 133,467 unvested restricted shares related to the conversion of the performance units were forfeited upon the resignation of the Company's President and Chief Executive Officer.

In May 2016, the Company awarded 280,000 performance units with a grant date fair value of \$10.31 per unit to certain employees. The performance units vest over a four-year period, including three years of performance-based vesting plus an additional one year of time-based vesting.

In February 2017, the Company awarded 259,000 performance units with a grant date fair value of \$14.93 per unit to certain employees. The performance units vest over a four-year period, including three years of performance-based vesting (the "2017 performance units measurement period") plus an additional one year of time-based vesting. These performance units may convert into restricted shares at a range of 25% to 150% of the number of performance units granted contingent upon the Company achieving an absolute total shareholder return and a relative total shareholder return over the measurement period at specified percentiles of the peer group, as defined by the award. If at the end of the 2017 performance units measurement period the target criterion is met, then 50% of the restricted shares will vest immediately. The remaining 50% will vest one year later. The award recipients will not be entitled to receive any dividends prior to the date of conversion. For any restricted shares issued upon conversion, the award recipient will be entitled to receive payment of an amount equal to all dividends that would have been paid if such restricted shares had been issued at the beginning of the 2017 performance units measurement period. The fair value of the performance units is determined using a Monte Carlo simulation with the following assumptions: a risk-free interest rate of 1.57%, volatility of 25.73%, and an expected term equal to the requisite service period for the awards. The Company estimated the compensation expense for the performance units on a straight line basis using a calculation that recognizes 50% of the grant date fair value over three years and 50% of the grant date fair value over four years.

For the three and nine months ended September 30, 2017, the Company recognized approximately \$0.5 million and \$1.3 million, respectively, of share-based compensation expense related to the performance unit awards. For the three and nine months ended September 30, 2016, the Company recognized share-based compensation expense of \$0.3 million and a share-based compensation benefit of \$1.1 million, respectively, related to the performance unit awards, which includes a benefit of \$2.3 million for the nine months ended September 30, 2016 as a result of the forfeiture of unvested restricted shares related to the conversion of the performance units upon the resignation of the Company's President and Chief Executive Officer in May

2016. As of September 30, 2017, there was \$4.8 million of total unrecognized compensation cost related to the performance unit awards and these costs are expected to be recognized over a weighted-average period of 2.7 years.

As of September 30, 2017, there were 3,455,332 Common Shares available for future grant under the 2015 Plan.

14. Earnings per Common Share

Basic earnings per Common Share is calculated by dividing net income attributable to common shareholders by the weighted-average number of Common Shares outstanding during the period excluding the weighted-average number of unvested restricted shares outstanding during the period. Diluted earnings per Common Share is calculated by dividing net income attributable to common shareholders by the weighted-average number of Common Shares outstanding during the period, plus any shares that could potentially be outstanding during the period. The potential shares consist of the unvested restricted share grants and unvested performance units, calculated using the treasury stock method. Any anti-dilutive shares have been excluded from the diluted earnings per share calculation.

Unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating shares and are considered in the computation of earnings per share pursuant to the two-class method. If there were any undistributed earnings allocable to the participating shares, they would be deducted from net income attributable to common shareholders used in the basic and diluted earnings per share calculations.

The limited partners' outstanding OP Units (which may be redeemed for Common Shares under certain circumstances) have been excluded from the diluted earnings per share calculation as there was no effect on the amounts for the three and nine months ended September 30, 2017 and 2016, since the limited partners' share of income would also be added back to net income attributable to common shareholders.

The computation of basic and diluted earnings per Common Share is as follows (in thousands, except share and per share data):

| | For the three months ended September 30, | | For the nine months ended September 30, | |
|---|--|-------------|---|-------------|
| | 2017 | 2016 | 2017 | 2016 |
| Numerator: | | | | |
| Net income attributable to RLJ | \$ 3,914 | \$ 41,174 | \$ 67,918 | \$ 124,918 |
| Less: Preferred dividends | (2,093) | — | (2,093) | — |
| Less: Dividends paid on unvested restricted shares | (243) | (204) | (798) | (891) |
| Less: Undistributed earnings attributable to unvested restricted shares | — | (1) | — | (8) |
| Net income attributable to common shareholders excluding amounts attributable to unvested restricted shares | \$ 1,578 | \$ 40,969 | \$ 65,027 | \$ 124,019 |
| Denominator: | | | | |
| Weighted-average number of Common Shares - basic | 140,249,961 | 123,621,323 | 129,317,120 | 123,635,010 |
| Unvested restricted shares | 57,308 | 194,210 | 82,057 | 224,743 |
| Unvested performance units | — | 20,919 | — | — |
| Weighted-average number of Common Shares - diluted | 140,307,269 | 123,836,452 | 129,399,177 | 123,859,753 |
| Net income per share attributable to common shareholders - basic | \$ 0.01 | \$ 0.33 | \$ 0.50 | \$ 1.00 |
| Net income per share attributable to common shareholders - diluted | \$ 0.01 | \$ 0.33 | \$ 0.50 | \$ 1.00 |

15. Supplemental Information to Statements of Cash Flows (in thousands)

| | For the nine months ended September 30, | |
|---|---|-----------|
| | 2017 | 2016 |
| Interest paid | \$ 34,170 | \$ 42,807 |
| Income taxes paid | \$ 1,107 | \$ 1,560 |
| Supplemental investing and financing transactions | | |
| In conjunction with the sale of hotel properties, the Company recorded the following: | | |
| Sale of hotel properties | \$ — | \$ 2,850 |
| Transaction costs | (49) | (122) |
| Operating proration | — | (99) |
| Proceeds from the sale of hotel properties, net | \$ (49) | \$ 2,629 |
| Supplemental non-cash transactions (1) | | |
| Accrued capital expenditures | \$ 5,465 | \$ 2,500 |
| Redemption of OP Units | \$ — | \$ 4,325 |

(1) Refer to Note 2, Merger with FelCor Lodging Trust, for information related to the non-cash investing and financing activities associated with the acquisition of FelCor.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion and analysis should be read in conjunction with our consolidated financial statements and related notes included elsewhere in this report, as well as the information contained in our Annual Report on Form 10-K for the year ended December 31, 2016, filed with the SEC on February 23, 2017 (the "Annual Report"), which is accessible on the SEC's website at www.sec.gov.

Statement Regarding Forward-Looking Information

The following information contains certain statements, other than purely historical information, including estimates, projections, statements relating to our business plans, objectives and expected operating results, and the assumptions upon which those statements are based, that are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements generally are identified by the use of the words "believe," "project," "expect," "anticipate," "estimate," "plan," "may," "will," "will continue," "intend," "should," or similar expressions. Although we believe that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, beliefs and expectations, such forward-looking statements are not predictions of future events or guarantees of future performance and our actual results could differ materially from those set forth in the forward-looking statements. Some factors that might cause such a difference include the following: the current global economic uncertainty, increased direct competition, changes in government regulations or accounting rules, changes in local, national and global real estate conditions, declines in the lodging industry, seasonality of the lodging industry, risks related to natural disasters, such as earthquakes and hurricanes, hostilities, including future terrorist attacks or fear of hostilities that affect travel, our ability to obtain lines of credit or permanent financing on satisfactory terms, changes in interest rates, access to capital through offerings of our common and preferred shares of beneficial interest, or debt, our ability to identify suitable acquisitions, our ability to close on identified acquisitions and integrate those businesses and inaccuracies of our accounting estimates. Given these uncertainties, undue reliance should not be placed on such statements.

Except as required by law, we undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise. We caution investors not to place undue reliance on these forward-looking statements and urge investors to carefully review the disclosures we make concerning risks and uncertainties in the sections entitled "Forward-Looking Statements," "Risk Factors," and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report, as well as the risks, uncertainties and other factors discussed in this Quarterly Report on Form 10-Q and identified in other documents filed by us with the SEC.

Overview

We are a self-advised and self-administered Maryland real estate investment trust ("REIT") that acquires primarily premium-branded, focused-service and compact full-service hotels. We are one of the largest U.S. publicly-traded lodging REITs in terms of both number of hotels and number of rooms. Our hotels are concentrated in markets that we believe exhibit multiple demand generators and high barriers to entry. We believe premium-branded, focused-service and compact full-service hotels with these characteristics generate high levels of Revenue per Available Room ("RevPAR"), strong operating margins and attractive returns.

Our strategy is to acquire primarily premium-branded, focused-service and compact full-service hotels. Focused-service and compact full-service hotels typically generate most of their revenue from room rentals, have limited food and beverage outlets and meeting space, and require fewer employees than traditional full-service hotels. We believe these types of hotels have the potential to generate attractive returns relative to other types of hotels due to their ability to achieve RevPAR levels at or close to those achieved by traditional full-service hotels while achieving higher profit margins due to their more efficient operating model and less volatile cash flows.

As we look at factors that could impact our business, we find that the consumer is generally in good health, job creation remains positive and wages are increasing at a moderate pace. While geopolitical and global economic uncertainty still exists, we remain hopeful that positive employment trends and an improving consumer balance sheet will continue to drive economic expansion in the U.S.

We are cautiously optimistic that continued expansion of the U.S. economy will generate positive lodging demand and RevPAR growth for the industry. However, in light of accelerating supply, RevPAR growth is likely to be moderate.

We continue to follow a prudent and disciplined capital allocation strategy. We will continue to look for and weigh all possible investment decisions against the highest and best returns for our shareholders over the long term. We believe that our cash on hand and expected access to capital (including availability under our revolving credit facility ("Revolver")) along with our senior management team's experience, extensive industry relationships and asset management expertise, will enable us to pursue investment opportunities that generate additional internal and external growth.

