

FINANCIAL TEAR SHEET

Corporate Profile

RLJ Lodging Trust is a hotel investment company focused on acquiring premium-branded, focused service and compact full-service hotels. The Company's portfolio consists of 151 hotels with approximately 29,180 rooms located in 25 states and the District of Columbia and an ownership interest in one unconsolidated hotel with 171 rooms. The company invests in focused service and compact full-service hotels, which typically generate most of their revenue from room rentals, have limited food and beverage outlets and meeting space, and require fewer employees than larger hotels. Our hotels operate under well-recognized global brands, including Courtyard by Marriott, Residence Inn by Marriott, Hilton Garden Inn, Homewood Suites by Hilton, Hyatt Place, Wyndham and Embassy Suites. The properties are geographically diverse and concentrated in major urban areas and dense suburban markets that provide multiple demand generators by business, leisure and other travelers. At the same time, due to high construction costs in and the density of these markets, urban and suburban locales provide significant barriers to entry. The company is a self-advised and self administered Maryland real estate investment trust and is traded on the New York Stock Exchange under the stock symbol "RLJ".

Primary IR Contact

Leslie Hale
 President and Chief Executive Officer
 RLJ Lodging Trust
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Stock Performance

RLJ (Common Stock)	
Exchange	NYSE (US Dollar)
Price	\$19.47
Change (%)	▼ 0.04 (0.21%)
Volume	1,267,687
52 Week Low	\$18.67
Market Cap	\$3,413,236,558
Rolling EPS	0.39
PE Ratio	49.9231
Shares Outstanding	175,307,476

Data as of 10/19/18 4:02 p.m. ET



Recent Headlines & Events

- 10/12/18 - 9:00 a.m.
[RLJ Lodging Trust Sets Dates for Third Quarter 2018 Earnings Release and Conference Call](#)
- 10/03/18 - 8:17 a.m.
[RLJ Lodging Trust Announces Sale of DoubleTree Burlington and Provides Hurricane Florence & Third Quarter Update](#)
- 09/14/18 - 9:00 a.m.
[RLJ Lodging Trust Announces Dividends for Third Quarter of 2018](#)

Date	Title
11/07/18 9:00 a.m. ET	Q3 2018 RLJ Lodging Trust Earnings Conference Call

Period Ended	12/31/17	12/31/16	12/31/15	12/31/14	12/31/13
	Update	Restated	Update	Reclassified	
	08/30/18	03/14/18	03/14/18	03/14/18	03/14/18
In millions of USD (except for per share items)					
Cash & Equivalents	456.67	134.19	262.46	332.25	
Cash and Short Term Investments	456.67	134.19	262.46	332.25	

Corporate Governance

Robert L. Johnson	Founder and Chairman
Leslie D. Hale	President and Chief Executive Officer
Sean Mahoney	Executive Vice President, Chief Financial Officer and Treasurer
Tom Bardenett	Executive Vice President, Asset Management
Jeffrey Dauray	Senior Vice President, Acquisition

<u>Accounts Receivable - Trade, Gross</u>	26.20	25.87	25.86	23.00
<u>Provision for Doubtful Accounts</u>	-1.18	-1.12	-1.17	-2.23
<u>Accounts Receivable - Trade, Net</u>	26.02	25.76	25.69	22.76
<u>Total Receivables, Net</u>	26.02	25.76	25.69	22.76
<u>Prepaid Expenses</u>	60.21	32.56	42.12	38.00
<u>Buildings - Gross</u>	3,050.04	3,205.70	3,005.39	2,866.85
<u>Land / Improvements - Gross</u>	675.89	736.71	706.50	594.40
<u>Other Property / Plant / Equipment - Gross</u>	595.82	571.12	498.13	485.53
<u>Property / Plant / Equipment, Total - Gross</u>	4,321.75	4,513.53	4,210.01	3,946.78
<u>Accumulated Depreciation, Total</u>	-955.38	-841.04	-693.72	-708.13
<u>Property / Plant / Equipment, Total - Net</u>	3,366.37	3,672.49	3,516.30	3,238.66
<u>Intangibles - Gross</u>	--	--	--	--
<u>Accumulated Intangible Amortization</u>	--	--	--	--
<u>Intangibles, Net</u>	2.31	2.51	2.51	2.51
<u>LT Investment - Affiliate Companies</u>	--	--	--	--
<u>Long Term Investments</u>	--	--	--	--
<u>Deferred Charges</u>	--	--	11.42	11.60
<u>Deferred Income Tax - Long Term Asset</u>	44.61	49.98	7.50	2.53
<u>Discontinued Operations - Long Term Asset</u>	--	--	197.34	--
<u>Restricted Cash - Long Term</u>	67.21	55.46	63.05	62.43
<u>Other Long Term Assets, Total</u>	111.82	105.43	279.31	76.56
<u>Other Assets</u>	--	--	.00	7.25

<u>Christopher A. Gormsen</u>	Chief Accounting Officer
<u>Kate B. Henriksen</u>	Senior Vice President of Investment Analysis and Portfolio Management
<u>Frederick D. McKalip</u>	Senior Vice President and General Counsel
<u>Susan Sloan</u>	Vice President and Controller
<u>Anita Cooke Wells</u>	Senior Vice President, Administration and Corporate Secretary

<u>Other Assets, Total</u>	--	--	.00	7.25
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<u>Total Assets</u>	4,023.39	3,972.94	4,128.38	3,717.97
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<u>Payable / Accrued</u>	137.07	129.19	129.39	115.01
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<u>Accrued Expenses</u>	3.44	4.88	2.78	2.70
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<u>Notes Payable / Short Term Debt</u>	.00	.00	.00	.00
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<u>Dividends Payable</u>	41.49	41.41	42.11	30.87
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<u>Other Current liabilities, Total</u>	41.49	41.41	42.11	30.87
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<u>Long Term Debt</u>	1,582.72	1,575.49	1,557.75	1,409.67
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<u>Total Long Term Debt</u>	1,582.72	1,575.49	1,557.75	1,409.67
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<u>Total Debt</u>	1,582.72	1,575.49	1,557.75	1,409.67
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<u>Deferred Income Tax – Long Term Liability</u>	11.43	9.80	7.88	3.55
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<u>Deferred Income Tax</u>	11.43	9.80	7.88	3.55
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<u>Minority Interest</u>	13.35	17.71	17.49	18.57
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<u>Other Liabilities</u>	11.98	11.65	9.98	9.85
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<u>Other Liabilities, Total</u>	11.98	11.65	9.98	9.85
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<u>Total Liabilities</u>	1,801.47	1,790.13	1,767.39	1,590.21
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<u>Preferred Stock - Non Redeemable</u>	--	--	--	--
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<u>Convertible Preferred Stock - Non RdmbI</u>	.00	.00	.00	.00
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<u>Preferred Stock - Non Redeemable, Net</u>	.00	.00	.00	.00
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<u>Common Stock</u>	1.24	1.25	1.32	1.23
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<u>Common Stock, Total</u>	1.24	1.25	1.32	1.23
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<u>Additional Paid-In Capital</u>	2,187.33	2,195.73	2,419.73	2,178.00
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<u>Retained Earnings (Accumulated Deficit)</u>	38.25	2.44	-46.42	-45.52
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<u>Other Comprehensive Income</u>	-4.90	-16.60	-13.64	-5.94
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<u>Other Equity, Total</u>	-4.90	-16.60	-13.64	-5.94
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Total Equity	2,221.92	2,182.82	2,360.99	2,127.77
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Total Liabilities & Shareholders' Equity	4,023.39	3,972.94	4,128.38	3,717.97
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Shares Outstanding - Common Stock Primary Issue	124.36	124.64	131.96	122.64
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Total Common Shares Outstanding	124.36	124.64	131.96	122.64
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Treasury Shares - Common Stock Primary Issue	.00	.00	.00	.00
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Employees	58.00	56.00	56.00	53.00
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Number of Common Shareholders	111.00	101.00	95.00	93.00
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Accumulated Intangible Amortization	--	--	--	--
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Deferred Revenue - Long Term	11.98	11.65	9.98	9.85
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Net Debt	1,139.40	1,459.00	1,312.78	1,095.98
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Tangible Book Value	2,219.62	2,180.31	2,358.48	2,125.26
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Tangible Book Value per Share	17.85	17.49	17.87	17.33
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Total Long Term Debt, Supplemental	1,588.90	--	1,557.75	1,409.67
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Long Term Debt Maturing within 1 Year	153.55	--	165.75	148.68
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Long Term Debt Maturing in Year 2	143.88	--	224.00	175.99
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Long Term Debt Maturing in Year 3	625.66	--	143.00	235.00
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Long Term Debt Maturing in Year 4	.69	--	400.00	275.00
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Long Term Debt Maturing in Year 5	485.73	--	625.00	350.00
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Long Term Debt Maturing in 2-3 Years	769.54	--	367.00	410.99
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Long Term Debt Maturing in 4-5 Years	486.43	--	1,025.00	625.00
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<u>Long Term Debt Maturing in Year 6 & Beyond</u>	179.39	--	.00	225.00
<u>Total Operating Leases, Supplemental</u>	439.44	--	447.39	452.04
<u>Operating Lease Payments Due in Year 1</u>	4.71	--	4.65	4.65
<u>Operating Lease Payments Due in Year 2</u>	4.71	--	4.65	4.65
<u>Operating Lease Payments Due in Year 3</u>	4.72	--	4.65	4.65
<u>Operating Lease Payments Due in Year 4</u>	4.72	--	4.65	4.65
<u>Operating Lease Payments Due in Year 5</u>	4.72	--	4.65	4.65
<u>Operating Lease Payments Due in 2-3 Years</u>	9.43	--	9.30	9.30
<u>Operating Lease Payments Due in 4-5 Years</u>	9.44	--	9.30	9.30
<u>Operating Lease Payments Due in Year 6 & Beyond</u>	415.86	--	424.14	428.79
<u>Number of Properties</u>	122.00	126.00	144.00	147.00
<u>Number of Rooms</u>	20,138.00	20,897.00	22,896.00	22,324.00

SEC Filings

Filing Date	Form
08/27/18	<u>S-3ASR</u>
08/27/18	<u>S-3ASR</u>
08/24/18	<u>4</u>
08/24/18	<u>4</u>

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