On August 31, 2017, we completed our merger with FelCor Lodging Trust Incorporated ("FelCor"). The combined company, headquartered in Bethesda, Maryland, will continue to be led by our existing senior management team. As of September 30, 2017, we owned 159 hotels with approximately 31,350 rooms, located in 26 states and the District of Columbia. We owned, through wholly-owned subsidiaries, a 100% interest in 155 of our hotel properties, a 98.3% controlling interest in the DoubleTree Metropolitan Hotel New York City, a 95% controlling interest in The Knickerbocker, and 50% interests in entities owning two hotel properties. We consolidate our real estate interests in the 157 hotel properties in which we hold a controlling financial interest, and we record the real estate interests in the two hotels in which we hold an indirect 50% interest using the equity method of accounting. We lease 158 of the 159 hotel properties to our taxable REIT subsidiaries ("TRS"), of which we own a controlling financial interest.

For U.S. federal income tax purposes, we elected to be taxed as a REIT commencing with our taxable year ended December 31, 2011. Substantially all of our assets and liabilities are held by, and all of our operations are conducted through, our operating partnership RLJ Lodging Trust, L.P. (the "Operating Partnership"). We are the sole general partner of the Operating Partnership. As of September 30, 2017, we owned, through a combination of direct and indirect interests, 99.6% of the units of limited partnership interest in the Operating Partnership ("OP units").

Recent Significant Activities

Our significant activities reflect our commitment to creating long-term shareholder value through enhancing our portfolio's quality, recycling capital and maintaining a prudent capital structure. During the nine months ended September 30, 2017, the following significant activities took place:

- On August 31, 2017, we completed the merger transaction with FelCor for a total purchase price of approximately \$1.4 billion. As a result, we acquired an ownership interest in 37 hotel properties that are located in major urban and resort markets.
- We declared a cash dividend of \$0.4875 on each Series A Preferred Share.

- We declared a cash dividend of \$0.33 per Common Share in each of the first, second, and third quarters of 2017.

Our Customers

The majority of our hotels consist of premium-branded, focused-service and compact full-service hotels. As a result of this property profile, the majority of our customers are transient in nature. Transient business typically represents individual business or leisure travelers. The majority of our hotels are located in business districts within major metropolitan areas. Accordingly, business travelers represent the majority of the transient demand at our hotels. As a result, macroeconomic factors impacting business travel have a greater effect on our business than factors impacting leisure travel.

Group business is typically defined as a minimum of 10 guestrooms booked together as part of the same piece of business. Group business may or may not use the meeting space at any given hotel. Given the limited meeting space at the majority of our hotels, group business that utilizes meeting space represents a small component of our customer base.

A number of our hotels are affiliated with brands marketed toward extended-stay customers. Extended-stay customers are generally defined as those staying five nights or longer.

Our Revenues and Expenses

Our revenue is primarily derived from the operation of hotels, including the sale of rooms, food and beverage revenue and other revenue, which consists of parking fees, golf, pool and other resort fees, gift shop sales and other guest service fees.

Our operating costs and expenses consist of the costs to provide hotel services, including room expense, food and beverage expense, management and franchise fees and other operating expenses. Room expense includes housekeeping and front office wages and payroll taxes, reservation systems, room supplies, laundry services and other costs. Food and beverage expense primarily includes the cost of food, the cost of beverages and associated labor costs. Other operating expenses include labor and other costs associated with the other operating department revenue, as well as labor and other costs associated with administrative departments, sales and marketing, repairs and maintenance and utility costs. Our hotels that are subject to franchise agreements are charged a royalty fee, plus additional fees for marketing, central reservation systems and other franchisor costs, in order for the hotel properties to operate under the respective brands. Franchise fees are based on a percentage of room revenue and for certain hotels additional franchise fees are charged for food and beverage revenue. Our hotels are managed by independent, third-party management companies under long-term agreements pursuant to which the management companies typically earn base and incentive management fees based on the levels of revenues and profitability of each individual hotel property. We generally receive a cash distribution from the hotel management companies on a monthly basis, which reflects the hotel-level sales less hotel-level operating expenses.

Key Indicators of Financial Performance

We use a variety of operating, financial and other information to evaluate the operating performance of our business. These key indicators include financial information that is prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") as well as other financial measures that are non-GAAP measures. In addition, we use other information that may not be financial in nature, including industry standard statistical information and comparative data. We use this information to measure the operating performance of our individual hotels, groups of hotels and/or the business as a whole. We also use these metrics to evaluate the hotels in our portfolio and potential acquisition opportunities to determine each hotel's contribution to cash flow and its potential to provide attractive long-term total returns. The key indicators include:

- Average Daily Rate ("ADR")
- Occupancy
- RevPAR

ADR, Occupancy and RevPAR are commonly used measures within the lodging industry to evaluate operating performance. RevPAR is an important statistic for monitoring the operating performance at the individual hotel property level and across our entire business. We evaluate the individual hotel RevPAR performance on an absolute basis with comparisons to budget and prior periods, as well as on a regional and company-wide basis. ADR and RevPAR include only room revenue.

We also use non-GAAP measures such as FFO, Adjusted FFO, EBITDA and Adjusted EBITDA to evaluate the operating performance of our business. For a more in depth discussion of the non-GAAP measures, please refer to the "Non-GAAP Financial Measures" section.

Critical Accounting Policies

The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amount of assets and liabilities at the date of our financial statements and the reported amounts of revenues and expenses during the reporting period. It is possible that the actual amounts may differ significantly from these estimates and assumptions. We evaluate our estimates, assumptions and judgments on an ongoing basis, based on information that is available to us, our business and industry experience, and various other matters that we believe are reasonable and appropriate for consideration under the circumstances. Our Annual Report on Form 10-K for the year ended December 31, 2016 contains a discussion of our critical accounting policies. There have been no significant changes to our critical accounting policies since December 31, 2016.

Results of Operations

At September 30, 2017 and 2016, we owned 159 and 125 hotel properties, respectively. Based on when a hotel property is acquired, sold or closed for renovation, the operating results for certain hotel properties are not comparable for the three and nine months ended September 30, 2017 and 2016. The non-comparable hotel properties include 37 hotel properties that were acquired in the merger with FelCor and four dispositions that were completed between January 1, 2016 and September 30, 2017.

Comparison of the three months ended September 30, 2017 to the three months ended September 30, 2016

| | For the three months ended September 30, | | \$ Change | % Change |
|---|--|-------------------|--------------------|----------------|
| | 2017 | 2016 | | |
| (amounts in thousands) | | | | |
| Revenue | | | | |
| Operating revenue | | | | |
| Room revenue | \$ 292,046 | \$ 260,659 | \$ 31,387 | 12.0 % |
| Food and beverage revenue | 35,580 | 26,001 | 9,579 | 36.8 % |
| Other revenue | 13,629 | 9,599 | 4,030 | 42.0 % |
| Total revenue | <u>\$ 341,255</u> | <u>\$ 296,259</u> | <u>\$ 44,996</u> | <u>15.2 %</u> |
| Expense | | | | |
| Operating expense | | | | |
| Room expense | \$ 69,380 | \$ 59,671 | \$ 9,709 | 16.3 % |
| Food and beverage expense | 27,061 | 19,135 | 7,926 | 41.4 % |
| Management and franchise fee expense | 29,571 | 29,607 | (36) | (0.1)% |
| Other operating expense | 78,120 | 62,162 | 15,958 | 25.7 % |
| Total property operating expense | 204,132 | 170,575 | 33,557 | 19.7 % |
| Depreciation and amortization | 45,231 | 40,953 | 4,278 | 10.4 % |
| Property tax, insurance and other | 23,618 | 20,575 | 3,043 | 14.8 % |
| General and administrative | 9,506 | 7,215 | 2,291 | 31.8 % |
| Transaction costs | 32,607 | 98 | 32,509 | — % |
| Total operating expense | <u>315,094</u> | <u>239,416</u> | <u>75,678</u> | <u>31.6 %</u> |
| Operating income | 26,161 | 56,843 | (30,682) | (54.0)% |
| Other income | 110 | 112 | (2) | (1.8)% |
| Interest income | 1,157 | 430 | 727 | — % |
| Interest expense | (19,650) | (14,552) | (5,098) | 35.0 % |
| Gain on settlement of investment in loan | 2,670 | — | 2,670 | — % |
| Income before equity in income from unconsolidated joint ventures | 10,448 | 42,833 | (32,385) | (75.6)% |
| Equity in income from unconsolidated joint ventures | 57 | — | 57 | — % |
| Income before income tax expense | 10,505 | 42,833 | (32,328) | (75.5)% |
| Income tax expense | (6,375) | (1,439) | (4,936) | 343.0 % |
| Income from operations | 4,130 | 41,394 | (37,264) | (90.0)% |
| Loss on sale of hotel properties | (19) | (5) | (14) | — % |
| Net income | 4,111 | 41,389 | (37,278) | (90.1)% |
| Net income attributable to noncontrolling interests: | | | | |
| Noncontrolling interest in consolidated joint ventures | (32) | (32) | — | — % |
| Noncontrolling interest in the Operating Partnership | (43) | (183) | 140 | (76.5)% |
| Preferred distributions from a consolidated joint venture | (122) | — | (122) | — % |
| Net income attributable to RLJ | 3,914 | 41,174 | (37,260) | (90.5)% |
| Preferred dividends | (2,093) | — | (2,093) | — % |
| Net income attributable to common shareholders | <u>\$ 1,821</u> | <u>\$ 41,174</u> | <u>\$ (39,353)</u> | <u>(95.6)%</u> |

Revenue

Total revenue increased \$45.0 million, or 15.2%, to \$341.3 million for the three months ended September 30, 2017 from \$296.3 million for the three months ended September 30, 2016. The increase was the result of a \$31.4 million increase in room revenue, a \$9.6 million increase in food and beverage revenue and a \$4.0 million increase in other operating department revenue.

Room Revenue

Room revenue increased \$31.4 million, or 12.0%, to \$292.0 million for the three months ended September 30, 2017 from \$260.7 million for the three months ended September 30, 2016. The increase was a result of a \$37.0 million increase in room revenue attributable to the non-comparable properties, partially offset by a \$5.6 million decrease in room revenue attributable to the comparable properties. The decrease in room revenue from the comparable properties was attributable to a 2.3% decrease in RevPAR, led by RevPAR decreases in our Chicago and Austin markets of 8.6% and 5.7%, respectively, which were partially offset by RevPAR increases in our Houston, Denver, and Southern California markets of 5.2%, 1.7%, and 1.7%, respectively.

The following are the quarter-to-date key hotel operating statistics for the comparable properties owned at September 30, 2017 and 2016, respectively:

| | For the three months ended September 30, | | % Change |
|--|--|-----------|----------|
| | 2017 | 2016 | |
| Number of comparable properties (at end of period) | 122 | 122 | — |
| Occupancy | 80.2% | 81.2% | (1.2)% |
| ADR | \$ 161.86 | \$ 163.63 | (1.1)% |
| RevPAR | \$ 129.88 | \$ 132.89 | (2.3)% |

Food and Beverage Revenue

Food and beverage revenue increased \$9.6 million, or 36.8%, to \$35.6 million for the three months ended September 30, 2017 from \$26.0 million for the three months ended September 30, 2016. The increase was a result of a \$10.5 million increase in food and beverage revenue attributable to the non-comparable properties, partially offset by a \$1.0 million decrease in food and beverage revenue attributable to the comparable properties.

Other Revenue

Other revenue, which includes revenue derived from ancillary sources such as parking fees, golf, pool and other resort fees, gift shop sales and other guest service fees, increased \$4.0 million, or 42.0%, to \$13.6 million for the three months ended September 30, 2017 from \$9.6 million for the three months ended September 30, 2016. The increase was due to a \$4.2 million increase in other revenue attributable to the non-comparable properties, partially offset by a \$0.1 million decrease in other revenue attributable to the comparable properties.

Property Operating Expense

Property operating expense increased \$33.6 million, or 19.7%, to \$204.1 million for the three months ended September 30, 2017 from \$170.6 million for the three months ended September 30, 2016. The increase was due to an \$33.2 million increase in property operating expense attributable to the non-comparable properties and a \$0.3 million increase in property operating expense attributable to the comparable properties. The increase in property operating expense attributable to the comparable properties was due to higher room expense, food and beverage expense, and other operating costs. Room expense, food and beverage expense, and other operating costs fluctuate based on various factors, including changes in occupancy, labor costs, utilities and insurance costs. Management fees and franchise fees, which are computed as a percentage of gross revenue and room revenue, respectively, decreased as a result of lower revenues at the comparable properties.

Depreciation and Amortization

Depreciation and amortization expense increased \$4.3 million, or 10.4%, to \$45.2 million for the three months ended September 30, 2017 from \$41.0 million for the three months ended September 30, 2016. The increase was a result of a \$5.5 million increase in depreciation and amortization expense attributable to the non-comparable properties, partially offset by a

\$1.2 million decrease in depreciation and amortization expense attributable to the comparable properties as a result of furniture, fixtures and equipment at certain hotel properties that were fully depreciated in 2016.

Property Tax, Insurance and Other

Property tax, insurance and other expense increased \$3.0 million, or 14.8%, to \$23.6 million for the three months ended September 30, 2017 from \$20.6 million for the three months ended September 30, 2016. The increase was attributable to a \$3.4 million increase in property tax, insurance and other expense attributable to the non-comparable properties, partially offset by a \$0.4 million decrease in property tax, insurance and other expense attributable to the comparable properties.

General and Administrative

General and administrative expense increased \$2.3 million, or 31.8%, to \$9.5 million for the three months ended September 30, 2017 from \$7.2 million for the three months ended September 30, 2016. The increase in general and administrative expense was primarily attributable to a \$2.4 million increase in compensation expense, partially offset by a net decrease of \$0.1 million in other general and administrative costs, including legal fees and other professional fees and costs. The increase in compensation expense for the three months ended September 30, 2017 was due to an increase in salary, bonus, and other employee compensation costs.

Transaction Costs

Transaction costs increased \$32.5 million to \$32.6 million for the three months ended September 30, 2017 from \$0.1 million for the three months ended September 30, 2016. The increase in transaction costs was attributable to approximately \$30.3 million in transaction costs and \$2.2 million in integration costs that were incurred by the Company related to the merger with FelCor.

Interest Expense

The components of our interest expense for the three months ended September 30, 2017 and 2016 were as follows (in thousands):

| | For the three months ended September 30, | | \$ Change | % Change |
|--|--|-----------|-----------|----------|
| | 2017 | 2016 | | |
| Senior Notes | \$ 3,980 | \$ — | \$ 3,980 | —% |
| Revolver and Term Loans | 9,834 | 9,662 | 172 | 1.8% |
| Mortgage loans | 4,943 | 4,009 | 934 | 23.3% |
| Amortization of deferred financing costs | 893 | 881 | 12 | 1.4% |
| Total interest expense | \$ 19,650 | \$ 14,552 | \$ 5,098 | 35.0% |

Interest expense increased \$5.1 million, or 35.0%, to \$19.6 million for the three months ended September 30, 2017 from \$14.6 million for the three months ended September 30, 2016. The increase in interest expense was primarily due to assuming the Senior Notes and mortgage loans in the merger with FelCor.

Gain on Settlement of Investment in Loan

During the three months ended September 30, 2017, the Company recognized a gain on settlement of investment in loan of approximately \$2.7 million as a result of the investment in loan maturing in September 2017.

Income Taxes

As part of our structure, we own TRSs that are subject to federal and state income taxes. The effective tax rates were 65.6% and 3.4% for the three months ended September 30, 2017 and 2016, respectively. Income tax expense increased \$4.9 million to \$6.4 million for the three months ended September 30, 2017 from \$1.4 million for the three months ended September 30, 2016. The increase was due to deferred tax expense arising from an increase in income at a TRS during the three months ended September 30, 2017.

Comparison of the nine months ended September 30, 2017 to the nine months ended September 30, 2016

| | For the nine months ended September 30, | | \$ Change | % Change |
|---|---|-------------------|--------------------|----------------|
| | 2017 | 2016 | | |
| (amounts in thousands) | | | | |
| Revenue | | | | |
| Operating revenue | | | | |
| Room revenue | \$ 770,751 | \$ 777,211 | \$ (6,460) | (0.8)% |
| Food and beverage revenue | 91,392 | 82,602 | 8,790 | 10.6 % |
| Other revenue | 31,628 | 28,729 | 2,899 | 10.1 % |
| Total revenue | <u>\$ 893,771</u> | <u>\$ 888,542</u> | <u>\$ 5,229</u> | <u>0.6 %</u> |
| Expense | | | | |
| Operating expense | | | | |
| Room expense | \$ 176,523 | \$ 173,783 | \$ 2,740 | 1.6 % |
| Food and beverage expense | 66,458 | 59,477 | 6,981 | 11.7 % |
| Management and franchise fee expense | 86,110 | 90,869 | (4,759) | (5.2)% |
| Other operating expense | 195,000 | 184,133 | 10,867 | 5.9 % |
| Total property operating expense | 524,091 | 508,262 | 15,829 | 3.1 % |
| Depreciation and amortization | 122,136 | 122,532 | (396) | (0.3)% |
| Property tax, insurance and other | 60,929 | 60,032 | 897 | 1.5 % |
| General and administrative | 28,757 | 23,522 | 5,235 | 22.3 % |
| Transaction costs | 36,923 | 257 | 36,666 | — % |
| Total operating expense | <u>772,836</u> | <u>714,605</u> | <u>58,231</u> | <u>8.1 %</u> |
| Operating income | 120,935 | 173,937 | (53,002) | (30.5)% |
| Other income | 323 | 86 | 237 | — % |
| Interest income | 2,306 | 1,240 | 1,066 | 86.0 % |
| Interest expense | (48,527) | (44,233) | (4,294) | 9.7 % |
| Gain on settlement of an investment in loan | 2,670 | — | 2,670 | — % |
| Income before equity in income from unconsolidated joint ventures | 77,707 | 131,030 | (53,323) | (40.7)% |
| Equity in income from unconsolidated joint ventures | 57 | — | 57 | — % |
| Income before income tax expense | 77,764 | 131,030 | (53,266) | (40.7)% |
| Income tax expense | (9,362) | (5,397) | (3,965) | 73.5 % |
| Income from operations | 68,402 | 125,633 | (57,231) | (45.6)% |
| Loss on sale of hotel properties | (49) | (155) | 106 | (68.4)% |
| Net income | 68,353 | 125,478 | (57,125) | (45.5)% |
| Net loss (income) attributable to noncontrolling interests: | | | | |
| Noncontrolling interest in consolidated joint ventures | 5 | (7) | 12 | (171.4)% |
| Noncontrolling interest in the Operating Partnership | (318) | (553) | 235 | (42.5)% |
| Preferred distributions from a consolidated joint venture | (122) | — | (122) | — % |
| Net income attributable to RLJ | 67,918 | 124,918 | (57,000) | (45.6)% |
| Preferred dividends | (2,093) | — | (2,093) | — % |
| Net income attributable to common shareholders | <u>\$ 65,825</u> | <u>\$ 124,918</u> | <u>\$ (59,093)</u> | <u>(47.3)%</u> |

Revenue

Total revenue increased \$5.2 million, or 0.6%, to \$893.8 million for the nine months ended September 30, 2017 from \$888.5 million for the nine months ended September 30, 2016. The increase was a result of an \$8.8 million increase in food and beverage revenue and a \$2.9 million increase in other operating department revenue, partially offset by a \$6.5 million decrease in room revenue.

Room Revenue

Room revenue decreased \$6.5 million, or 0.8%, to \$770.8 million for the nine months ended September 30, 2017 from \$777.2 million for the nine months ended September 30, 2016. The decrease was a result of an \$18.3 million decrease in room revenue attributable to the comparable properties, partially offset by an \$11.9 million increase in room revenue attributable to the non-comparable properties. The decrease in room revenue from the comparable properties was attributable to a 2.1% decrease in RevPAR, led by RevPAR decreases in our Louisville and New York markets of 9.9% and 5.6%, respectively, which were partially offset by RevPAR increases in our Southern California and Washington D.C. markets of 4.6% and 3.7%, respectively.

The following are the year-to-date key hotel operating statistics for the comparable properties owned at September 30, 2017 and 2016, respectively:

| | For the nine months ended September 30, | | % Change |
|--|---|-----------|----------|
| | 2017 | 2016 | |
| Number of comparable properties (at end of period) | 122 | 122 | — |
| Occupancy | 78.5% | 79.6% | (1.4)% |
| ADR | \$ 166.64 | \$ 167.94 | (0.8)% |
| RevPAR | \$ 130.85 | \$ 133.69 | (2.1)% |

Food and Beverage Revenue

Food and beverage revenue increased \$8.8 million, or 10.6%, to \$91.4 million for the nine months ended September 30, 2017 from \$82.6 million for the nine months ended September 30, 2016. The increase was a result of a \$10.3 million increase in food and beverage revenue attributable to the non-comparable properties, partially offset by a \$1.5 million decrease in food and beverage revenue attributable to the comparable properties.

Other Revenue

Other revenue, which includes revenue derived from ancillary sources such as parking fees, golf, pool and other resort fees, gift shop sales and other guest service fees, increased \$2.9 million, or 10.1%, to \$31.6 million for the nine months ended September 30, 2017 from \$28.7 million for the nine months ended September 30, 2016. The increase was due to a \$3.6 million increase in other revenue attributable to the non-comparable properties, partially offset by a \$0.7 million decrease in other revenue attributable to the comparable properties.

Property Operating Expense

Property operating expense increased \$15.8 million, or 3.1%, to \$524.1 million for the nine months ended September 30, 2017 from \$508.3 million for the nine months ended September 30, 2016. The increase was due to a \$17.4 million increase in property operating expense attributable to the non-comparable properties, partially offset by a \$1.6 million decrease in property operating expense attributable to the comparable properties. The decrease in property operating expense attributable to the comparable properties was primarily due to lower food and beverage expense and management and franchise fees. Management fees and franchise fees, which are computed as a percentage of gross revenue and room revenue, respectively, decreased as a result of lower revenues at the comparable properties.

Depreciation and Amortization

Depreciation and amortization expense decreased \$0.4 million, or 0.3%, to \$122.1 million for the nine months ended September 30, 2017 from \$122.5 million for the nine months ended September 30, 2016. The decrease was a result of a \$3.1 million decrease in depreciation and amortization expense attributable to the comparable properties as a result of furniture,

fixtures and equipment at certain hotel properties that were fully depreciated in 2016, partially offset by a \$2.7 million increase in depreciation and amortization expense attributable to the non-comparable properties.

Property Tax, Insurance and Other

Property tax, insurance and other expense increased \$0.9 million, or 1.5%, to \$60.9 million for the nine months ended September 30, 2017 from \$60.0 million for the nine months ended September 30, 2016. The increase was attributable to a \$0.5 million increase in property tax, insurance and other expense attributable to the comparable properties and a \$0.4 million increase in property tax, insurance and other expense attributable to the non-comparable properties.

General and Administrative

General and administrative expense increased \$5.2 million, or 22.3%, to \$28.8 million for the nine months ended September 30, 2017 from \$23.5 million for the nine months ended September 30, 2016. The increase in general and administrative expense was primarily attributable to a \$5.9 million increase in compensation expense, partially offset by a net decrease of \$0.7 million in other general and administrative costs, including legal fees and other professional fees and costs. The increase in compensation expense for the nine months ended September 30, 2017 was primarily due to a benefit of \$2.8 million realized from the forfeiture of restricted shares and performance units upon the resignation of the Company's President and Chief Executive Officer during the nine months ended September 30, 2016. In addition, there was an increase in salary, bonus, and other employee compensation costs.

Transaction Costs

Transaction costs increased \$36.7 million to \$36.9 million for the nine months ended September 30, 2017 from \$0.3 million for the nine months ended September 30, 2016. The increase in transaction costs was attributable to approximately \$34.5 million in transaction costs and \$2.2 million in integration costs that were incurred by the Company related to the merger with FelCor.

Interest Expense

The components of our interest expense for the nine months ended September 30, 2017 and 2016 were as follows (in thousands):

| | For the nine months ended September 30, | | | |
|--|---|------------------|-----------------|--------------|
| | 2017 | 2016 | \$ Change | % Change |
| Senior Notes | \$ 3,980 | \$ — | \$ 3,980 | — % |
| Revolver and Term Loans | 28,981 | 29,138 | (157) | (0.5)% |
| Mortgage loans | 12,969 | 11,992 | 977 | 8.1 % |
| Amortization of deferred financing costs | 2,597 | 3,103 | (506) | (16.3)% |
| Total interest expense | \$ 48,527 | \$ 44,233 | \$ 4,294 | 9.7 % |

Interest expense increased \$4.3 million, or 9.7%, to \$48.5 million for the nine months ended September 30, 2017 from \$44.2 million for the nine months ended September 30, 2016. The increase in interest expense was primarily due to assuming the Senior Notes and mortgage loans in the merger with FelCor, partially offset by a decrease in amortization of the deferred financing costs as a result of the accelerated amortization of the deferred financing costs associated with the debt refinancing transactions in 2016 and partially offset by the additional amortization of the costs capitalized in conjunction with the debt refinancing transactions in 2016.

Gain on Settlement of Investment in Loan

During the nine months ended September 30, 2017, the Company recognized a gain on settlement of investment in loan of approximately \$2.7 million as a result of the investment in loan maturing in September 2017.

Income Taxes

As part of our structure, we own TRSs that are subject to federal and state income taxes. The effective tax rates were 12.5% and 4.1% for the nine months ended September 30, 2017 and 2016, respectively. Income tax expense increased \$4.0

million to \$9.4 million for the nine months ended September 30, 2017 from \$5.4 million for the nine months ended September 30, 2016. The increase was due to deferred tax expense arising from an increase in income at a TRS during the nine months ended September 30, 2017.

Non-GAAP Financial Measures

We consider the following non-GAAP financial measures useful to investors as key supplemental measures of our performance: (1) FFO, (2) Adjusted FFO, (3) EBITDA, and (4) Adjusted EBITDA. These non-GAAP financial measures should be considered along with, but not as alternatives to, net income or loss as a measure of our operating performance. FFO, Adjusted FFO, EBITDA and Adjusted EBITDA, as calculated by us, may not be comparable to FFO, Adjusted FFO, EBITDA and Adjusted EBITDA as reported by other companies that do not define such terms exactly as we define such terms.

Funds From Operations

We calculate funds from operations ("FFO") in accordance with standards established by the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income or loss (calculated in accordance with GAAP), excluding gains or losses from sales of real estate, impairment, the cumulative effect of changes in accounting principles, plus depreciation and amortization, and adjustments for unconsolidated partnerships and joint ventures. Historical cost accounting for real estate assets implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, most real estate industry investors consider FFO to be helpful in evaluating a real estate company's operations. We believe that the presentation of FFO provides useful information to investors regarding our operating performance and can facilitate comparisons of operating performance between periods and between REITs, even though FFO does not represent an amount that accrues directly to common shareholders. Our calculation of FFO may not be comparable to measures calculated by other companies who do not use the NAREIT definition of FFO or do not calculate FFO per diluted share in accordance with NAREIT guidance. Additionally, FFO may not be helpful when comparing us to non-REITs. We present FFO attributable to common shareholders, which includes our OP units, because our OP units may be redeemed for common shares. We believe it is meaningful for the investor to understand FFO attributable to all common shares and OP units.

We further adjust FFO for certain additional items that are not in NAREIT's definition of FFO, such as hotel transaction costs, non-cash income tax expense or benefit, the amortization of share-based compensation, and certain other expenses that we consider outside the normal course of operations. We believe that Adjusted FFO provides useful supplemental information to investors regarding our ongoing operating performance that, when considered with net income and FFO, is beneficial to an investor's understanding of our operating performance.

The following is a reconciliation of our GAAP net income to FFO attributable to common shareholders and unitholders and Adjusted FFO attributable to common shareholders and unitholders for the three and nine months ended September 30, 2017 and 2016 (in thousands):

| | For the three months ended September 30, | | For the nine months ended September 30, | |
|--|--|-----------|---|------------|
| | 2017 | 2016 | 2017 | 2016 |
| Net income | \$ 4,111 | \$ 41,389 | \$ 68,353 | \$ 125,478 |
| Preferred dividends | (2,093) | — | (2,093) | — |
| Preferred distributions - consolidated joint venture | (122) | — | (122) | — |
| Depreciation and amortization | 45,231 | 40,953 | 122,136 | 122,532 |
| Loss on sale of hotel properties | 19 | 5 | 49 | 155 |
| Noncontrolling interest in consolidated joint ventures | (32) | (32) | 5 | (7) |
| Adjustments related to consolidated joint ventures (1) | (46) | (39) | (109) | (116) |
| Adjustments related to unconsolidated joint ventures (2) | 193 | — | 193 | — |
| FFO | 47,261 | 82,276 | 188,412 | 248,042 |
| Transaction costs | 32,607 | 98 | 36,923 | 257 |
| Gain on settlement of investment in loan | (2,670) | — | (2,670) | — |
| Amortization of share-based compensation | 2,495 | 1,921 | 7,964 | 3,935 |
| Non-cash income tax expense | 5,711 | 1,189 | 7,972 | 4,217 |
| Loan related costs (3) | — | — | — | 1,247 |
| Other expenses (income) (4) | 1,116 | (82) | 1,116 | 604 |
| Adjusted FFO | \$ 86,520 | \$ 85,402 | \$ 239,717 | \$ 258,302 |

(1) Includes depreciation and amortization expense allocated to the noncontrolling interest in joint ventures.

(2) Includes depreciation and amortization expense of unconsolidated joint ventures.

(3) Represents debt modification costs.

(4) Represents income and expenses outside of the normal course of operations, including hurricane-related costs that are not reimbursed by insurance and property-level severance costs.

Earnings Before Interest, Taxes, Depreciation and Amortization

Earnings before interest, taxes, depreciation and amortization ("EBITDA") is defined as net income or loss excluding: (1) interest expense; (2) provision for income taxes, including income taxes applicable to sales of assets; and (3) depreciation and amortization. We consider EBITDA useful to an investor in evaluating and facilitating comparisons of our operating performance between periods and between REITs by removing the impact of our capital structure (primarily interest expense) and asset base (primarily depreciation and amortization) from our operating results. In addition, EBITDA is used as one measure in determining the value of hotel acquisitions and disposals. We present EBITDA attributable to common shareholders, which includes our OP units, because our OP units may be redeemed for common shares. We believe it is meaningful for the investor to understand EBITDA attributable to all common shares and OP units.

We further adjust EBITDA for certain additional items such as gains or losses on dispositions, hotel transaction costs, impairment losses, the amortization of share-based compensation, and certain other expenses that we consider outside the normal course of operations. We believe that Adjusted EBITDA provides useful supplemental information to investors regarding our ongoing operating performance that, when considered with net income and EBITDA, is beneficial to an investor's understanding of our operating performance.

The following is a reconciliation of our GAAP net income to EBITDA attributable to common shareholders and unitholders and Adjusted EBITDA attributable to common shareholders and unitholders for the three and nine months ended September 30, 2017 and 2016 (in thousands):

| | For the three months ended September 30, | | For the nine months ended September 30, | |
|--|--|------------|---|------------|
| | 2017 | 2016 | 2017 | 2016 |
| Net income | \$ 4,111 | \$ 41,389 | \$ 68,353 | \$ 125,478 |
| Depreciation and amortization | 45,231 | 40,953 | 122,136 | 122,532 |
| Interest expense, net (1) | 18,873 | 14,546 | 47,589 | 44,214 |
| Income tax expense | 6,375 | 1,439 | 9,362 | 5,397 |
| Noncontrolling interest in consolidated joint ventures | (32) | (32) | 5 | (7) |
| Adjustments related to consolidated joint ventures (2) | (59) | (39) | (121) | (116) |
| Adjustments related to unconsolidated joint ventures (3) | 236 | — | 236 | — |
| EBITDA | 74,735 | 98,256 | 247,560 | 297,498 |
| Noncontrolling interest in preferred distributions to consolidated joint venture | (6) | — | (6) | — |
| Transaction costs | 32,607 | 98 | 36,923 | 257 |
| Loss on sale of hotel properties | 19 | 5 | 49 | 155 |
| Gain on settlement of investment in loan | (2,670) | — | (2,670) | — |
| Amortization of share-based compensation | 2,495 | 1,921 | 7,964 | 3,935 |
| Loan related costs (4) | — | — | — | 924 |
| Other expenses (income) (5) | 1,116 | (82) | 1,116 | 604 |
| Adjusted EBITDA | \$ 108,296 | \$ 100,198 | \$ 290,936 | \$ 303,373 |

- (1) Excludes amounts attributable to investment in loans of \$0.4 million and \$1.4 million for the three and nine months ended September 30, 2017, respectively, and \$0.4 million and \$1.2 million for the three and nine months ended September 30, 2016, respectively.
- (2) Includes interest, depreciation, and amortization expense allocated to the noncontrolling interest in joint ventures.
- (3) Includes interest, depreciation, and amortization expense of unconsolidated joint ventures.
- (4) Represents debt modification costs.
- (5) Represents income and expenses outside of the normal course of operations, including hurricane-related costs that are not reimbursed by insurance and property-level severance costs.

Liquidity and Capital Resources

Our short-term liquidity requirements consist primarily of funds necessary to pay for operating expenses and other expenditures directly associated with our hotel properties, including:

- recurring maintenance and capital expenditures necessary to maintain our hotel properties in accordance with brand standards;
- interest expense and scheduled principal payments on outstanding indebtedness; and
- distributions necessary to qualify for taxation as a REIT.

We expect to meet our short-term liquidity requirements generally through the net cash provided by operations, existing cash balances and, if necessary, short-term borrowings under our Revolver, of which \$600.0 million was available at September 30, 2017, or proceeds from public offerings of common shares.

Our long-term liquidity requirements consist primarily of the funds necessary to pay for the costs of acquiring additional hotel properties, the redevelopments, renovations, expansions and other capital expenditures that need to be made periodically to our hotel properties, and scheduled debt payments, at maturity or otherwise. We expect to meet our long-term liquidity requirements through various sources of capital, including our Revolver and future equity (including OP units) or debt offerings, existing working capital, net cash provided by operations, long-term mortgage loans and other secured and unsecured borrowings.

Sources and Uses of Cash

As of September 30, 2017, we had \$421.2 million of cash and cash equivalents as compared to \$456.7 million at December 31, 2016.

Cash flows from Operating Activities

Net cash flow provided by operating activities totaled \$207.3 million and \$250.4 million for the nine months ended September 30, 2017 and 2016, respectively. Our cash flows provided by operating activities generally consist of the net cash generated by our hotel operations, partially offset by the cash paid for corporate expenses and other working capital changes. Refer to the "Results of Operations" section for further discussion of our operating results for the nine months ended September 30, 2017 and 2016.

Cash flows from Investing Activities

Net cash flow used in investing activities totaled \$82.3 million for the nine months ended September 30, 2017 primarily due to \$58.9 million in routine capital improvements and additions to our hotel properties and a cash payment of \$41.9 million for the acquisition of FelCor. The net cash flow used in investing activities was partially offset by \$12.8 million in proceeds on the settlement of an investment in loan and a net decrease in the restricted cash reserves of \$5.9 million.

Net cash flow used in investing activities totaled \$66.4 million for the nine months ended September 30, 2016 primarily due to \$58.9 million in routine capital improvements and additions to our hotel properties and the net increase in the restricted cash reserves of \$9.9 million. The net cash flow used in investing activities was partially offset by \$2.6 million of net proceeds from the sale of one hotel property.

Cash flows from Financing Activities

Net cash flow used in financing activities totaled \$160.5 million for the nine months ended September 30, 2017 primarily due to \$151.4 million in distributions to shareholders and unitholders, \$3.2 million in mortgage loans principal payments, and \$4.8 million paid to repurchase common shares.

Net cash flow used in financing activities totaled \$139.6 million for the nine months ended September 30, 2016 primarily due to \$124.0 million in distributions to shareholders and unitholders, \$18.2 million paid to repurchase common shares, \$5.3 million in deferred financing cost payments and \$2.8 million in mortgage loans principal payments. The net cash flow used in financing activities was partially offset by \$11.0 million in proceeds from additional mortgage loan debt.

Capital Expenditures and Reserve Funds

We maintain each of our hotel properties in good repair and condition and in conformity with applicable laws and regulations, franchise agreements and management agreements. The cost of all such routine improvements and alterations are paid out of furniture, fixtures and equipment ("FF&E") reserves, which are funded by a portion of each hotel property's gross revenues. Routine capital expenditures are administered by the property management companies. However, we have approval rights over the capital expenditures as part of the annual budget process for each of our hotel properties.

From time to time, certain of our hotels may undergo renovations as a result of our decision to upgrade portions of the hotels, such as guestrooms, public space, meeting space, and/or restaurants, in order to better compete with other hotels and alternative lodging options in our markets. In addition, upon acquisition of a hotel we often are required to complete a property improvement plan in order to bring the hotel up to the respective franchisor's standards. If permitted by the terms of the management agreement, funding for a renovation will first come from the FF&E reserves. To the extent that the FF&E reserves are not available or sufficient to cover the cost of the renovation, we will fund all or the remaining portion of the renovation with cash and cash equivalents on hand, our Revolver and/or other sources of available liquidity.

With respect to some of our hotels that are operated under franchise agreements with major national hotel brands and for some of our hotels subject to first mortgage liens, we are obligated to maintain FF&E reserve accounts for future capital expenditures at these hotels. The amount funded into each of these reserve accounts is generally determined pursuant to the management agreements, franchise agreements and/or mortgage loan documents for each of the respective hotels, and typically ranges between 3.0% and 5.0% of the respective hotel's total gross revenue. As of September 30, 2017, approximately \$73.4 million was held in FF&E reserve accounts for future capital expenditures.

Off-Balance Sheet Arrangements

As of September 30, 2017, we had no off-balance sheet arrangements.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Market risk includes the risks that arise from changes in interest rates, equity prices and other market changes that affect market sensitive instruments. Our primary market risk exposure is to changes in interest rates on our variable rate debt. As of September 30, 2017, we had approximately \$1.6 billion of total variable rate debt outstanding (or 58.1% of total indebtedness) with a weighted-average interest rate of 3.38% per annum. After taking into consideration the effect of interest rate swaps, \$227.0 million (or 8.1% of total indebtedness) was subject to variable rates. If market interest rates on our variable rate debt outstanding as of September 30, 2017 were to increase by 1.00%, or 100 basis points, interest expense would decrease future earnings and cash flows by approximately \$2.3 million annually, taking into account our existing contractual hedging arrangements.

Our interest rate risk objectives are to limit the impact of interest rate fluctuations on earnings and cash flows and to lower our overall borrowing costs. To achieve these objectives, we manage our exposure to fluctuations in market interest rates through the use of fixed rate debt instruments to the extent that reasonably favorable rates are obtainable. We have entered into derivative financial instruments such as interest rate swaps to mitigate our interest rate risk or to effectively lock the interest rate on a portion of our variable rate debt. We do not enter into derivative or interest rate transactions for speculative purposes.

The following table provides information about our financial instruments that are sensitive to changes in interest rates. For debt obligations outstanding as of September 30, 2017, the following table presents the principal repayments and related weighted-average interest rates by contractual maturity dates (in thousands):

| | 2017 | 2018 | 2019 | 2020 | 2021 | Thereafter | Total |
|------------------------------------|----------|------------|------------|----------|------------|--------------|--------------|
| Fixed rate debt (1) | \$ 575 | \$ 3,580 | \$ 3,765 | \$ 3,936 | \$ 4,166 | \$ 1,164,308 | \$ 1,180,330 |
| Weighted-average interest rate | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 5.69% | 5.68% |
| Variable rate debt (1)(2) | \$ 750 | \$ 378,250 | \$ 625,000 | \$ — | \$ 485,000 | \$ 150,000 | \$ 1,639,000 |
| Weighted-average interest rate (3) | 4.04% | 4.08% | 3.19% | —% | 3.06% | 3.43% | 3.38% |
| Total (4) | \$ 1,325 | \$ 381,830 | \$ 628,765 | \$ 3,936 | \$ 489,166 | \$ 1,314,308 | \$ 2,819,330 |

(1) Excludes \$4.5 million and \$0.8 million of net deferred financing costs on the Term Loans and mortgage loans, respectively.

(2) Although the current maturity date for the \$85.0 million mortgage loan with Scotiabank is December 2017, the mortgage loan can be extended for one year, subject to certain lender requirements.

(3) The weighted-average interest rate gives effect to interest rate swaps, as applicable.

(4) Excludes a total of \$71.7 million related to fair value adjustments on debt.

Our ultimate realized gain or loss with respect to interest rate fluctuations will depend on the exposures that arise during future periods, prevailing interest rates, and our hedging strategies at that time.

Changes in market interest rates on our fixed rate debt impact the fair value of our debt, but such changes have no impact to our consolidated financial statements. As of September 30, 2017, the estimated fair value of our fixed rate debt was \$1.2 billion, which is based on having the same debt service requirements that could have been borrowed at the date presented, at prevailing current market interest rates. If interest rates were to rise by 1.00%, or 100 basis points, and our fixed rate debt balance remains constant, we expect the fair value of our debt to decrease by approximately \$63.8 million.

Item 4. Controls and Procedures.

Evaluation of Disclosure Controls and Procedures

In accordance with Rule 13a-15(b) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), the Company's management, under the supervision and participation of the Company's Chief Executive Officer and the Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) as of the end of the period covered by this report. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of September 30, 2017.

On August 31, 2017, the Company completed its merger transaction with FelCor. As permitted by SEC guidance for newly acquired businesses, the Company excluded FelCor from its assessment of internal control over financial reporting. The total value of FelCor's assets acquired by the Company in the merger was approximately \$3.0 billion, which represents approximately 43% of the Company total assets as of September 30, 2017. The Company is currently in the process of integrating FelCor's operations into its internal control structure. The Company does not believe that any of these integration activities will have a material impact to the Company's internal control over financial reporting.

Changes in Internal Control over Financial Reporting

There have been no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15 and 15d-15 of the Exchange Act) during the period ended September 30, 2017 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings.

The nature of the operations of our hotels exposes our hotels, the Company and the Operating Partnership to the risk of claims and litigation in the normal course of their business. Other than the legal proceedings mentioned below, the Company is not presently subject to any material litigation nor, to the Company's knowledge, is any material litigation threatened against the Company.

The Company and several affiliated entities were named as defendants in four putative shareholder class action lawsuits filed in connection with RLJ's merger with FelCor. The first case, *Assad v. FelCor Lodging Trust, Inc. et al.*, Case No. 1:17-cv-01744 (D. Md.) (the "Assad Lawsuit"), named as defendants the Company and certain affiliated entities, as well as FelCor, its former directors, and FelCor LP. The Assad Lawsuit was filed on June 26, 2017 in the United States District Court for the District of Maryland (the "Maryland Court"). The second case, *Bagheri v. FelCor Lodging Trust, Inc., et al.*, Case No. 3:17-cv-01892 (the "Bagheri Lawsuit"), named as defendants the Company and certain affiliated entities, as well as FelCor, its former directors, and FelCor LP. The Bagheri Lawsuit was filed on July 17, 2017 in the United States District Court for the Northern District of Texas but was subsequently transferred to the Maryland Court. The third case, *Johnson v. FelCor Lodging Trust Inc., et al.*, Case No. 1:17-cv-01786 (D. Md.) (the "Johnson Lawsuit"), named as defendants FelCor and its former directors. The Johnson Lawsuit was filed on June 28, 2017 in the Maryland Court. The fourth case, *Sachs Investment Group v. FelCor Lodging Trust Inc., et al.*, Case No. 1:17-cv-01933 (D. Md.) (the "Sachs Lawsuit"), named as defendants FelCor and its former directors. The Sachs Lawsuit was filed on July 11, 2017 in the Maryland Court. Each of the lawsuits allege violations of the Securities and Exchange Act of 1934 (the "Exchange Act") arising in connection with the filing of the Company's Registration Statement on Form S-4 (the "Registration Statement") that was filed in connection with the Company's merger with FelCor. The plaintiffs in the lawsuits sought, among other things, damages, rescission of the Mergers, changes to the Registration Statement, an award of attorney's fees, and declaratory relief stating that the defendants violated the Exchange Act.

On July 21, 2017, the plaintiff in the Johnson Lawsuit filed a motion for preliminary injunction seeking to enjoin the Mergers. On August 8, 2017, however, the plaintiff withdrew that motion and represented that certain supplemental disclosures made by FelCor had addressed the basis for its preliminary injunction request.

On August 10, 2017, an order was entered consolidating the three original Maryland cases under the caption *In Re FelCor Lodging Securities Litig.*, Case No. 1:17-cv-1786 (the "Consolidated Action"). The Assad Lawsuit was designated as the lead case for the Consolidated Action. On September 28, 2017, the Bagheri Lawsuit was also consolidated into the Consolidated Action.

On August 11, 2017, the Maryland Court entered an order regarding the selection of a Lead Plaintiff for the Consolidated Action. No stockholder moved for appointment and no Lead Plaintiff was been appointed by the Court.

On October 26, 2017, the plaintiff and defendants in the Bagheri Lawsuit filed a stipulation of voluntary dismissal without prejudice. The Maryland Court entered an order dismissing the lawsuit that same day, and ordered the clerk to close the case.

On November 2, 2017, the plaintiffs in the Assad, Johnson, and Sachs lawsuits filed a notice of voluntary dismissal without prejudice. The Maryland Court entered an order dismissing the lawsuit that same day.

Item 1A. Risk Factors.

For a discussion of our potential risks and uncertainties, please refer to the "Risk Factors" section in the Annual Report which is accessible on the SEC's website at www.sec.gov. Other than the risks related to the Merger Agreement set forth below, there have been no material changes to the risk factors previously disclosed in the Annual Report.

On August 31, 2017, the Company, the Operating Partnership, Rangers Sub I, LLC, a wholly owned subsidiary of the Operating Partnership ("Rangers"), and Rangers Sub II, LP, a wholly owned subsidiary of the Operating Partnership ("Partnership Merger Sub"), consummated the transactions contemplated by the definitive Agreement and Plan of Merger (the "Merger Agreement"), dated as of April 23, 2017, with FelCor and FelCor Lodging Limited Partnership ("FelCor LP") pursuant to which Partnership Merger Sub merged with and into FelCor LP, with FelCor LP surviving as a wholly owned subsidiary of the Operating Partnership (the "Partnership Merger"), and, immediately thereafter, FelCor merged with and into Rangers, with Rangers surviving as a wholly owned subsidiary of the Operating Partnership (the "REIT Merger" and, together with the Partnership Merger, the "Mergers").

Risks Related to the Mergers

We expect to incur substantial expenses related and unrelated to the Mergers.

We have incurred substantial legal, accounting, financial advisory and other costs, and our management has devoted considerable time and effort in connection with the Mergers. We expect to incur substantial expenses in connection with integrating the business, operations, network, systems, technologies, policies and procedures of the two companies. The fees and expenses may be significant and could have an adverse impact on our results of operations.

Although we have assumed that a certain level of integration expenses would be incurred, there are a number of factors beyond our control that could affect the total amount or the timing of the integration expenses. Many of the expenses that will be incurred, by their nature, are difficult to estimate accurately at the present time. As a result, the transaction and integration expenses associated with the Mergers could, particularly in the near term, exceed the savings that we expect to achieve from the elimination of duplicative expenses and the realization of economies of scale and cost savings related to the integration of the businesses.

We may be unable to integrate the businesses successfully and realize the anticipated synergies and other expected benefits of the Mergers on the anticipated timeframe or at all.

The Mergers involved the combination of two companies that previously operated as independent public companies. We expect the combined company to benefit from the elimination of duplicative costs associated with supporting a public company platform and the resulting economies of scale. These savings are not expected to be realized until the companies are fully integrated, which is not expected to occur until 2018. We will be required to devote significant management attention and resources to the integration of the combined company's business practices and operations. The potential difficulties we may encounter in the integration process include the following:

- the inability to successfully combine the businesses in a manner that permits us to achieve the anticipated cost savings from the Mergers, which would result in the anticipated benefits of the Mergers not being realized in the timeframe currently anticipated or at all;
- the complexities associated with integrating personnel from the two companies;
- the complexities of combining two companies with different histories, cultures, geographic footprints and hotel properties;
- potential unknown liabilities and unforeseen increased expenses, delays or conditions associated with the Mergers; and

- performance shortfalls as a result of the diversion of management's attention caused by completing the Mergers and integrating the companies' operations.

For all these reasons, you should be aware that it is possible that the integration process could result in the distraction of our management, the disruption of our ongoing business or inconsistencies in our operations, services, standards, controls, policies and procedures, any of which could adversely affect our ability to deliver exceptional service to our hotel guests, to maintain relationships with our guests, vendors and employee, or to achieve the anticipated benefits of the Mergers, or could otherwise materially and adversely affect our business and financial results.

Our future results will suffer if we do not effectively manage our expanded operations following the Mergers.

We expect to continue to expand our operations through additional acquisitions of properties, some of which may involve complex challenges. Our future success will depend, in part, upon our ability to manage our expansion opportunities, which may pose substantial challenges for us to integrate new operations into our existing business in an efficient and timely manner, and upon our ability to successfully monitor our operations, costs, regulatory compliance and service quality, and to maintain other necessary internal controls. There is no assurance that our expansion or acquisition opportunities will be successful, or that we will realize our expected operating efficiencies, cost savings, revenue enhancements, synergies or other benefits.

The market price of our common shares may decline as a result of the Mergers and may be affected by factors different from those that affected the price of our common shares before the Mergers.

The market price of our common shares may decline if we do not achieve the perceived benefits of the Mergers or the effect of the Mergers on our financial results is not consistent with the expectations of financial or industry analysts.

In addition, the consummation of the Mergers resulted in the combination of two companies that previously operated as independent public companies. The two companies had different histories, markets, hotel properties and customer bases. For example, FelCor operated in different geographic markets than us and owned hotel properties that operated under different hotel brands from ours. As a result, while we expect to benefit from certain synergies, we may also encounter new risks and liabilities associated with these differences. Our shareholders own interests in a combined company operating an expanded business and may not wish to continue to invest in the combined company, or for other reasons may wish to dispose of some or all of our common shares. If large amounts of our Common Shares are sold, the price of our Common Shares could decline.

An adverse judgment in the shareholder litigation could adversely affect the Company.

Four putative class actions have been filed by purported stockholders of FelCor challenging the Mergers. For more information on the four putative class actions, see "Legal Proceedings". It is possible that our shareholders or former FelCor stockholders may file additional lawsuits challenging the Mergers, which may name us as defendants. The outcome of such lawsuits cannot be assured, including the amount of costs associated with defending these claims or any other liabilities that may be incurred in connection with the litigation of these claims. Whether or not any plaintiff's claim is successful, this type of litigation may result in significant costs and divert management's attention and resources, which could adversely affect our business.

Risks Related to our Business Following the Mergers

We may not continue to pay dividends at or above the rate previously paid by us.

Our shareholders may not receive dividends at the same rate that they did as our shareholders prior to the REIT Merger for various reasons, including the following:

- we may not have enough cash to pay such dividends due to changes in our cash requirements, capital spending plans, cash flow or financial position;
- decisions on whether, when and in what amounts to make any future dividends will remain at all times entirely at the discretion of our board of trustees, which reserves the right to change our dividend practices at any time and for any reason; and
- the amount of dividends that our subsidiaries may distribute to us may be subject to restrictions imposed by state law and restrictions imposed by the terms of any current or future indebtedness that these subsidiaries may incur.

Our shareholders will have no contractual or other legal right to dividends that have not been declared by our board of trustees.

We will have a significant amount of indebtedness and may need to incur more in the future.

As a result of the Mergers, we have substantial indebtedness. In addition, in connection with executing our business strategies, we expect to continue to evaluate the possibility of acquiring additional properties and making strategic investments, and we may elect to finance these endeavors by incurring additional indebtedness. The amount of such indebtedness could have material adverse consequences for us, including:

- hindering our ability to adjust to changing market, industry or economic conditions;
- limiting our ability to access the capital markets to raise additional equity or refinance maturing debt on favorable terms or to fund acquisitions or emerging businesses;
- limiting the amount of free cash flow available for future operations, acquisitions, dividends, share repurchases or other uses;
- making us more vulnerable to economic or industry downturns, including interest rate increases; and
- placing us at a competitive disadvantage compared to less leveraged competitors.

Moreover, to respond to competitive challenges, we may be required to raise substantial additional capital to execute our business strategy. Our ability to arrange additional financing will depend on, among other factors, our financial position and performance, as well as prevailing market conditions and other factors beyond our control. If we are able to obtain additional financing, our credit ratings could be further adversely affected, which could further raise our borrowing costs and further limit our future access to capital and our ability to satisfy our obligations under our indebtedness.

Risks Related to Taxes and the Mergers

We would incur adverse tax consequences if FelCor failed to qualify as a REIT for U.S. federal income tax purposes prior to the Mergers.

In connection with the closing of the Mergers, FelCor received an opinion of counsel to the effect that it qualified as a REIT for U.S. federal income tax purposes under the Code through the time of the Mergers. FelCor, however, did not request a ruling from the Internal Revenue Service (the “IRS”) that it qualified as a REIT. If, notwithstanding this opinion, FelCor’s REIT status prior to the Mergers were successfully challenged, we would face serious tax consequences that would substantially reduce our core funds from operations, and cash available for distribution, including cash available to pay dividends to our shareholders, because:

- FelCor, would be subject to U.S. federal, state and local income tax on its net income at regular corporate rates for the years that it did not qualify as a REIT (and, for such years, would not be allowed a deduction for dividends paid to shareholders in computing its taxable income) and we would succeed to the liability for such taxes;
- the deemed sale of assets by FelCor in the REIT Merger would be subject to U.S. federal, state and local income tax at regular corporate rates (and FelCor would not be allowed a deduction for dividends paid for the deemed liquidating distribution paid to its shareholders) and we would succeed to the liability for such taxes; and
- we would succeed to any earnings and profits accumulated by FelCor, as applicable, for the tax periods that FelCor did not qualify as a REIT and we would have to pay a special dividend and/or employ applicable deficiency dividend procedures (including interest payments to the IRS) to eliminate such earnings and profits to maintain our REIT qualification.

As a result of these factors, FelCor’s failure to qualify as a REIT prior to the Mergers could impair our ability to expand our business and raise capital and could materially adversely affect the value of our stock. In addition, even if FelCor qualified as a REIT for the duration of its existence, if there is an adjustment to FelCor’s taxable income or dividends paid deductions, we could be required to elect to use the deficiency dividend procedure to maintain FelCor’s REIT status. That deficiency dividend procedure could require us to make significant distributions to our shareholders and pay significant interest to the IRS.

If we fail to remain qualified as a REIT, we will be subject to U.S. federal income tax and potentially to additional state and local taxes which would reduce the amount of cash available for distribution to our shareholders.

We have elected to be taxed as a REIT under the Code, commencing with our taxable year ended December 31, 2011. So long as we meet the requirements under the Code for qualification as a REIT each year, we can deduct dividends paid to our shareholders when calculating our taxable income. To qualify as a REIT, we must meet detailed technical requirements, including income, asset, distribution and stock ownership tests, under several Code provisions that have not been extensively interpreted by judges or administrative officers. In addition, we do not control the determination of all factual matters and circumstances that affect our ability to qualify as a REIT. New legislation, regulations, administrative interpretations or court decisions might significantly change the tax laws with respect to REIT qualification or the U.S. federal income tax consequences of such qualification. We believe that we are organized so that we qualify as a REIT under the Code and that we have operated and will continue to operate so that we continue to qualify. However, we cannot guarantee that we will qualify as a REIT in any given year because:

- the rules governing REITs are highly complex;
- we do not control all factual determinations that affect REIT status; and
- our circumstances may change in the future.

For any taxable year that we fail to qualify as a REIT, we would not be entitled to deduct dividends paid to our shareholders from our taxable income. Consequently, our net assets and distributions to shareholders would be substantially reduced because of our increased tax liability. If we made distributions in anticipation of our qualification as a REIT, we might be required to borrow additional funds or to liquidate some of our investments in order to pay the applicable tax. If our qualification as a REIT terminates, we may not be able to elect to be treated as a REIT for the four taxable years following the year we lost the qualification.

We may pay taxes even if we continue to qualify as a REIT.

Even if we continue to qualify as a REIT, we are required to pay some U.S. federal, state, local and foreign taxes on our income and property. For example, certain of our subsidiaries have elected to be treated as taxable REIT subsidiaries. We will be subject to a 100% penalty tax on payments we receive from these subsidiaries if the economic arrangements between the REIT and the taxable subsidiaries are not comparable to similar arrangements between unrelated third parties. We also could be subject to tax in the event we, among other things:

- sell property that is considered to be held for sale to customers in the ordinary course of our trade or business (for example, inventory) for U.S. federal income tax purposes; or
- fail to satisfy certain distribution rules, as described below.

Our REIT distribution requirements are complex and may create tax difficulties.

To maintain our status as a REIT for U.S. federal income tax purposes, we generally must distribute to our shareholders at least 90% of our taxable income each year. In addition, we are subject to a 4% nondeductible excise tax on the amount by which our distributions for a calendar year are less than the sum of:

- 85% of our ordinary income for the calendar year;
- 95% of our capital gain net income for the calendar year; and
- any amount of our income that we did not distribute in prior years.

For tax purposes, we may be required to treat interest, rent and other items as earned even though we have not yet received these amounts. In addition, we may not be able to deduct currently as expenses for tax purposes some items that we have actually paid. We could also realize income, such as income from cancellation of indebtedness that is not accompanied by cash proceeds. If one or more of these events happened, we could have taxable income in excess of cash available for distribution. In such circumstances, we might have to borrow money or sell investments on unfavorable terms in order to meet the distribution requirements applicable to a REIT.

Certain of our taxable REIT subsidiaries will be limited in using certain tax net operating loss carryovers.

If a corporation undergoes an "ownership change" within the meaning of Section 382 of the Code and the Treasury Regulations thereunder, such corporation's ability to use net operating losses ("NOLs"), generated prior to the time of that ownership change may be limited. To the extent the affected corporation's ability to use NOLs is limited, such corporation's taxable income may increase. As of December 31, 2016, FelCor's taxable REIT subsidiaries had approximately \$336 million of NOLs which will begin to expire in 2023 for U.S. federal tax purposes and during the period from 2019 to 2033 for state tax purposes if not utilized. An ownership change within the meaning of Section 382 of the Code with respect to certain of our taxable REIT subsidiaries occurred in connection with the Mergers. Accordingly, certain of our taxable REIT subsidiaries' ability to use NOLs incurred prior to the Mergers in such future years will be limited, and these taxable REIT subsidiaries will have greater taxable income as a result of such limitation.

Some of our hotels will be subject to property tax reappraisal.

As a result of the Mergers, some of our hotels will be subject to property tax reappraisal that could increase property tax expense and adversely affect our profitability. Ten of our hotel properties, or approximately 26%, are located in jurisdictions that may provide for property tax reappraisal upon a change of ownership and so may face such a reassessment. Further, an additional five of our hotel properties, or approximately 13%, are located in jurisdictions where the property tax value is subject to a ceiling that will no longer be applicable following the Mergers. The Mergers and the associated publicity together with the related transfers of property and property name changes that will occur in connection with the Mergers may cause other jurisdictions, in which the timing of the reappraisals is discretionary with the taxing authorities, to decide to reappraise our hotel properties in those jurisdictions and may correspondingly increase the property tax expense to the combined company. Due to the significant uncertainties involved, the possible increases in property tax expense have not been quantified.

There is a risk of changes in the tax law applicable to REITs.

The IRS, the U.S. Treasury Department and Congress frequently review U.S. federal income tax legislation, regulations and other guidance. We cannot predict whether, when or to what extent new U.S. federal tax laws, regulations, interpretations or rulings will be adopted. Any legislative action may prospectively or retroactively modify our tax treatment and, therefore, may adversely affect taxation of us and/or our shareholders.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

Unregistered Sales of Equity Securities

The Company did not sell any securities during the quarter ended September 30, 2017 that were not registered under the Securities Act of 1933, as amended (the "Securities Act").

Issuer Purchases of Equity Securities

During the nine months ended September 30, 2017, certain of the Company's employees surrendered common shares owned by them to satisfy their statutory minimum federal and state tax obligations associated with the vesting of restricted common shares of beneficial interest issued under the 2015 Plan.

The following table summarizes all of the share repurchases during the nine months ended September 30, 2017:

| Period | Total number of shares purchased | Average price paid per share | Total number of shares purchased as part of publicly announced plans or programs | Maximum number of shares that may yet be purchased under the plans or programs (1) |
|--|----------------------------------|------------------------------|--|--|
| January 1, 2017 through January 31, 2017 | 1,335 | \$ 24.15 | — | 8,683,441 |
| February 1, 2017 through February 28, 2017 | 19,526 | \$ 23.26 | — | 8,855,126 |
| March 1, 2017 through March 31, 2017 | — | \$ — | — | 8,572,636 |
| April 1, 2017 through April 30, 2017 | 1,298 | \$ 22.66 | — | 9,378,440 |
| May 1, 2017 through May 31, 2017 | 31,125 | \$ 20.02 | — | 9,903,817 |
| June 1, 2017 through June 30, 2017 | — | \$ — | — | 10,143,063 |
| July 1, 2017 through July 31, 2017 | 2,035 | \$ 21.13 | — | 9,524,701 |
| August 1, 2017 through August 31, 2017 | 50,059 | \$ 20.64 | — | 9,987,248 |
| September 1, 2017 through September 30, 2017 | 122,508 | \$ 21.31 | 122,508 | 9,042,387 |
| Total | 227,886 | | 122,508 | |

- (1) The maximum number of shares that may yet be repurchased under the share repurchase program is calculated by dividing the total dollar amount available to repurchase shares by the closing price of our common shares on the last business day of the respective month.

Item 3. Defaults Upon Senior Securities.

None.

Item 4. Mine Safety Disclosures.

Not Applicable.

Item 5. Other Information.

None.

Item 6. Exhibits.

The exhibits required to be filed by Item 601 of Regulation S-K are noted below:

Exhibit Index

| Exhibit Number | Description of Exhibit |
|----------------|---|
| 2.1 | Agreement and Plan of Merger, dated April 23, 2017, by and among RLJ Lodging Trust, RLJ Lodging Trust, L.P., Rangers Sub I, LLC, Rangers Sub II, LP, FelCor Lodging Trust Incorporated and FelCor Lodging Limited Partnership (incorporated by reference to Exhibit 2.1 to the Registrant's Current Report on Form 8-K filed on April 25, 2017) |
| 3.1 | Articles of Amendment and Restatement of Declaration of Trust of RLJ Lodging Trust (incorporated by reference to Exhibit 3.1 to Amendment No. 4 to the Registrant's Registration Statement on Form S-11 (File. No. 333-172011) filed on May 5, 2011) |
| 3.2 | Articles of Amendment to Articles of Amendment and Restatement of Declaration of Trust of RLJ Lodging Trust (incorporated by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed on May 7, 2015) |
| 3.3 | Articles of Amendment to Articles of Amendment and Restatement of Declaration of Trust of RLJ Lodging Trust (incorporated by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed on May 5, 2016) |
| 3.4 | Articles Supplementary to Articles of Amendment and Restatement of Declaration of Trust (incorporated by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed on February 26, 2015) |
| 3.5 | Articles Supplementary designating RLJ Lodging Trust's \$1.95 Series A Cumulative Convertible Preferred Shares, par value \$0.01 per share (incorporated by reference to Exhibit 3.5 to the Registrant's Form 8-A filed on August 30, 2017) |
| 3.6 | Third Amended and Restated Bylaws of RLJ Lodging Trust (incorporated by reference to Exhibit 3.2 to the Registrant's Current Report on Form 8-K filed on May 5, 2016) |
| 4.1 | Form of stock certificate evidencing the \$1.95 Series A Cumulative Convertible Preferred Shares, par value \$0.01 per share (incorporated by reference to Exhibit 4.2 to the Registrant's Form 8-A filed on August 30, 2017) |
| 4.2 | Second Supplemental Indenture with respect to FelCor Lodging Limited Partnership's 5.625% Senior Secured Notes due 2023, dated as of August 31, 2017, by and among FelCor Lodging Limited Partnership, Rangers Sub I, LLC, the other guarantors party thereto and U.S. Bank National Association (incorporated by reference to Exhibit 4.1 to the Registrant's Current Report on Form 8-K filed on September 1, 2017) |
| 4.3 | Second Supplemental Indenture with respect to FelCor Lodging Limited Partnership's 6.000% Senior Notes due 2025, dated as of August 31, 2017, by and among FelCor Lodging Limited Partnership, Rangers Sub I, LLC, the other guarantors party thereto and U.S. Bank National Association (incorporated by reference to Exhibit 4.2 to the Registrant's Current Report on Form 8-K filed on September 1, 2017) |
| 10.1 | First Amendment to Second Amended and Restated Credit Agreement, dated August 31, 2017, by and among RLJ Lodging Trust, RLJ Lodging Trust, L.P., certain subsidiaries of RLJ Lodging Trust party thereto, Wells Fargo Bank, National Association, as administrative agent and a lender, and the other lenders party thereto (incorporated by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed on September 1, 2017) |
| 10.2 | Fifth Amendment to Term Loan Agreement, dated August 31, 2017, by and among RLJ Lodging Trust, RLJ Lodging Trust, L.P., certain subsidiaries of RLJ Lodging Trust party thereto, Wells Fargo Bank, National Association, as administrative agent and a lender, and the other lenders party thereto (incorporated by reference to Exhibit 10.2 to the Registrant's Current Report on Form 8-K filed on September 1, 2017) |
| 10.3 | Amendment No.1 to Amended and Restated Agreement of Limited Partnership, dated August 31, 2017 (incorporated by reference to Exhibit 10.3 to the Registrant's Current Report on Form 8-K filed on September 1, 2017) |
| 31.1* | Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2* | Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32.1* | Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 101.INS | XBRL Instance Document Submitted electronically with this report |

| | | |
|---------|--|---|
| 101.SCH | XBRL Taxonomy Extension Schema Document | Submitted electronically with this report |
| 101.CAL | XBRL Taxonomy Calculation Linkbase Document | Submitted electronically with this report |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document | Submitted electronically with this report |
| 101.LAB | XBRL Taxonomy Label Linkbase Document | Submitted electronically with this report |
| 101.PRE | XBRL Taxonomy Presentation Linkbase Document | Submitted electronically with this report |

*Filed herewith

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RLJ LODGING TRUST

Dated: November 9, 2017

/s/ ROSS H. BIERKAN

Ross H. Bierkan

President, Chief Executive Officer, Chief Investment Officer and Trustee

Dated: November 9, 2017

/s/ LESLIE D. HALE

Leslie D. Hale

Chief Operating Officer, Chief Financial Officer and Executive Vice President
(Principal Financial Officer)

Dated: November 9, 2017

/s/ CHRISTOPHER A. GORMSEN

Christopher A. Gormsen

Chief Accounting Officer
(Principal Accounting Officer)

Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Ross H. Bierkan, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of RLJ Lodging Trust;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of trustees (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

RLJ LODGING TRUST

Dated: November 9, 2017

/s/ ROSS H. BIERKAN

Ross H. Bierkan

President, Chief Executive Officer, Chief Investment Officer and Trustee

Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Leslie D. Hale, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of RLJ Lodging Trust;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of trustees (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

RLJ LODGING TRUST

/s/ LESLIE D. HALE

Leslie D. Hale

Chief Operating Officer, Chief Financial Officer and Executive Vice President

Dated: November 9, 2017

**Certification Pursuant To
18 U.S.C. Section 1350,
as Adopted Pursuant to
Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report of RLJ Lodging Trust (the "Company") on Form 10-Q for the quarter ended September 30, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Ross H. Bierkan, President, Chief Executive Officer, Chief Investment Officer and Trustee of the Company, and I, Leslie D. Hale, Chief Operating Officer, Chief Financial Officer and Executive Vice President of the Company, certify, to our knowledge, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

RLJ LODGING TRUST

Dated: November 9, 2017

/s/ ROSS H. BIERKAN

Ross H. Bierkan

President, Chief Executive Officer, Chief Investment Officer and Trustee

/s/ LESLIE D. HALE

Leslie D. Hale

Chief Operating Officer, Chief Financial Officer and Executive Vice President